

No. 49

49	International Rubber Exhibitions 1908
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International Rubber Exhibitions

Olympia.

1908. '12. '14







INTERNATIONAL  
**RUBBER**  
AND  
ALLIED TRADES  
**EXHIBITION**

ADVANCE  
PROSPECTUS.

**LONDON**

12th to 28th JUNE, 1911



THE INTERNATIONAL  
**RUBBER**  
AND  
ALLIED TRADES  
**EXHIBITION**

Royal Agricultural Hall, London,  
12th to 28th JUNE, 1911 (15 days).

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President: Sir HENRY A. BLAKE, G.C.M.G.

A. STAINES MANDERS,  
*Organising Manager.*

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Miss D. FULTON, *Secretary.*

*Exhibition Offices:*  
75, CHANCERY LANE,  
L O N D O N, W. C.

*Telephone:*  
3523 Central.

*Telegrams and Cables:*  
"Maltermass, London."

*Codes: A.B.C. (4th and 5th Edition) and  
Lieber's.*



# PATENTS AND :: DESIGNS ACT, 1907.

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*Upon the application of Mr. A. S. Manders, of 75, Chancery Lane, London, made to the Board of Trade on the 21st day of January, 1910, the Board of Trade do hereby certify that the International Rubber and Allied Trades Exhibition proposed to be held in the year 1911 in London, is an INTERNATIONAL EXHIBITION.*

*Signed, by order of the Board of Trade, this 27th day of January, 1910.*

**GEO. J. STANLEY,**

*Assistant Secretary, Board of Trade.*

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**PART I.  
PATENTS.  
Provisions as  
to exhibitions.**

Section 45 (1). The exhibition of an invention at an industrial or international exhibition, certified as such by the Board of Trade, or the publication of any description of the invention during the period of the holding of the exhibition, or the use of the invention for the purpose of the exhibition in the place where the exhibition is held, or the use of the invention during the period of the holding of the exhibition by any person elsewhere, without the privity or consent of the inventor, shall not prejudice the right of the inventor to apply for and obtain a patent in respect of the invention or the validity of any patent granted on the application, provided that:—

- (a) The exhibitor, before exhibiting the invention, gives the comptroller the prescribed notice of his intention to do so; and
- (b) The application for a patent is made before or within six months from the date of the opening of the exhibition.

**PART II.  
DESIGNS.  
Provisions as  
to exhibitions.**

Section 59 (1). The exhibition at an industrial or international exhibition, certified as such by the Board of Trade, or the exhibition elsewhere during the period of the holding of the exhibition, without the privity or consent of the proprietor, of a design, or of any article to which a design is applied, or the publication, during the holding of any such exhibition, of a description of a design, shall not prevent the design from being registered, or invalidate the registration thereof, provided that:—

- (a) The exhibitor, before exhibiting the design or article, or publishing a description of the design, gives the comptroller the prescribed notice of his intention to do so; and
- (b) The application for registration is made before or within six months from the date of the opening of the exhibition.



## President:

SIR HENRY A. BLAKE, G.C.M.G.,

(Ex-Governor of Ceylon, Bahamas, Newfoundland, Jamaica and Hong Kong).

## Vice-Presidents and Hon. Advisory Committee.

The Right Hon. LORD ELPHINSTONE.

SIR EDWARD TENNANT, BART., D.L.

SIR DANIEL MORRIS, K.C.M.G.,  
D.C.L., D.Sc. (Colonial Office).

LT.-COL. SIR RICHARD TEMPLE,  
BART., C.I.E.

SIR HARRY H. JOHNSTONE, G.C.M.G.

SIR GILBERT PARKER, D.C.L., M.P.

SIR W. H. TREACHER, K.C.M.G.

SIR OWEN PHILLIPS, K.C.M.G., M.P.

SIR GEORGE A. PILKINGTON.

RUBBER GROWERS' ASSOCIATION  
(London).

COL. W. J. BOSWORTH (Chairman of  
Directors).

LT.-COL. D. PRAIN, M.A., M.B.,  
F.R.S. (Director, Royal Gardens,  
Kew).

The Hon. W. H. FIGG (Colombo,  
Ceylon).

PROF. WYNDHAM DUNSTAN, M.A.,  
LL.D., F.R.S (Imperial Institute).

H. KERR RUTHERFORD, ESQ.  
(Ex-Chairman, Rubber Growers  
Association, London).

A. BETHUNE, ESQ., J.P. (Chairman,  
Rubber Growers Association,  
London).

NORMAN GRIEVE, ESQ. (Ex-President  
Ceylon Association, London).

L. LOUDOUN SHAND, ESQ.

ED. TURNER ESQ., J.P.

WM. SHAKESPEARE, ESQ. (Colombo).

A. G. N. SWART, LL.D. (The Hague).

DR. TROMP DE HAAS (Java).

PRESIDENT SUPF (Committee of the  
Colonial Industrial Union; Indus-  
trial Branch of the German Colo-  
nial Committee).

VICE-PRESIDENT HANS HERMANN,  
COUNT VON SCHWEINITZ (Colonial  
Committee of the Permanent Ex-  
hibition Committee for German  
Industry).

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India Rubber Works, Harburg on  
Elbe).

C. R. HOFFMANN, ESQ. (Vice-President,  
Central Union of German India  
Rubber Manufacturers, Berlin).

F. PRINZHORN, ESQ. (Continental  
Tyre & Rubber Co., Hanover).

H. DE VASCONCELLOS, ESQ. (Brazilian  
Propaganda).

TH. L. A. RUNGE, ESQ. (Deli Moeda,  
Sumatra).

ADOLFO BULLI, ESQ. (Consul General  
for Mexico).

DON LUIS MAZON Y NORONA (Consul  
General for Cuba).

DON FRANCISCO BECERRA (Consul  
General for Colombia).

J. O. BUNSTER, ESQ. (Consul General  
for Venezuela).

PEDRO SAUREZ, ESQ. (Consul General  
for Bolivia).

HENRY. C. PEARSON, ESQ. (Editor,  
The India Rubber Journal, New  
York).



VICE - PRESIDENTS & HONORARY ADVISORY COMMITTEE.

Prof. Dr. Kraemer (President, Colonial Committee of the  
Permanent Exhibition Committee for the  
German Industries, Berlin - Wanssee.)

G. Springer, Esq. (Editor "Osnab - Zeitung" Berlin)

F. Pagler, Esq. (Northern Rubber Co. Retford)

H. McAdam Sharp, Esq. (Clyde Rubber Wks Co. Glasgow)

R. Eccles, Esq. (Liverpool Rubber Co. Ltd. Liverpool)

R.H.H. van Bennekom (Consul for Belgium) The Hague.

Leslie Radclyffe, Esq. A.M.I.C.E.

B. Hutchison, Esq. (Messrs. Capper & Sons, Ceylon)

Alfred Dominikus, Esq. (Duesseldorf).



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- T. RITCHIE, ESQ., J.P.
- JOSEPH TORREY, A.M., M.D.
- DR. HENRY P. STEVENS, M.A., F.I.C.
- M. KELWAY BAMBER, ESQ., F.I.C., F.C.S. (Government Analytical Chemist, Ceylon).
- PATRICK GOW, ESQ. (Messrs. Gow, Wilson & Stanton, Ltd.)
- EDMUND WALKER, ESQ. (Messrs. Walker, Sons & Co., Ltd., Ceylon).
- CLAYTON BEADLE, ESQ., F.R.Met. Soc.
- SPENCER BRETT, ESQ. (Messrs. Gow, Wilson & Stanton, Ltd.)
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- DR. JAIME GUTIERREZ (Government Representative of the Colombian National Railway, Ltd.)
- W. G. FREEMAN, ESQ., B.Sc., A.R.C.S., F.L.S.
- CYRIL DRUMMOND, ESQ.
- G. SPENCER, ESQ. (Managing Director, The Gorton Rubber Co., Ltd., Manchester).
- F. W. INGRAM, ESQ. (Messrs. J. G. Ingram & Son, The London India Rubber Works).
- A. M. JAMES, ESQ. (Managing Director, South Wales Brattice Cloth and India Rubber Co., Ltd., Newport).
- COL. R. K. BIRLEY (Director, Messrs. Chas. McIntosh & Co., Ltd., Manchester).
- OSMAN SHAW, ESQ. (Messrs. Francis Shaw & Co., Ltd., Manchester).
- ROBERT BRIDGE, ESQ. (Messrs. David Bridge & Co., Ltd., Manchester).
- K. PFLEIDERER, ESQ. (Messrs. Werner, Pfeleiderer & Perkins, Ltd., Peterborough).
- A. C. BAKER, ESQ. (General Manager, North British Rubber Co., Ltd., Edinburgh).
- S. C. MOTE, ESQ. (The India Rubber, Gutta Percha & Telegraph Works Co., Ltd., Silvertown).
- G. C. MANDLEBERG, ESQ. (Albion Waterproofing Works, Pendleton, Manchester).
- E. E. BUCKLETON, ESQ. (North Western Rubber Co., Liverpool).
- F. T. SWANBOROUGH, ESQ. (Managing Director, Avon Rubber Co., Ltd., Meiksham).
- MESSRS. E. BOUSTED & CO.
- NORLAND M. DESSAU, ESQ. (The British Murac Syndicate, Ltd.)
- S. SELIGMAN, ESQ. (Continental India Rubber and Gutta Percha Co., Hanover).
- HAROLD BROWN, ESQ.
- HERBERT WRIGHT, ESQ., A.R.C.S., F.L.S. (Editor, India Rubber Journal, London).
- DR. WERNER ESCH, M.A.L. (Editor, "Gummi-Mkt," Hamburg).
- THEODORE E. SMITH, ESQ. (Proprietor and Editor, India Rubber Review, Akron, Ohio, U.S.A.)
- M. A. CILLARD (The India Rubber and Gutta Percha Journal, Paris).
- DRS. FRITZ FRANK and EDUARD MARCKWALD (Scientific Chemists, Berlin).
- PROF. A. H. BERKHOUT (Ex-Conservator of Forestry in the Netherlands, East Indies).
- THE WEST INDIA COMMITTEE (Established circa 1750. Incorporated by Royal Charter).
- J. G. VON HEMERT, ESQ. (Hon. Director of the Colonial Museum at Haarlem).
- J. MERENS, ESQ. (Messrs. Merens Bros., India Rubber Manufacturers, Haarlem).
- PROF. DR. F. A. F. C. WENT (Utrecht University).
- PROF. DR. P. VAN ROMBURGH (Utrecht University).
- J. POMPE, ESQ. (Amsterdam Rubber Factory).
- A. SELINGERVOET RAMONDT, ESQ. (Technical Engineer, Delft).
- PROF. DR. S. HOOGEWERFF (late Professor of Chemistry at the Technical Academy at Delft, Holland).
- JAC. MUSLEY, ESQ. (Messrs. Weiss & Co., Rotterdam).



# THE INTERNATIONAL RUBBER — AND — ALLIED TRADES EXHIBITION

Royal Agricultural Hall, London,  
12th to 28th JUNE, 1911 (15 days).

It is with pleasure the directors announce the exact date and location of the next Exhibition. It will be held in that fully equipped building, with its spacious club, lecture and dining rooms, viz.:—The Royal Agriculture Hall, Islington, situated almost on the borders of the City of London and one of the most get-at-able buildings, served as it is with a constant stream of electric cars from all parts of London, also tubes from the City and West End, and is close to the leading railways. The building has every possible convenience for exhibitors, is lit by electric light and has a plentiful supply of electric power, gas, &c., for machinery.

At the International Banquet of Manufacturers and Producers, held at the close of the last Rubber Exhibition, Mr. Louis Hoff (Director Harburg and Vienna Rubber Co., Harburg on Elbe) said:—

"I hope that there may again be occasion, before many years have passed, for holding a second or similar Exhibition. Such a future Exhibition will, I believe, arouse even greater attention than the present one, in consequence of the undoubtedly great success of this Exhibition."

At the same banquet, Mr. Henry C. Pearson, Editor of the India-Rubber World, New York, spoke as follows:—

"I want to say a word about the value of this Exhibition. From a crude rubber standpoint its extreme value needs no comment; it is everywhere apparent. But from a Rubber manufacturer's standpoint there are varying opinions. We are accustomed to say carelessly that there are no secrets in the rubber business, while the truth is, the business is full of them. It is not generally appreciated, but the manufacture of Rubber instead of being one industry, is a series of widely differing trades. Such



lines, as insulated wire, hard rubber, mechanical rubber goods, rubber boots and shoes, druggists' and surgical goods, comprise industries individual in themselves, having their own compounds, processes and machinery. An expert in insulated wire may know nothing about rubber footwear for example, and a man may know all about hard rubber products and know nothing about soft rubber. Further than this, two factories working under the same processes, with the same compounds and machinery and with equally skilled labour, are often unable to turn out the same product. This is because the business is full of secrets. It follows therefore that when the manufacturing expert or rubber chemist is called upon to read a paper at such a Congress as this, there is much that he is in honour bound to suppress; all the manufacturers and chemists know it and appreciate it. It would be so with rubber planting if it could be done in factories under lock and key. The value of such a Congress as this lies chiefly in the meeting of the plantation chemist and the rubber works chemists, and the personal exchange of views. During this Exhibition, scores of such meetings have occurred, and the resultant good, to both manufacturer and planter, will be incalculable. That such meetings have been possible we must thank the very excellent management of the Exhibition, of which we all do well to feel proud."

These are only two out of many hundred expressions of opinion regarding the 1908 Exhibition. The 1911 Exhibition will be under the same management, and Exhibitors may rely upon every effort being made to ensure their comfort and that of the visitors to the Exhibition, so that trade may be promoted and the knowledge of the great Rubber industry extended.

At the close of the last, it was proposed to hold the Second Exhibition in September of 1910, but objection was raised not only to the month but the year, and June of 1911 was selected, and seems to meet with general approval, as most of the visitors and exhibitors from long-distance countries prefer to be in England during May and June. On this occasion, the Exhibition will extend over a period of fifteen days against twelve in 1908.

The management are again making arrangements for the holding of conferences and the delivery of lectures and addresses on "Rubber: its Uses, &c.," and other cognate subjects. It is hoped that producers, as well as the trade generally, from all parts of the world, will attend such lectures, and, by taking part in the discussions, contribute to the general knowledge of the various matters dealt with, and these discussions will be published after the close of the Exhibition.

**EXHIBITS.**—A classification list of exhibits will be found in this booklet, and while not being a fully detailed list, the headings cover everything connected with Rubber, and materials or articles necessary to procure, preserve or assist in the production of the manufactured article.

A display of the kind suggested is quite certain to embrace an extraordinary variety of specialities. The evolution of the almost numberless articles, wholly or in part made of Rubber, from the raw material, will constitute a source of interest not hitherto enjoyed by the public. Rubber producers in various quarters of the globe are taking a keen interest in the Exhibition, and have intimated their



intention to co-operate with the management in every possible way, and this interest is equalled by that of Consuls and others on this side, who, by joining the committee and in other ways, are assisting the executive to secure a thoroughly representative and interesting display of Rubber of every known description.

THIS PROSPECTUS IS NECESSARILY INCOMPLETE, BEING ISSUED AS IT IS NEARLY EIGHTEEN MONTHS PREVIOUS TO THE OPENING OF THE EXHIBITION.

The management have to thank the many Governments, producers, rubber and machinery manufacturers, &c., for their kind promises to take part in the Exhibition.

Arrangements will be made for a special view on the evening of the 10th June, in order that exhibitors may be enabled to furnish particulars of their several exhibits to the representatives of the Press of England and other parts of the world.

Spacious club, writing and meeting rooms, will be open, free of charge, to delegates, exhibitors, committees, and friends of either. Refreshments will be served in them as required.

Luncheon and dining rooms will be available for the convenience of those connected with or visitors to the Exhibition, and a telephone, telegraph and post office will be installed.

A high-class orchestra will perform, from the opening to the close, on each day.

**ATTENDANCES.**—The management will issue many thousands of tickets of invitation to the opening and on other days during the Exhibition, and exhibitors have a special privilege of issuing invitation tickets to those likely to be interested in their goods, upon the following terms and conditions:—

The exhibitor may print in any style and size he likes, with whatever matter he wishes on the reverse side, and submit a sample ticket to the management. These tickets are collected at the gate and the exhibitor agrees to redeem them, as presented, at the rate of 25/- per 100. To secure this concession a guarantee must be given that at least 100 will be presented. Thus an exhibitor may issue 1,000 tickets and only 400 would be presented, and for that number only he would be charged.

The rate for space for exhibits in all sections, departments or positions (the management consider one position as good as another) is 4/- per sq. foot. Many exhibitors consider certain positions as specially good and if they wish to secure them they should apply for them at once. Plans and applications for space may be obtained on application to the management.

Exhibits may be sent in on or after 6 a.m. 1st June, 1911.

The Exhibition will be opened at 12 noon on Monday, 12th June, and thence daily from 11 a.m. to 10 p.m.

Fare by electric car, from the City and parts of the West End to the Hall, One Penny.



# CLASSIFICATION.

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**PLANTATION RUBBER** of every description.

**CRUDE PLANTATION RUBBER.**

Block, Sheet, Biscuit, Crepe, Worms, Lace, Scrap, &c.

**WILD RUBBERS.**

Rubbers from Brazil, Peru, Bolivia, Colombo, Guianas, Mexico, Assam, Borneo, &c., &c.

**BALATA, GUTTA PERCHA AND TROPICAL GUMS  
GENERALLY.**

Botanical Specimens.

Methods of Tapping.

Tapping Knives.

Collecting and Coagulating Utensils.

Machinery of every description required for the preparation of Rubber (Wild or Plantation).

Machinery, &c., required on Rubber Plantations.

Fertilizers.

General Rubber Estate Sundries.

Motor and other Boats, Motors and other Vehicles used on Rubber Estates.

Articles not enumerated.

**MANUFACTURERS' SECTION.**

All Goods manufactured wholly or partly of India Rubber, Gutta Percha, Balata, and Asbestos.

Chemicals, Fillings, &c., used by India Rubber Manufacturers.

Fabrics used in the manufacture of Rubber Goods.

Machinery, Moulds, Utensils, &c.

Rubber Substitutes, Reclaimed Rubber, &c.

Vulcanite and Ebonite.

Asbestos Goods.

Articles not enumerated.

**RUBBER LITERATURE.**



## GERMANY.

The following Resolutions were recently passed by the Central Union of the German India Rubber Manufacturers:

"The Union expresses the view that the International Rubber Exhibition in London in 1911 is to be supported, and hereby resolves to recommend to the Colonial-Home Industries Committee that the German Colonies should take part in the Exhibition."

The Colonial Home Industries also passed the following Resolution:

"In the assumption that a sufficient participation is to be expected on the part of the India Rubber Industry, the Committee resolves, that after the rules, terms of hire, &c., with regard to the International India Rubber Exhibition of 1911, in London, have been fixed, a collective Exhibition of India Rubber from the German Colonies is to be promoted within the said International Exhibition, and Prof. Dr. Warburg is to be nominated as Commissioner."

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CONSULAAT GENERAAL, DER NEDERLANDEN,  
FINSBURY CIRCUS HOUSE,  
12, BLONFIELD STREET, LONDON.

September 26th, 1908.

DEAR SIR,--The International Rubber Exhibition being now closed, we desire to send you and the General Committee who co-operated with you, and notably Sir Henry Blake and Colonel Bosworth, our hearty congratulations on the great and unqualified success this exhibition has proved.

At the same time, we wish to put on record our sincere thanks for the great assistance rendered to our Commission, which enabled us to show our exhibits to the greatest advantage, and for the many courtesies extended to us personally.

We feel sure the opportunity we have had for exhibiting so well will lead to the promotion of our commercial interests and the improvement of our mutual relations, and for that we are very grateful to your Committee.

We remain, dear Sir,

THE NETHERLAND COMMISSION.

(Signed) H. S. J. MAAS, *Hon. Chairman.*

A. G. N. SWART, *Chairman.*

F. G. VON HEMERT,  
*Representative of the Netherland West Indies.*

W. R. TROMP DE HAAS,  
*Representative of the Netherland East Indies.*

A. STAINES MANDERS, ESQ.,  
*Manager, International Rubber Exhibition.*



—THE INTERNATIONAL—

# RUBBER ::

And ALLIED TRADES

# EXHIBITION

Royal Agricultural Hall,

Islington, LONDON,

12th to 28th JUNE, 1911

## NOTE:

*Extract from*

**“Nachrichten fuer Handel  
und Industrie.”**

PUBLISHED BY

The Minister for the Interior (Imperial Home Office) Berlin,  
26th April.

The management thereof lies in the hands of the organiser of last year's International Rubber Exhibition, Mr. A. STAINES MANDERS, a business-like Organiser of Exhibitions, known as thorough and trustworthy. There should be no misgivings in connection with a participation of Germans interested in the Exhibition, especially as in view of the personality of the organiser conscientious fulfilment of all obligations may be expected.

The prospectus of the Exhibition can be inspected at the office of “Nachrichten fuer Handel und Industrie” Berlin, N.W., 6 Luisenstrasse, 33/34, Room 241. It may also be seen at the Permanent Exhibition Committee for German Industrie in Berlin, W., 9. Linkstr 25 I.

*(In accordance with a report from the Imperial Consul General in London).*

## *Exhibition Offices:*

75, CHANCERY LANE,  
LONDON, W.C.



# Opinions Extracted from Letters.

"Yours of the 26th February to hand. If it is finally decided to hold the next International Rubber and Allied Trades Exhibition in London in 1911, I shall be delighted to do all I can to further the interests of the industry, and to bring the producers and manufacturers in closer touch.

"Yours sincerely,  
"(Signed) M. KELWAY-BAMBER, F.I.C., F.C.S."  
*Government Analytical Chemist, Ceylon.*

\* \* \*

"I wish you every success with the proposed Rubber Exhibition for 1911, and it gives me pleasure to allow you to put my name on your list as one of the Vice-Presidents.

"Yours truly,  
"(Signed) H. KERR RUTHERFORD."  
*Rubber Growers' Association, London.*

\* \* \*

"I hope this second Exhibition will be a great success for manufacturers as well as for planters, and I shall feel obliged by the honour of Vice-President.

"I am, Dear Sir,  
"Yours faithfully,  
"(Signed) TH. L. A. RUNGE."  
*Oostkust, Deli-Moeda, Sumatra.*

\* \* \*

"I shall be pleased to serve as one of the Vice-Presidents.

"Yours faithfully,  
"(Signed) LT.-COL. D. PRAIN, M.A., M.B., F.R.S."  
*Director, Royal Gardens, Kew.*

\* \* \*

"I shall be pleased to become a Vice-President of the same.

"I am,  
"Yours faithfully,  
"(Signed) ELPHINSTONE."

\* \* \*

"I hope the second London Rubber Exhibition will be a great success.

"Yours faithfully,  
"(Signed) A. BETHUNE."

\* \* \*

"I note what you write regarding this Exhibition, and hope it will prove even a greater success than the last one. With best wishes.

"I remain,  
"Yours faithfully,  
"(Signed) EDMUND WALKER."  
*Walker, Sons & Co., Ltd.*

\* \* \*

"The fact that you have obtained the approval of the Permanent Exhibition Committee in Berlin should ensure a representative collection of that country, and I have no doubt that the Exhibition will be a great success.

"Yours faithfully,  
"(Signed) HENRY P. STEVENS."  
*Clayton, Beadle & Stevens.*

\* \* \*

"I hope I shall be in the land of the living and able to take part in it.

"Yours very truly,  
"(Signed) NORMAN W. GRIEVE."  
*Ex-President, Ceylon Association, London.*

749/8



"I shall be happy to act as a Vice-President of the International Rubber Exhibition in 1911, and to give you any assistance I can.

"Yours faithfully,

"(Signed) WYNDHAM R. DUNSTAN, M.A., LL.D., F.R.S."  
*Imperial Institute.*

\* \* \*

"I will not fail to support this Exhibition.

"Yours truly,

"(Signed) L. HOFF."  
*Vereinigte Gummiwaaren-Fabriken Harburg-Wien.*

\* \* \*

"You may rely upon my support for the Rubber Exhibition of 1911 with certainty.

Yours very truly,

"(Signed) F. PRINZHORN."  
*Continental Caoutchouc und Gutta-Percha Compagnie, Hannover.*

\* \* \*

"We should be pleased if you would reserve us in a good position about 250 square feet.

Yours faithfully,

"(Signed) ROBERT WARNER & CO., LTD."

\* \* \*

"I intend taking a good position.

"Yours faithfully,

"(Signed) ALFRED SMITH."

\* \* \*

"Dear Sir,

"Permit us to tender our thanks for your kind attentions extended to us during the past fortnight.

"We are informed that it is the intention of the Committee to hold the Second Rubber Exhibition during 1911, and we shall be pleased to take a space of 20 x 50 for the 1911 Exhibition, located in the same position as our present stand, and if you will in due course forward to us a contract for this amount of space, we will execute the same.

"It will no doubt be of much interest to you to hear that during the Exhibition we have taken orders, both samples and contracts, amounting to nearly 300, covering almost every part of the world. This extraordinary volume of business comes as an agreeable surprise to us, as we never anticipated meeting any but our regular clients and customers at our stand.

"With our best wishes for the success of the 1911 Exhibition, and also the writer's kind regards to yourself.

"Yours very truly,

"(Signed) THE BRITISH RUBBER SYNDICATE, LTD."

\* \* \*

"Quite pleased to hear of the intention of holding a Second Rubber Exhibition.

Yours truly,

"(Signed) HUTTENBACH & CO."

\* \* \*

"In reply to your letter, we have found the results from the present Rubber Exhibition sufficiently satisfactory to say that it is highly probable we shall enter in 1911.

"Yours faithfully,

"(Signed) THE PRAED PATENT SAFETY GAS LIGHT CO., LTD."

\* \* \*

"I sincerely wish you a splendid success.

"(Signed) DR. A. H. BERKHOUT."

*International Rubber Testing Committee, Wageningen, Holland.*

\* \* \*

"I feel very glad that Mr. A. Staines Manders has charged himself with the management of the second Exhibition, and I trust that Mr. Manders will succeed even better than in 1908.

"(Signed) WERNER ESCH, Ph.D., M.A.L."

*Editor of the "Gummi-Markt."*



*He had hoped to see more Manufacturers present and felt sure that at the next Exhibition this would be the case. He had not heard a single complaint nor a discordant note, and he had never in all his experience seen an Exhibition conducted with so much success.*—Sir HENRY A. BLAKE, G.C.M.G., speaking at the close of the 1908 Exhibition.

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*Sir Daniel Morris* writes—

LONDON,

October 22nd, 1908.

DEAR MR. STAINES MANDERS,—As a member of the Advisory Committee of the International Rubber Exhibition lately held, I have pleasure in bearing testimony to the able and enterprising manner in which you have carried out all the arrangements for the Exhibition, and to the striking success which attended your well organised efforts in that direction.

I am, believe me,

Very sincerely yours,

(Signed) D. MORRIS.

*Imperial Commissioner of Agriculture for the West Indies.*

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BRAZILIAN PROPAGANDA.

COVENTRY HOUSE,

SOUTH PLACE, LONDON, E.C.

October 26th, 1908.

DEAR SIR,—Now that the Rubber Exhibition is over, I feel it my duty to tender to you my sincere thanks for the assistance I received from you towards the success of the Brazilian Stand and Section. In fact, were it not for your skilful energy and active interest in every minute detail regarding all the Exhibits and organization of conferences, I am sure the Exhibition would have been more of a failure than the success you made of it. I believe its effect upon the Rubber Industry will be most efficacious, although the influence upon the markets will be only perceptible at first. Nevertheless, much has been learnt by all concerned, and it is to be hoped that the next Exhibition will be organised by yourself, in which case it is easy to foretell its still greater success.

Once more thanking you for your able assistance,

Believe me, dear Sir,

Yours faithfully,

(Signed) H. VASCONCELLOS.

---

*Two days after the opening of the Rubber Exhibition in 1908, the price of Rubber commenced to rise ; it was then about 3/3 per lb. and it has been on the upward tendency ever since.*



# Press Opinions.

---

"At the Rubber Growers' Association, Mr. Henry Kerr Rutherford referred to the success of the International Rubber Exhibition."

—MORNING STANDARD, December 10th, 1908

\* \* \*

"Mr. Derry, Curator of the Singapore Botanic Gardens, who was one of the Commissioners at the Federated Malay States Exhibit, regarded the Exhibition as a liberal education as showing the immense advance of the Rubber Trade made in the east in 30 years."—CHINA MAIL.

\* \* \*

THE TIMES says:—"He paid a tribute to Mr. A. Staines Manders and thought the Exhibition had laid the bogey of over-production, and knocked out the bottom of Synthetic Rubbers." (Sir Henry A. Blake, speaking at the Chamber of Commerce, London.)

\* \* \*

"It is a little late now to write about the Exhibition. I consider it was a complete success."—Mr. M. Kelway Bamber, in an interview with the CEYLON OBSERVER, November 11th, 1908.

\* \* \*

"The International Rubber and Allied Trades Exhibition may be described as a success."—SINGAPORE FREE PRESS, October 15th, 1908.

\* \* \*

"Its creator, Mr. A. Staines Manders, must be warmly congratulated on its supreme success in the face of many and great difficulties."

—COURIER, CAPE COLONY, October 22nd, 1908

\* \* \*

"The Exhibition bears witness to the care and energy which has been infused into the work."—TIMES OF INDIA, October 1st, 1908.

\* \* \*

"The Exhibition is a successful attempt to bring the entire subject of the growth and treatment of Rubber and all the stages of its manipulation to the knowledge of the public."—TIMES OF MALAYA, October 15th, 1908.

\* \* \*

"There is to hand a copy of the catalogue of the Rubber Exhibition, which is a bulky, businesslike and interesting compilation."

—TIMES OF CEYLON, October 5th, 1908

\* \* \*

"An interesting Exhibition."—PENANG GAZETTE.

\* \* \*

"Thirty countries have sent their exhibits, and 18 Governments have sent their special representatives in charge of the exhibits to the First International Rubber Exhibition."—FREEMAN'S JOURNAL, September 16th, 1908.

\* \* \*

"Although it is not, practically speaking, a Motor Exhibition, there is much to interest manufacturers and users of Motor Vehicles."

—THE COMMERCIAL MOTOR, September 17th, 1908

\* \* \*

"When we look round the Exhibition we are tempted to ask how mankind was ever able to do without Rubber in the past, and to wonder whether, if the supply of this valuable substance came to an end, we should be able to exist in its absence."—TIMES, September 14th, 1908.



"The Exhibition has not lacked educational facilities. The Congress Meetings, at which many experts have exchanged ideas, have proved successful, and valuable papers have been read."

—MORNING POST, September 26th, 1908

\* \* \*

"The extremely interesting Rubber Exhibition naturally draws attention to the immense importance of Rubber in modern life."

—COMMERCIAL INTELLIGENCE, September 26th, 1908

\* \* \*

"The first International Rubber Exhibition held in this country has proved an unqualified success, far surpassing all anticipation."

—MORNING ADVERTISER, September 26th, 1908

\* \* \*

"It has proved an unqualified success, and is to be repeated in 1911."

—DAILY GRAPHIC, September 26th, 1909

\* \* \*

"A large quantity of wonderful machinery was shown at work."

—WEEKLY DISPATCH, September 27th, 1908

\* \* \*

"The first Exhibition of its kind has proved a great success."

—FINANCIAL TIMES, September 26th, 1908

\* \* \*

"According to an expert, nearly £1,000,000 worth of Rubber was shown."—PUBLIC OPINION, September 25th, 1908.

\* \* \*

"Those who paid a visit to the Rubber Exhibition doubtless learnt something about Rubber and its allied substances, which will well repay the time and trouble taken."—AUTOMOTOR JOURNAL, September 26th, 1909.

\* \* \*

"The Exhibition was visited by many thousands of persons."

—IRON & STEEL TRADES JOURNAL, September 26th, 1908

\* \* \*

"The first Rubber Exhibition held in Europe, and it would mark an era in what would one day be one of our greatest commercial interests."

—BIRMINGHAM WEEKLY MERCURY, September 19th, 1908

\* \* \*

"Every phase of the great Rubber Industry was exemplified, from the germination of the seed to the number of articles by means of which the manufactured product is ministered to the wants of mankind."

—THE FIELD, September 19th, 1908

\* \* \*

"Has many interesting features."

—SHEFFIELD INDEPENDENT, September 16th, 1908

\* \* \*

"The mysteries of the India Rubber trade are at last laid open to the gaze of the public."—EASTERN DAILY PRESS, September 15th, 1908.

\* \* \*

"It is surprising to note that, until yesterday, no International Exhibition devoted to Rubber was ever held."—IRISH INDEPENDENT, September 15th, 1908

\* \* \*

"The cable manufacturer interested in the origin of his raw material should certainly pay the Exhibition a visit."

—ELECTRICAL ENGINEERING, September 17th, 1908



"Illustrates every phase of the rubber trade."

—SCOTSMAN, September 15th, 1908

\* \* \*

"Those who have arranged the Rubber Exhibition have managed to disguise the many suggestions of advertisement in which Trade Exhibitions usually abound, and the result has been to greatly increase its interest from the point of view of uncommercial visitors, and to stamp the display with every appearance of an object lesson, geographical and otherwise, upon a ating industry."—BIRMINGHAM POST, September 15th, 1908.

\* \* \*

"The impression one gathers from the Exhibition opened to-day is that there is nothing like Rubber."—BRADFORD OBSERVER, September 15th, 1908.

\* \* \*

"The specialised Exhibition is getting more common every year, and the last industry to adopt this eminently practical and rational form of drawing attention to its existence is the Rubber Industry."

—SHEFFIELD DAILY TELEGRAPH, September 16th, 1908

\* \* \*

"The Exhibition has much to commend it."

—LIVERPOOL DAILY POST AND MERCURY, September 15th, 1908

\* \* \*

"Will keenly interest all visitors."

—EVENING STANDARD, September 14th, 1908

\* \* \*

"It is not too much to say that nothing like it has ever been held before."—WESTMINSTER GAZETTE, September 12th, 1908.

\* \* \*

"Much interesting and intricate machinery on view."

SUNDAY TIMES AND SUNDAY SPECIAL, September 13th, 1908

\* \* \*

"There has been no Exhibition approaching this one in thoroughness ever held in England."—DAILY TELEGRAPH, September 15th, 1908.

\* \* \*

"The Exhibition should thoroughly satisfy all those engaged or interested in the business."—REFEREE, September 13th, 1908.

\* \* \*

"Possesses remarkable interest."—DAILY CHRONICLE, September 15th, 1908

\* \* \*

"For the time being a technical college working at high pressure, and equipped as no technical college has ever been before."

—DAILY NEWS, September 15th, 1908

\* \* \*

"The International Rubber Exhibition is really the outward and visible sign of an International Congress."—ECONOMIST, September 19th, 1908.

\* \* \*

"Is far wider in scope, deeper in significance, and of much greater general interest than such affairs are wont to be."

—DAILY CHRONICLE, September 19th, 1908

\* \* \*

"Rarely has such an interesting Exhibition been seen."

—DAILY MAIL, September 19th, 1908

\* \* \*

"If you prefer the *real* thing to the mis-shapen phantom of a fevered imagination, you should go and see the Rubber and Allied Trades Exhibition."

—WHAT'S ON, September 26th, 1908



"An object lesson of the various purposes to which Rubber is applied."  
—IRONMONGERS' CHRONICLE, September 19th, 1908

\* \* \*

"A meed of praise is due to the compiler of the catalogue, which constitutes an admirably concise brochure on the present position of the industry."  
—THE IRONMONGER, September 19th, 1908

\* \* \*

"A thoroughly representative display."  
—SANITARY RECORD, September 24th, 1908

\* \* \*

"A very instructive display."  
—SOUTH AMERICAN JOURNAL, September 19th, 1908

\* \* \*

"Of considerable interest both artistically and practically."  
—THE BUILDING NEWS, September 18th, 1908

\* \* \*

"The cultivation, collection and manufacture of Rubber are exhaustively exemplified in the Exhibition."—ELECTRICAL REVIEW, September 25th, 1908

\* \* \*

"We hope that electrical engineers who can pay a visit to the Rubber Exhibition will not fail to do so."—THE ELECTRICIAN, September 18th, 1908

\* \* \*

"Public interest in the Rubber Exhibition is so keen."  
—LIVERPOOL JOURNAL OF COMMERCE, September 18th, 1908

\* \* \*

"The Exhibition should do something to dispel the prevailing ignorance, and to arouse interest in an industry with a promising future."  
—DUNDEE ADVERTISER, September 15th, 1908

\* \* \*

"Of very considerable interest."  
—ABERDEEN FREE PRESS, September 15th, 1908

\* \* \*

"Likely to increase public interest in plantation rubber growing."  
—IRISH INDEPENDENT, September 16th, 1908

\* \* \*

"A visit to the International Rubber Exhibition leaves one marvelling."  
—THE PRACTICAL ENGINEER, September 18th, 1908

\* \* \*

"Exceptionally interesting."—DÉPÊCHE, TOULOUSE, September 16th, 1908

\* \* \*

"To ordinary observers who think they have no use for Rubber, the show should come as a great surprise."—NEWCASTLE CHRONICLE, September 16th, 1908

\* \* \*

"The first International Rubber Exhibition devoted solely to the production and use of Rubber was opened on Monday by Sir Henry Blake. Probably the largest commercial exhibit is that of the India Rubber, Gutta Percha and Telegraph Works, Ltd. From an electrical point of view, interest is centred on a varied collection of Ebonite and Ebonised articles."

—ELECTRICIAN, September 18th, 1908

\* \* \*

"An important section of the International Rubber and Allied Trades Exhibition is naturally that devoted to machinery."—FINANCIER.

\* \* \*

"A brave display."—DAILY EXPRESS, September 15th, 1908.



"The President considered this to be not merely an Exhibition, but great International Congress of all those interested in the Rubber Trade."  
—HOME AND COLONIAL MAIL, September 18th, 1908

\* \* \*

"Can scarcely fail to achieve the main object its promoters have in view."—IRON AND STEEL TRADES JOURNAL, September 19th, 1908.

\* \* \*

"The Rubber Exhibition has drawn attention to the enormous strides the industry has made in a comparatively short period."  
—NORTHERN WHIG, September 28th, 1908

\* \* \*

"No little interest attaches to the Rubber Exhibition which is now being held."—THE ARCHITECT, September 25th, 1908.

\* \* \*

"The exhibits shown are of great value."  
—MAGAZINE OF COMMERCE, October, 1908

\* \* \*

"The Rubber Exhibition was of real value to the motorist interested in that expensive article, the Motor Tyre."—BLACK & WHITE, October 3rd, 1908

\* \* \*

"The more important Rubber plants of the world, almost, if not all, were represented by living specimens."—GARDENERS' CHRONICLE, October 8th, 1908

\* \* \*

"A good display of Rubber goods was made by the Notts Rubber Co. of Retford."—CONTRACT JOURNAL, September 30th, 1908.

\* \* \*

"Those interested in the production and manufacture of Rubber will find much to interest them at the Rubber Exhibition."  
—ELECTRICAL INDUSTRIES, September 23rd, 1908

\* \* \*

"Has proved most interesting to manufacturers of solid and pneumatic tyres for motor vehicles, and most of the leading makers or their representatives have attended."—MOTOR TRACTION, September 26th, 1908.

\* \* \*

"The Exhibition is of considerable interest."  
—CYCLING, September 26th, 1908

\* \* \*

"There is not the slightest doubt that amongst great Exhibitions held annually in London the Rubber show will take in the future an important place"—MORNING LEADER, September 15th, 1908.

\* \* \*

"The exhibits are most interesting."  
—PALL MALL GAZETTE, September 14th, 1908

\* \* \*

"A very noteworthy and representative display."  
—MANCHESTER GUARDIAN, September 15th, 1908

\* \* \*

*And hundreds of others from all parts of the World.*

---

*Rubber has been used for many curious purposes, but perhaps the strangest, as pointed out the other day by Sir Henry Blake, was that to which it was put by an Indian king two thousand years ago. His dusky Majesty used it as a hair wash!*



A few Extracts from the Report of the  
**Committee appointed by  
the Board of Trade**  
To make enquiries in reference to the  
**VALUE OF EXHIBITIONS.**

---

**COMMITTEE.**

Lord AIREDALE, Sir ALFRED BATEMAN, K.C.M.G. (Chairman), Sir SWIRE SMITH, Sir ISIDORE SPIELMANN, Mr. A. WILSON FOX, C.B. (Board of Trade), Mr. CHARLES A. HARRIS, C.B., C.M.G. (Colonial Office), Mr. ALGERNON LAW (Foreign Office), Mr. MALCOLM RAMSAY, C.B. (Treasury), and Mr. SAMUEL J. WARING.

\* \* \* \* \*

Another consideration which appears to weigh with manufacturers of standing is the unbusinesslike and undignified manner in which they are apt to be mixed up with (a) what they call "fakers," i.e., the paltry dealers in cheap articles of ornament and amusement which do not represent British industry; and (b) the general element of popular amusement which has become part of the life of the modern Exhibition. There is an opinion that Exhibitions are kept open less with a view to the furtherance of trade interests than with the object of attracting visitors and achieving financial success from the receipt of gate money. The number of side shows and other entertainments has, in consequence, increased to a very great extent at recent Exhibitions, and it is thought by many that this has resulted in attracting, as visitors to the Exhibition, pleasure seekers, rather than serious students or possible customers. There is no doubt that, in the opinion of many manufacturers, the changes to which we have alluded have materially diminished the value of exhibiting as a means of obtaining direct orders for their goods.

**NOTE.—There will be no "faker" stands or side-shows as above mentioned at the Rubber Exhibition, and every effort will be made to attract the class of visitors who will benefit the Exhibitors.**

\* \* \* \* \*

To a large extent it would appear the amount of direct benefit which may be derived from exhibiting, by any particular firm, is dependent on whether that firm is represented at the Exhibition by an efficient agent. In many cases, it is said, the attendants in charge of a stall at an Exhibition are unable to describe the goods exhibited in a correct and intelligible manner.

\* \* \* \* \*

A number of firms who, from the nature of their exhibits, can expect little or no direct return to compensate them for their outlay, still continue to exhibit at fairly frequent intervals. In doing this many have no doubt been influenced by the fear that they might lose their place in the trade if they failed to be represented at Exhibitions when their competitors were showing; but there are, on the other hand, not a few who regard their expenditure on Exhibitions in the light of a necessary item in their general scheme of advertisement.

\* \* \* \* \*

To a large extent the question which we have to decide is not whether it pays to exhibit, but whether, under modern conditions, we CAN AFFORD NOT to exhibit. We think that the evidence which we have obtained affords convincing proof that the answer to this question is in the negative.

\* \* \* \* \*

It is difficult to find important arguments against Exhibitions whose utility as a whole is admitted. Some criticisms in the case of special commodities based on expense and distance, and doubts whether the benefits equal the outlay, seem to be the principal, but for the most part opinions are IN FAVOUR OF EXHIBITIONS.

F49/12



THE INTERNATIONAL  
**RUBBER**  
And ALLIED TRADES  
**EXHIBITION**  
Royal Agricultural Hall,  
:: LONDON ::

---

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A. STAINES MANDERS,

*Managing Director.*

Miss D. FULTON,

*Secretary.*

THE INTERNATIONAL RUBBER AND  
ALLIED TRADES EXHIBITION, LTD.  
75, Chancery Lane (*Holborn end*), London, W.C.

Telephone: 3523 Central.

Cables and Telegrams: } Codes: A.B.C. (4th and  
"Mallermass, London." } 5th Edition) and Lieber's.



# LECTURES ON INDIA RUBBER.

---

Being the official account of the proceedings  
of the Conference held in connection with  
the International Rubber and Allied Trades  
Exhibition, London, September, 1908 ::

---

EDITED BY  
D. SPENCE, Ph.D., F.I.C.

---

## SOME OF THE CONTENTS.

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INTERNATIONAL  
**RUBBER**  
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ALLIED TRADES  
**EXHIBITION**

ADVANCE  
PROSPECTUS.

**LONDON**

12th to 28th JUNE, 1911



SECOND  
INTERNATIONAL  
**RUBBER**  
AND  
ALLIED TRADES  
**EXHIBITION**

Conditions  
OF  
Competitions

*See Inside Cover.*

**LONDON**  
24th JUNE to 11th JULY  
1911.



# NOTES

FOR

## COMPETITORS.

### NO ENTRANCE FEE.

See Conditions for each Competition.

### 1st MAY.

All entries close on the night of this date, but all envelopes containing entries, bearing the post mark of the 1st May, no matter where posted, will be accepted as if received at the offices on this date.

### CARRIAGE PAID.

See that all Exhibits are sent Carriage Paid, and addressed

AWARDS COMMITTEE,  
International Rubber and Allied Trades Exhibition,  
Royal Agricultural Hall,  
Islington, London, N.

Mark on exhibit for which Competition it is being entered, viz.: The India Rubber Journal Shield; The India Rubber World Cup; Grenier's Rubber News Trophy; The Rubber Growers' Association Medals, &c.

### TWO OR MORE ENTRIES.

Exhibitors may enter for as many of the Competitions as they wish, according to the conditions published herewith; i.e. there is nothing to prevent a Planter exhibiting in every Competition provided the conditions of each are complied with.

### ENTRY FORM.

There is no occasion to use a printed Form; if written or typed according to printed specifications it will be sufficient.

### THE EXHIBITION.

Opens 24th June, closes 11th July, 1911.

Address all entries (only) to

A. STAINES MANDERS,  
Organising Manager,  
International Rubber & Allied Trades Exhibition,  
MISS D. FULTON, 75, Chancery Lane (Holborn),  
Secretary. London, W.C.



Particulars

of

# COMPETITIONS.

International  
R U B B E R

AND

Allied Trades  
EXHIBITION

LONDON.

24th June to 11th July, 1911.

Patron: His Majesty the King.

President: Sir Henry A. Blake, G.C.M.G.

For all particulars, rates for space, &c., apply direct to:—

Miss D. FULTON,

Secretary.

A. STAINES MANDERS,

Organising Manager.

75, Chancery Lane (Holborn), London, W.C.

## THE PRESIDENT'S TROPHY.

Presented by Sir HENRY A. BLAKE, G.C.M.G.,

Open to the whole World.

The PRESIDENT has kindly intimated that he will present a Trophy for the exhibit proving of greatest interest in connection with the production, preparation, or use of Rubber in any form.

No Entries are required for this Trophy as it will be awarded for the Exhibit made.

### DETAILS.

The Award, to be made by competent Judges, may be given as follows:

1. To the Manufacturer showing the greatest variety of articles made from Rubber, or it may be for one article only.
2. Or it may go to a Manufacturer of Machinery, or for some labour-saving device that would benefit Manufacturers or Planters.
3. Or for some simple invention of great value to all connected with the Rubber Industry.
4. Or to the Exhibitor of some article which demonstrates how largely Rubber may be used for general and commercial use in a way hitherto unknown.

The Award will be called "The PRESIDENT'S TROPHY."

The Judges will inspect and test all Exhibits they may think worthy, and make their award according to their own judgment, no matter from what country the Exhibit may come.

Therefore a Manufacturer, Chemist, Planter, Inventor, Maker of Machinery, &c., has equal prospects of having it awarded to him.



# RUBBER GROWERS' ASSOCIATION,

LONDON.

## Prizes:

### GOLD, SILVER and BRONZE MEDALS,

For the Best Commercial Samples of Plantation and other Rubber from any Country.

CLASS I.—Hevea Crepe, Sheets, Biscuits or Block (Unsmoked).

CLASS II.—Smoked Sheet, from Hevea Latex.

CLASS III.—Smoked Crepe (any thickness), from Hevea Latex.

CLASS IV.—Any form made from species other than Hevea.

N.B.—A Gold, Silver and Bronze Medal, and Certificate with each, will be given in each Class.

SPECIAL PRIZE.—A Special Gold Medal will be given to the best all round sample in the Exhibition.

### *Conditions of the Competition:*

- 1.—Estates, Companies or Individuals must enter on or before 1st May, 1911, but entries bearing post mark of that date will be accepted. Entries must be addressed to the Awards Committee, International Rubber and Allied Trades Exhibition, 75, Chancery Lane, London, W.C., and should be sent by registered post, or delivered by hand in order to obtain a receipt.
- 2.—A Committee of Jurors will be appointed by the Rubber Growers' Association, and their decision will be final.
- 3.—The samples for competition must be in single cases of not less than one cwt. nett.
- 4.—All samples for competition must be received by the Awards Committee, International Rubber and Allied Trades Exhibition, Royal Agricultural Hall, Islington, London, N., not later than 20th June or earlier than the 15th June, 1911, with mark and class in which they are entered clearly marked on the outside.
- 5.—All samples to remain on show during the Exhibition, with the Rubber Growers' Association's announcement affixed.
- 6.—The competition is open to the world, and samples must be from cultivated Rubber for Classes I., II. and III., and from either uncultivated or cultivated for Class IV.
- 7.—Any dispute to be settled by the Committee of Jurors.

*Entries should be made formally as under:—*

I/we desire to enter the RUBBER GROWERS' ASSOCIATION COMPETITION,

Class/es No.....  
(fill in numbers).

and agree to abide by the published Conditions.

Name of Company, Firm or Individual.....

Signature.....

Full Address .....

Name of Estate.....

Date.....



International Rubber and Allied Trades Exhibition,  
LONDON, 1911.

The "India Rubber Journal," London,

SILVER SHIELD

(VALUE 100 GUINEAS).

The Shield will be awarded for the best sample of Plantation Para Rubber shown at the 1911 International Rubber and Allied Trades Exhibition.

*The following are the Rules of the Competition:—*

- 1.—Entries must weigh not less than 10 lbs., and the whole of the samples must have been produced upon the property of, and prepared for the market by, the exhibiting Company, Firm or Individual.
- 2.—There will be no entrance fee, and only Rubber from Countries exhibiting at the Exhibition will be eligible for competition.
- 3.—Samples sent for competition will not be shown with the general exhibit of the country from which they come, but in a separate part of the building, to be known as THE INDIA RUBBER JOURNAL SHIELD COMPETITION.
- 4.—Each sample will be known by a number only until after the judging, after which the names will be attached with the Judges' remarks (if any).
- 5.—Each competitor cannot send more than three samples.
- 6.—The Shield will become the absolute property of the successful exhibitor, and will be presented to the winner (or representative) at the International Rubber Exhibition Dinner, to be held in London during the progress of the Exhibition.
- 7.—The winning sample will be presented by the Exhibition Committee to the Imperial or such other Institute or Association in London or elsewhere, as they think best.
- 8.—The Judges are to have the right to cut or otherwise treat or test each and every exhibit sent for competition, and the unsuccessful ones will be returned to their owners or representatives at the close of the Exhibition.
- 9.—While the Directors of the Exhibition will take every care to protect the exhibits, they will not be responsible for loss or damage from any cause.
- 10.—The Judges' decision shall be final, and no appeal will be recognised. Entries are only accepted on this distinct understanding, but should it be found that the award has been made to an exhibitor who has not complied with Rule 2, then the Trophy will go to the exhibitor of the next best sample.
- 11.—All entries must be made to the Award Committee, International Rubber and Allied Trades Exhibition, Ltd., at the registered offices, 75, Chancery Lane, London, W.C., by Monday night, 1st of May, 1911, but letters bearing the postmark of the 1st May, whether from London or abroad, will be accepted as entered at the offices by the 1st May. All entries should be sent by registered post or delivered by hand, and a receipt taken for same.
- 12.—The Exhibition opens on the 24th June (following the Royal Military Tournament) and closes on the 11th July, 1911.
- 13.—Exhibits for competition must be sent direct to the AWARD COMMITTEE, Royal Agricultural Hall, Islington, London, N., but should not reach that building before the 15th June, and NONE LATER THAN THE 20th JUNE. CARRIAGE MUST BE PAID ON ALL EXHIBITS.

*Entries should be made in the following form and be very legibly written:—*

I/we wish to enter for the INDIA RUBBER JOURNAL, London, Hundred Guinea Shield for the best sample of Plantation Para Rubber. The exhibit weighs.....lbs. and has been prepared upon the Plantation from Latex taken from Para trees grown on.....  
(State Plantation)  
.....solely by me/us (meaning those employed  
(and Country)  
on the Plantations mentioned), and I/we agree to abide by the decision of the Judges, without appeal.

Signed.....

Full Address .....

NOTE.—ENTRIES CLOSE ON MONDAY NIGHT, 1st MAY, 1911.

A. STAINES MANDERS, Organising Manager,  
International Rubber and Allied Trades Exhibition,  
75, Chancery Lane, London, W.C.



International Rubber and Allied Trades Exhibition,  
LONDON, 1911.

**“Grenier's Rubber News” (F.M.S.)  
SILVER TROPHY.**

This Trophy, the value of which is 25 Guineas, will be awarded for the best sample of commercial Plantation Rubber grown in the Federated Malay States or Ceylon.

*Rules of the Competition:—*

- 1.—Only bona fide Planters of the above countries are eligible to compete for the GRENIER'S RUBBER NEWS SILVER TROPHY.
- 2.—Samples of Rubber exhibited in connection with this competition must have been produced upon the property of, and prepared for the market by, the exhibiting Company, Firm or Individual.
- 3.—Exhibits should weigh from 10 to 12 lbs., and no lighter sample can be accepted as a legitimate entry.
- 4.—There is no Entrance Fee.
- 5.—Competing exhibits will be brought together in one collection, to be known as GRENIER'S RUBBER NEWS (F.M.S.) COMPETITION.
- 6.—Each exhibit, until the award has been made, will be known to the Judges by a number only, after which the names of competitors will be affixed, with remarks, if any.
- 7.—No contestant may send more than three samples.
- 8.—The trophy will become the absolute property of the successful exhibitor, and will be presented to him or his representative at the International Rubber Exhibition Dinner, which will be held in London during the currency of the Exhibition.
- 9.—The exhibit in respect of which the Trophy is awarded will be presented by the Exhibition Committee to such Institute, or Association, or other body, in London or elsewhere, as they may deem best.
- 10.—It is understood that the Judges have the right to test every sample sent for competition, by cutting or by any other method which may recommend itself to them.
- 11.—Unsuccessful exhibits will, as far as possible, be returned to owners or their representatives at the close of the Exhibition, but, while the Directors will take care to protect exhibits, they cannot accept responsibility for loss or damage arising from any cause whatsoever.
- 12.—It must be expressly understood by entrants that the decision of the Judges is final and without appeal, but should it subsequently be found that the winner has contravened any of these Rules, the award will be annulled in favour of the owner of the next best sample.
- 13.—Entries must be made to the Awards Committee, International Rubber and Allied Trades Exhibition, Limited, at the Registered Offices, 75, Chancery Lane, London, W.C., by Monday night, 1st May, 1911, but letters bearing postmark of 1st May will be accepted and entered as if they had been delivered by that date. All entries should be sent by registered post, or be delivered by hand and a receipt taken for same.
- 14.—All exhibits for competition must be sent CARRIAGE PAID direct to the AWARDS COMMITTEE, International Rubber and Allied Trades Exhibition, Royal Agricultural Hall, Islington, London, N., but should not reach that building before the 15th June or later than the 20th June.
- 15.—The Exhibition opens on the 24th June and closes on the 11th July, 1911.

*Entries should be made in the following form and be very legibly written:—*

I/we wish to enter the Competition for the GRENIER'S RUBBER NEWS (F.M.S.) SILVER TROPHY, for the best sample of Plantation Rubber, and hereby agree to conform to the Rules of the Competition. The exhibit weighs .....lbs., and has been prepared upon the Plantation from Latex taken from.....trees grown on.....  
(state variety) (state plantation)  
.....solely by me/us (i.e., those employed on this  
(and country)  
Plantation).

Signed.....

Full Address.....

*NOTE.—Entries close on Monday Night, 1st May, 1911.*

A. STAINES MANDERS, Organising Manager,  
International Rubber and Allied Trades Exhibition,  
75, Chancery Lane (Holborn), London, W.C.



International Rubber and Allied Trades Exhibition,  
LONDON, 1911.

# The "India Rubber World" (New York) TROPHY (VALUED AT \$1,000).

This Trophy of silver is a Cup fifty inches in height, and is of most artistic design and workmanship. The stem of the cup represents a trunk of the *Castilloa Elastica*, beside which is depicted a man with a rubber-tapping knife in one hand and a calabash in the other, tapping the tree in the destructive manner common to wild-rubber gatherers. The upper part of the tree trunk terminates in a cluster of *Castilloa Elastica* leaves, which hold a vase, graceful in form, the centre panel bearing the inscription:

"The India Rubber World Trophy, for the Best System of Extracting Latex from the *Castilloa Elastica*. International Rubber Exhibition, London, 1911."

The middle of the border, at the top, shows a raised hemisphere of the countries in which the *Castilloa Elastica* thrives. On each side is a frieze of planted Castilloas. The Trophy, in American butler and French grey style, represents a value of \$1,000, and the well-known silversmiths, Dieges & Clust, New York, are the makers.

The Cup is offered specifically for the solution of the *Castilloa Elastica* problem. It is well to remember, however, that if this is satisfactorily solved, a new value will be placed upon the sapiums, funtumia, ficus, gutta perchas of all kinds, including jelutong, as well as the *Castilloa Elastica* ulei.

### Conditions of the Competition.

- 1.—The award is to be made for the best process, method, tool or appliance, for extracting the maximum amounts of Latex from the *Castilloa Elastica*, without permanent injury to the tree.
- 2.—There will be no entrance fee.
- 3.—Entries may be tools or appliances, together with full description, or drawings accompanied by descriptions.
- 4.—Tools, appliances or drawings submitted for competition will be assembled as one exhibit, known as THE INDIA RUBBER WORLD COMPETITION.
- 5.—The Cup will be the absolute property of the successful contestant. It will be presented to the winner (or his accredited representative), at the International Rubber Exhibition Dinner, to be held in London while the Exhibition is in progress.
- 6.—The Judges have the right to test every tool or appliance.
- 7.—Tools, appliances and drawings will be returned to the owners or representatives at the close of the Exhibition.
- 8.—While the Management of the Exhibition will scrupulously protect the exhibits, they will not be responsible for loss or damage from any cause.
- 9.—The Judges' decision shall be final, and entries will only be accepted on this understanding.
- 10.—All entries must be made to the Awards Committee, International Rubber and Allied Trades Exhibition, Ltd., 75, Chancery Lane, London, W.C., by Monday night, May 1st, 1911. Letters bearing postmark May 1st will be accepted as entered at the offices on that date. Entries should be sent by registered post, or be delivered by hand, so that a receipt may be given for them. Exhibits for competition must be sent direct to the Awards Committee, Royal Agricultural Hall, Islington, London, N., but should not reach that building before June 15th, and not later than June 26th. TRANSPORTATION MUST BE PAID ON ALL EXHIBITS.

The Exhibition opens June 24th, and closes July 11th, 1911.

A. STAINES MANDERS, Organising Manager,  
International Rubber and Allied Trades Exhibition,  
75, Chancery Lane, London, W.C.



:: THE SECOND ::  
INTERNATIONAL

# RUBBER

And ALLIED TRADES  
EXHIBITION

Royal Agricultural Hall,

:: LONDON ::

24th JUNE to 11th JULY

:: :: 1911 :: ::

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Cables and Telegrams: } Codes: A.B.C. (4th and  
"Maltermass, London.") } 5th Edition) and Lieber's.



# SEASON TICKETS.

- No. 1. 7/6 not transferable — including admission to the Opening Ceremony 24th June, and entitling the Owner to Membership of the Exhibition Rubber Club.
- No. 2. 5/- not transferable—admitting after 3 p.m. on the Opening Day, 24th June, and at all times from 11 a.m. to 10 p.m. until 11th July, but does not entitle the owner to admission to the Opening Ceremony nor to the Exhibition Rubber Club.

These Season Tickets can only be obtained at the above named rates up to the 31st May, 1911. After that date they will be 10/6 and 7/6 respectively.

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## RUBBER COMPANIES INVITATION TICKETS.

Rubber Companies who are not exhibiting but wish to issue Invitations to their Shareholders, &c., will be supplied with Special Single Admission Tickets (not available for the Opening Ceremony) at £3 3 0 per 100 which is the minimum issued, giving admission to the Exhibition after the Opening Ceremony on the 24th June, or on any other day up to and including the 11th July. The ordinary admission will be 1/-. Early application should be made to enable tickets to be printed.

The OFFICIAL GUIDE to the RUBBER INDUSTRY and CATALOGUE of the EXHIBITION is in course of preparation, and a few special pages are available for advertisements at £8 8 0, £10 10 0 and £12 12 0 per page.

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Address all communications to :—

Miss D. FULTON,                      A. STAINES MANDERS,  
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# LECTURES ON INDIA RUBBER.

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Being the official account of the proceedings  
of the Conference held in connection with  
the International Rubber and Allied Trades  
Exhibition, London, September, 1908 ::

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EDITED BY  
D. SPENCE, Ph.D., F.I.C.

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Conditions  
OF  
Competitions

*See Inside Cover.*

**LONDON**  
24th JUNE to 11th JULY  
1911.



INTERNATIONAL



OLYMPIA

14<sup>th</sup> to 26<sup>th</sup> September.

PROSPECTUS.

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PRESS VIEW.—This will take place on the evening of Saturday, 19th September.

The Exhibition will be officially opened on Monday, 21st September, at noon.

Exhibitors and friends' Smoking Concert Reunion, Thursday, 24th September

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The Exhibition will be open daily from 11 a.m. to 10 p.m.

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21st to 26th SEPTEMBER, 1908.

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# Patents and Designs Act, 1907.

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*Upon the application of Mr. A. S. Manders, of 75, Chancery Lane, W.C., made to the Board of Trade on the 23rd day of January, 1908, the Board of Trade do hereby certify that the Rubber and Allied Trades Exhibition proposed to be held in the year 1908 at the Royal Horticultural Hall, Westminster, in the County of London, is an International Exhibition.*

*Signed, by order of the Board of Trade, this 27th day of January, 1908.*

**T. W. P. BLOMEFIELD,**

*Assistant Secretary, Board of Trade.*

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**PART I.  
PATENTS.**  
Provisions as to  
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Section 45 (1). The exhibition of an invention at an industrial or international exhibition, certified as such by the Board of Trade, or the publication of any description of the invention during the period of the holding of the exhibition, or the use of the invention for the purpose of the exhibition in the place where the exhibition is held, or the use of the invention during the period of the holding of the exhibition by any person elsewhere, without the privity or consent of the inventor, shall not prejudice the right of the inventor to apply for and obtain a patent in respect of the invention or the validity of any patent granted on the application, provided that :—

- (a) The exhibitor, before exhibiting the invention, gives the comptroller the prescribed notice of his intention to do so ; and
- (b) The application for a patent is made before or within six months from the date of the opening of the exhibition.

**PART II.  
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- (a) The exhibitor, before exhibiting the design or article, or publishing a description of the design, gives the comptroller the prescribed notice of his intention to do so ; and
- (b) The application for registration is made before or within six months from the date of the opening of the exhibition.



# INTERNATIONAL RUBBER & ALLIED TRADES' EXHIBITION, OLYMPIA,

14th to 26th SEPTEMBER, 1908.

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MONSIEUR YUNG, Ingénieur, Directeur des Usines de la Société Industrielle des Téléphones.

MONSIEUR SEE, Administrateur des Etablissements Hutchinson.

MONSIEUR COLIN PAUL, Dr. en Droit. Avocat à la Cour d'Appel de Paris.

MONSIEUR O. LABROY, Journal "Agriculture Tropical."

GVE. VAN DEN KERCKHOVE-VAN AEL, 20, rue de la ferme, Bruxelles.

A. E. EVANS, ESQ., Director of Agriculture, Aburi, Gold Coast.

THE HON. Mr. W. H. FIGG, Colombo, Ceylon.

PROF. J. B. HARRISON, C.M.G., &c., &c., Director of Agriculture, Laboratory, Georgetown, Demerara, British Guiana.

TH. L. A. RUNGE, ESQ., Oostkust, Deli-Moeda, Sumatra.

THE HON. EDGAR AGOSTINI, K.C., Port of Spain, Trinidad.

THE HON. AUCHER WARNER, K.C., Port of Spain, Trinidad.

SENOR J. SIMAO DA COSTA, Belem, Para, Brazil.

WM. CUNNINGHAM, ESQ., Supt. Agric., Nassau, Bahamas.

GEO. S. HUDSON, ESQ., St. Lucia.

JARED G. SMITH, ESQ., Honolulu, Hawaii.

PROF. F. A. T. C. WENT, Utrecht University.

J. CAMERON, ESQ., late Supt. Government Gardens, Mysore.

C. H. G. KRUMBIEGEL, ESQ., Supt. Government Gardens, Mysore.

MESSRS HENRY KIVER & Co., Fenchurch Street.

MESSRS. J. RUSSELL GRANT & Co., Leadenhall Street, E.C.

MESSRS. ED. TILL & Co., Mincing Lane, E.C.

MESSRS. HENDRY & PUCKLE, Mincing Lane, E.C.

MESSRS. SANDERSON & Co., Mincing Lane, E.C.

R. HOFFMANN, ESQ., Cannon Street.

O. W. BARRETT, Dept. of Agriculture Lourenço Marquez.

IGNACIO CARRANZA, ESQ., Editor of "El Heraldo Agricola," Member of the Council of the Rubber Planters' Association of Mexico.



### Advisory Committee—*continued.*

- |  |  |
|--|--|
| <p>O. H. HARRISON, ESQ., C.E., Rubber Planter, President of the Rubber Planters' Association, Mexico.</p> <p>J. C. HARVEY, ESQ., Rubber Planter, Vice-President of the Rubber Planters' Association, Mexico.</p> <p>F. E. LLOYD, ESQ., M.A., Director of Guayule Rubber Experiment Station, Mexico.</p> <p>W. B. MURRAY, Esq., Editor of "Mexican Investor," Mexico.</p> <p>COL. J. B. SANBORN, Rubber Planter, Mexico.</p> <p>THE HON. WM. FAWCETT, Director Public Gardens and Plantations, Kingston, Jamaica.</p> | <p>A. GAGE, ESQ., Superintendent, Royal Botanic Gardens, Calcutta.</p> <p>H. C. E. ZACHARIAS, ESQ., Secretary, United Planters' Association, Federated Malay States.</p> <p>LT.-COL. SIR RICHARD TEMPLE, BT., C.I.E.</p> <p>LONDON AND INDIA DOCKS JOINT COMMITTEE.</p> <p>A. R. WILSON WOOD, Esq.</p> <p>DUNCAN BANKHARDT, Esq. (Director Proprietor "El Hacendado Mexicano," Mexico City).</p> |
|--|--|

### Executive Committee.

COLONEL W. J. BOSWORTH, *Chairman.*

- |  |  |
|--|--|
| <p>SIR WM. J. BELL, J.P. LL.D., &amp;c.</p> <p>THE HON. C. S. ROLLS, M.A.</p> <p>ALFRED DU CROS ESQ.</p> <p>W. M. LETTS, ESQ.</p> <p>J. HANCOCK NUNN, ESQ.</p> <p>CHARLES TEMPERLEY ESQ.</p> | <p>SIR ARCHIBALD J. MACDONALD, BART</p> <p>HARVEY DU CROS, ESQ., JR.</p> <p>CHARLES JARROTT, ESQ.</p> <p>CAPT. ADRIAN JONES M.V.O</p> <p>CAPT. FREDERICK G. JACKSON</p> <p>THOS. DONNE, ESQ.</p> |
|--|--|

A. STAINES MANDERS,

*Organising Manager,*

75, CHANCERY LANE (HOLBORN)

LONDON, W.C.

OLYMPIA

14<sup>th</sup> to 23<sup>rd</sup> September.



## EXTRACTS FROM CORRESPONDENCE.

Viscount Mountmorres, Director, Institute of Commercial Research in the Tropics, Liverpool University.

"Please call upon me for any help that I may be able to render. I will do anything I can for you, to help to make the Exhibition a success. . . . The idea of the Exhibition is an excellent one."

Sir Daniel Morris, K.C.M.G., Department of Agriculture, Barbados.

"I hope the idea of holding an International Rubber Exhibition in London has materialised. I shall be happy to do whatever I can in support of it, and am quite willing to be a member of the Committee."

M. Kelway Bamber, Esq., F.C.S., Government Analytical Chemist, Ceylon.

"I shall be very pleased to act as a member of the Advisory Committee, and do my best to further the interests of the Exhibition, which should be highly useful both to rubber producers and manufacturers."

Mr. R. L. Proudlock, Curator Botanic Gardens, Ootacamund, India.

"I am quite in sympathy with the idea of holding an International Rubber Exhibition in London, and shall be pleased to do what I can to interest in the matter those persons out here who are engaged in the rubber industry."

C. C. Mee, Esq., Chairman, Kalutara Planters' Association.

"In my opinion a Rubber Exhibition in London would prove of great benefit to the industry."

J. B. Carruthers, Esq., Director of Agriculture and Government Botanist, Federated Malay States.

"With regard to the proposal to hold an International Rubber Exhibition in London, such a show would, if properly organised, be of great use to the rubber producer."

Dr. Eduard Marckwald and Dr. Fritz Frank, Berlin.

"We have followed with great interest your endeavours to promote an International Rubber Exhibition in London in 1908. As the idea will include important interests, we are prepared to place our services at the disposal of the Organising Committee."

T. Ritchie, Esq., of British East Africa Corporation.

"Re proposed International Rubber Exhibition for London, I feel sure that it must be a great success."

Dr. Jaime Gutierrez, Consul for Colombia, writes.

"I am writing my Government calling their attention to the Exhibition, and I will take part by sending various specimens."

Senor A. Aldana, Consul for Venezuela,

Is communicating with his Government, and they will do something in the way of Exhibiting.

Mr. Alfred Dominikus, Botanist, Schwelm, Westphalia.

"I have been greatly interested in reading in the 'Tropenpflanzer' that your idea of holding an India Rubber Exhibition in London has again been taken up. From all I have heard of the matter, the idea meets with my full approval. I should suggest that the Manufacturers be included so as to extend the scope and interest in the matter."



W. D. Gibbon, Esq., Legislative Council of Ceylon.

"I think it is highly desirable that a Rubber Exhibition should take place in London in 1908. There is no other Government which has the same stake in the future growth of rubber as that of the British Empire. Ceylon, the Straits, South India, British North Borneo and British Africa will in a few years contribute the bulk of rubber for the world's consumption. London is, therefore, the most suitable city for such an Exhibition, where all who have interests in the growth and manufacture can visit it."

Geo. M. Crabbe, Esq., Chairman, Sabaragamouwa Planters' Association.

"I am in receipt of yours of the 9th inst., regarding an International Rubber Exhibition at London. I certainly think that an International Exhibition in London would be of great benefit to Ceylon, and would bring the island as a rubber-producing country more prominently before the general public."

Edgar Turner, Esq., Chairman, Planters' Association of Ceylon.

"*Re* an International Rubber Exhibition in London in 1908, I think that if properly supported by the producers, manufacturers and others interested in the trade, and by their respective Governments, it would be a great success. It would not only bring the producers and those interested in rubber together, but would give the *manufacturers* an opportunity of showing the public the endless uses to which rubber is now put, and thereby help to increase the demand for the article."

Hodgson Bell, Esq., Chairman, Matale Planters' Association.

"In answer to your letter *re* International Rubber Exhibition at London, for which you ask my opinion, I am strongly of the faith in the good that a well-organised Exhibition will do for producer, merchant and *manufacturer*."

Prof. A. H. Berkhout, Ex-Conservator of Forestry, Java.

"I think that the International Rubber Exhibition will be of great use."

Dr. D. Spence, Bio-Chemical Department, Liverpool University.

"It will give me great pleasure to give you what assistance and support I can in connection with the forthcoming Rubber Exhibition."

J. E. A. Dick-Lauder, Esq.

"I should have been very pleased to act on the Advisory Committee of the Rubber Exhibition if I could spare the time . . . wishing you every success."

H. T. Stanley, Esq.

"If at any time I can give you any information it will give me great pleasure to do so. . . . I shall be very pleased to make known in North Borneo that a Rubber and Allied Trades' Exhibition is to take place."

The North Borneo Trading Co., Ltd.

"We shall be very pleased to render any and every assistance to make the North Borneo Section a success."

W. D. Hutchinson, Esq., The Yam Seng Rubber Co., Ltd.

"I am sure the Exhibition will prove a great success, and should be of vast importance to the trade generally."

H. W. Brett, Esq.

"I shall be very pleased to do anything I can to further the interests of the proposed Exhibition."

Prof. F. A. F. C. Went, Utrecht University, Holland.

"The proposed Exhibition interests me very much, and I think it may be of great use to the Rubber producers."



Messrs. Lewis and Peat.

"If there is anything that we can do to promote the success of the Rubber Exhibition, we shall be very glad."

Prof. Wyndham R. Dunstan.

"I shall be glad to render any assistance in my power in connection with the Rubber Exhibition to be held in London, in September next."

C. H. Gray, Esq., Silvertown Works.

"Wishing you every success."

Herbert Wright, Esq., A.R.C.S., F.L.S. (late Controller Government Expt. Station, Peradeniya, Ceylon).

"I have great pleasure in placing my name on your Advisory Committee."

Hon. Mr. E. Rosling, M.L.C., Ceylon.

"I shall be glad to do what I can to assist in making known the Exhibition, and am willing to act on the Advisory Committee."

Dr. A. Lehmann, Department of Agriculture, Government Mysore, India.

"I thank your Committee for the compliment of electing me a member of your Advisory Committee, and shall do all I can to help the Exhibition."

Pehr Olsson-Seffer, Esq., Ph.D., M.D., Consulting Scientist, Mexico City, writes, referring to the strong Committee that has been formed,

"This Committee is now working with a view of securing support from the Planters Association, the Mexican Government, and as many Planters as possible. The Committee fully realises the importance of the Mexican Rubber Industry being properly represented at this Exhibition."

W. C. Cowie, Esq., British North Borneo Co.

"I shall be pleased to make known in North Borneo that a Rubber and Allied Trades Exhibition is to take place in September next."

The "Times of Ceylon" says :—

"The Ceylon Government, whose Exchequer has benefited so enormously already, should support this Exhibition."

"The India Rubber World."

"The Committee in charge embraces names identified with the Rubber Industry, Planting Tropic Commerce, Colonial Development and so on, a list which guarantees the *bona fides* of the undertaking."

The Hon. H. A. Alford Nicholls, M.D., C.M.G., M.L.C., Dominica, West Indies.

"Such Exhibitions as you outline are calculated to do a great deal of good, and they will undoubtedly draw attention to the adaptability of many of our tropical possessions to the cultivation of different kinds of Rubber Trees."

Prof. P. Carmody, F.I.C., F.C.S., Government Analyst, Trinidad, West Indies.

"The idea is an excellent one, and the lines on which you propose to run the Exhibition give every promise of success."

"The India Rubber Journal," London.

"Having satisfied ourselves with regard to the organisation and prospects of the Exhibition, 'The India Rubber Journal' has secured the allotment of a large space, which it is proposed to use not only as an Exhibit of rubber literature, but as a rendezvous for Members of the trade visiting the Exhibition."



# THE INTERNATIONAL RUBBER AND ALLIED TRADES' EXHIBITION.

ROYAL HORTICULTURAL HALL,  
VINCENT SQUARE, WESTMINSTER, S.W.,

*21st to 26th September, 1908.*

A Rubber and Allied Trades' Exhibition is being organised by an influential Committee in the interests of the industries concerned. The main object is to direct and compel public attention to the enormous advances made by the Rubber producer and manufacturer during recent years. In an age of progress it is remarkable that steps have already not been taken in this direction. It is, however, impossible to delay them longer, especially in view of the extraordinary results achieved by the Ceylon Exhibition in 1906. Even *since* that date many important inventions and improvements have been introduced which are still unknown to prospective buyers.

This Exhibition will give the first opportunity in the Old World of enabling Planter, Dealer and Manufacturer to bring the results of their labour before the public, and none of them can, in justice to their interests, neglect the chance of doing so.

A display of this kind is quite certain to embrace an extraordinary variety of specialities. The evolution of the almost numberless articles, wholly or in part made of Rubber, from the raw material, will constitute a source of interest not hitherto enjoyed by the public. Rubber producers in various quarters of the globe are taking a keen interest in the Exhibition, and have intimated their intention to co-operate with the Committee in every possible way, and this interest is equalled by that of Consuls and others on this side, who, by joining the Committee and in other ways, are assisting the Executive to secure a thoroughly representative and interesting display of the various kinds of Rubber, including Guayule, Pinguay weed, etc., etc., so that their characteristics may be studied and compared, to enable travellers to recognise the various plants when they come across them.



The time is most opportune for holding such an Exhibition. This year will be a critical one in the history of the Rubber World. On the average price realised for the crude rubber will depend the prosperity of many planting companies. During 1907 the price of fine hard Para declined from 5/9 lb. to 3/3 lb. owing to various causes. The mere fact that an exhibition such as this is about to be held should encourage the aspirations of producers, for it offers the *one chance* that the trade has hitherto lacked to show the numberless uses (practically unknown to most people) to which modern science and ingenuity have enabled rubber to be put. When the public realise the comfort, and often the economy, of using rubber flooring in front of and inside public and other buildings, on board ship, as well as for means of communication, mechanical, domestic, and a thousand and one other purposes, it cannot fail to stimulate the demand for, and, consequently, the consumption of, the raw material.

The organizers are making arrangements for the delivery of Illustrated Lectures and Addresses on "Rubber, its Uses, &c.," and other cognate subjects. It is hoped that producers, as well as the trade generally, will attend such Lectures and, by taking part in the discussions, contribute to the general knowledge of the various matters dealt with. Their utility is exemplified by the fact that Mr. HERBERT WRIGHT, at the Society of Arts in London, delivered such an one, and this (as well as the discussion that followed) has been published and is now a recognised text-book. There is every reason to believe that an equally favourable reception will be extended to the publication of any of the Lectures delivered at the Exhibition; and rubber brokers, by taking part in the discussions and otherwise collaborating with the Committee, can greatly help to advertise London as a distributing centre, thus attracting the chief growers and dealers, and so help to develop the trade and prevent its transference elsewhere. Another feature of these Lectures will be the dissipation of mistaken impressions; for instance, it has been stated that Rambong (*ficus elastica*) and Castilloa Rubbers are not appreciated in London; but as both these Rubbers form excellent foundations for certain goods, the probability is that the prejudice against them has been engendered by improper curing. The Lecturers, Scientists, and Engineers dealing with the matter will point out the remedy, and so remove an erroneous impression. The Exhibition and these Lectures will also afford the first opportunity that has been offered in this country for producers of Rambong, Ceara, Funtumia, Landolphias, etc., to exhibit the utility of their products prepared on scientific principles.

No means will be neglected to secure the attendance of that class of visitors which will benefit exhibitors, and to this end the Committee will issue many thousands of invitations. In this connection a specially convenient and novel arrangement has been made, by which *exhibitors themselves* may send their own



invitations to customers and friends. Proofs of these invitations must, of course, be submitted to the Committee for approval, which having been obtained, exhibitors will be at liberty to send out as many as they choose, and afterwards pay at the rate of 20s. for every hundred tickets collected at the doors. By this means an exhibitor may, if he so desire, issue, say, a thousand invitations, *each of which is an advertisement*, and possibly have to pay for only 300 or 400 that have been actually used.

Arrangements will be made for a special view on the evening of the 19th September, in order that exhibitors may be enabled to furnish particulars of their several exhibits to the Press representatives.

It is also intended to provide a Club-room in the Exhibition solely for the use of the exhibitors and their friends, whilst the Luncheon-room will be under the management of a first-class caterer.

There will be a telephone exchange for the convenience of exhibitors and their friends.

The Exhibition will be opened on Monday, the 21st September, and closed on Saturday evening, the 26th September.

The Royal Horticultural Hall, Vincent Square, Westminster, is admirably adapted for the purposes of the Exhibition, and most conveniently situated, being close to the St. James' Park and Victoria Railway Stations, and to the Army and Navy Stores, whilst hundreds of omnibuses pass close to the building.

On Thursday, the 24th September, it is proposed to close the Exhibition at 6 p.m. for the purpose of holding a Smoking Concert for exhibitors and their friends. The arrangements for this entertainment will be carried out by a Joint Committee of exhibitors and members of the Exhibition Committee.

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***Plans of Building, Space, Forms, &c., sent on application.***

MR. A. STAINES MANDERS, *Manager*,

75, CHANCERY LANE (HOLBORN),  
LONDON, W.C.

*Telephone*: 3523 CENTRAL.

*Telegrams* "MALTERMAS," LONDON.



## CLASSIFICATION.

### PLANTATION RUBBER :—

Botanical Specimens.  
Methods of Tapping.  
Tapping Knives.  
Collecting and Coagulating Utensils.  
Machinery for the Preparation and Drying of Plantation Rubber.  
Fertilizers.  
General Estate Sundries.  
Articles not enumerated.

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### CRUDE PLANTATION RUBBER :—

Block, Sheet, Biscuit, Crepe, Worms, Lace, Scrap, &c.

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### WILD RUBBERS :—

Rubbers from Brazil, Peru, Bolivia, Colombo, Guianas, Mexico, Assam, Borneo, &c.

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### BALATA, GUTTA PERCHA AND TROPICAL GUMS GENERALLY.

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### MANUFACTURERS' SECTION :—

All goods manufactured wholly or partly of India Rubber, Gutta Percha, Balata, and Asbestos.  
Chemicals, Fillings, &c., used by India Rubber Manufacturers.  
Fabrics used in the Manufacture of Rubber Goods.  
Machinery, Moulds, Utensils.  
Rubber Substitutes, Reclaimed Rubber, &c.  
Vulcanite and Ebonite.  
Asbestos Goods.  
Articles not enumerated.

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### RUBBER LITERATURE.



# A few Extracts from the Report

## OF THE

# Committee appointed by the Board of Trade

### TO MAKE ENQUIRIES IN

# Reference to the VALUE OF EXHIBITIONS.

### COMMITTEE.

Lord AIREDALE, Sir ALFRED BATEMAN, K.C.M.G. (Chairman), Sir SWIRE SMITH, Sir ISIDORE SPIELMANN, Mr. A. WILSON FOX, C.B. (Board of Trade), Mr. CHARLES A. HARRIS, C.B., C.M.G. (Colonial Office), Mr. ALGERNON LAW (Foreign Office), Mr. MALCOLM RAMSAY, C.B. (Treasury), and Mr. SAMUEL J. WARING.

\* \* \* \*

Another consideration which appears to weigh with Manufacturers of standing is the un-businesslike and undignified manner in which they are apt to be mixed up with (a) what they call "fakers," *i.e.*, the paltry dealers in cheap articles of ornament and amusement which do not represent British industry; and (b) the general element of popular amusement which has become part of the life of the modern Exhibition. There is an opinion that Exhibitions are kept open less with a view to the furtherance of trade interests than with the object of attracting visitors and achieving financial success from the receipt of gate money. The number of side shows and other entertainments has, in consequence, increased to a very great extent at recent Exhibitions, and it is thought by many that this has resulted in attracting, as visitors to the Exhibition, pleasure seekers, rather than serious students or possible customers. There is no doubt that, in the opinion of many Manufacturers, the changes to which we have alluded have materially diminished the value of exhibiting as a means of obtaining direct orders for their goods.

**NOTE.**—There will be no "faker" stands or side-shows, as above mentioned, at the Rubber Exhibition, and every effort will be made to attract the class of visitors who will benefit the Exhibitors.

\* \* \* \*

To a large extent it would appear the amount of direct benefit which may be derived from exhibiting by any particular Firm is dependent on whether that Firm is represented at the Exhibition by an efficient Agent. In many cases, it is said, the attendants in charge of a Stall at an Exhibition are unable to describe the goods exhibited in a correct and intelligible manner.

\* \* \* \*

A number of Firms who, from the nature of their Exhibits, can expect little or no direct return to compensate them for their outlay, still continue to exhibit at fairly frequent intervals. In doing this many have no doubt been influenced by the fear that they might lose their place in the trade if they failed to be represented at Exhibitions when their competitors were showing; but there are, on the other hand, not a few who regard their expenditure on Exhibitions in the light of a necessary item in their general scheme of advertisement.

\* \* \* \*

To a large extent the question which we have to decide is not whether it pays to exhibit, but whether, under modern conditions, we can afford not to exhibit. We think that the evidence which we have obtained affords convincing proof that the answer to this question is in the negative.

\* \* \* \*

It is difficult to find important arguments against Exhibitions whose utility as a whole is admitted. Some criticisms in the case of special commodities based on expense and distance, and doubts whether the benefits equal the outlay, seem to be the principal, but for the most part opinions are in favour of Exhibitions.

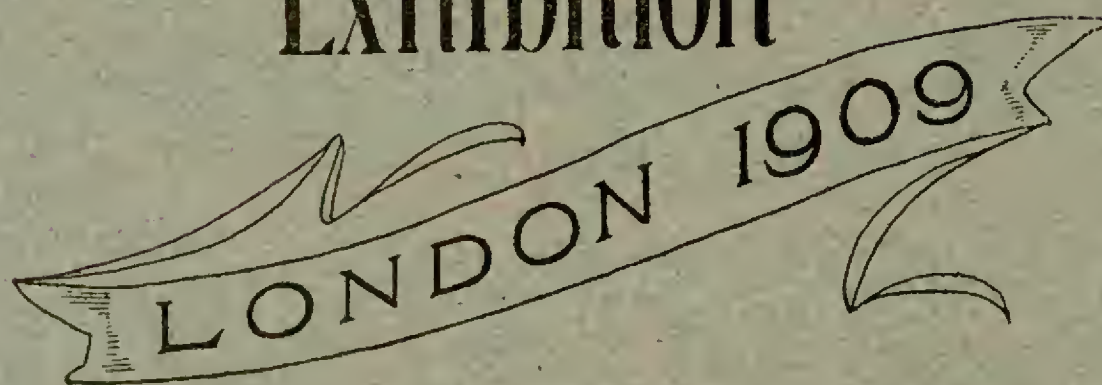


# THE WORLD'S

Touring  
Sports  
Pastimes

AND

TRAVEL  
Exhibition



(OLYMPIA—June and July.)

OFFICES:—

75, CHANCERY LANE (HOLBORN),  
LONDON, W.C.



INTERNATIONAL



OLYMPIA

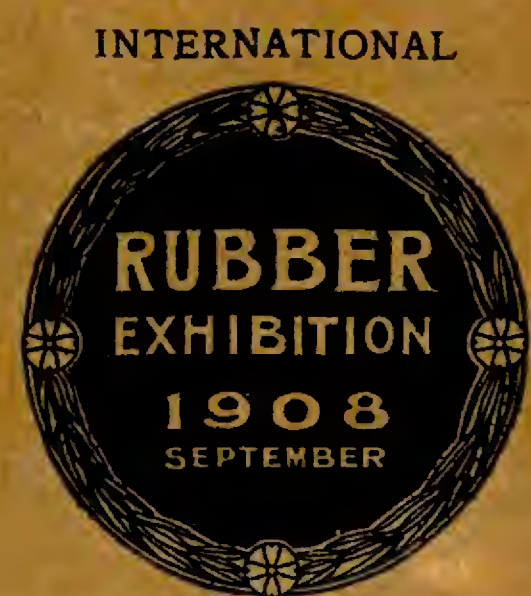
14<sup>th</sup> to 26<sup>th</sup> September.

PROSPECTUS.

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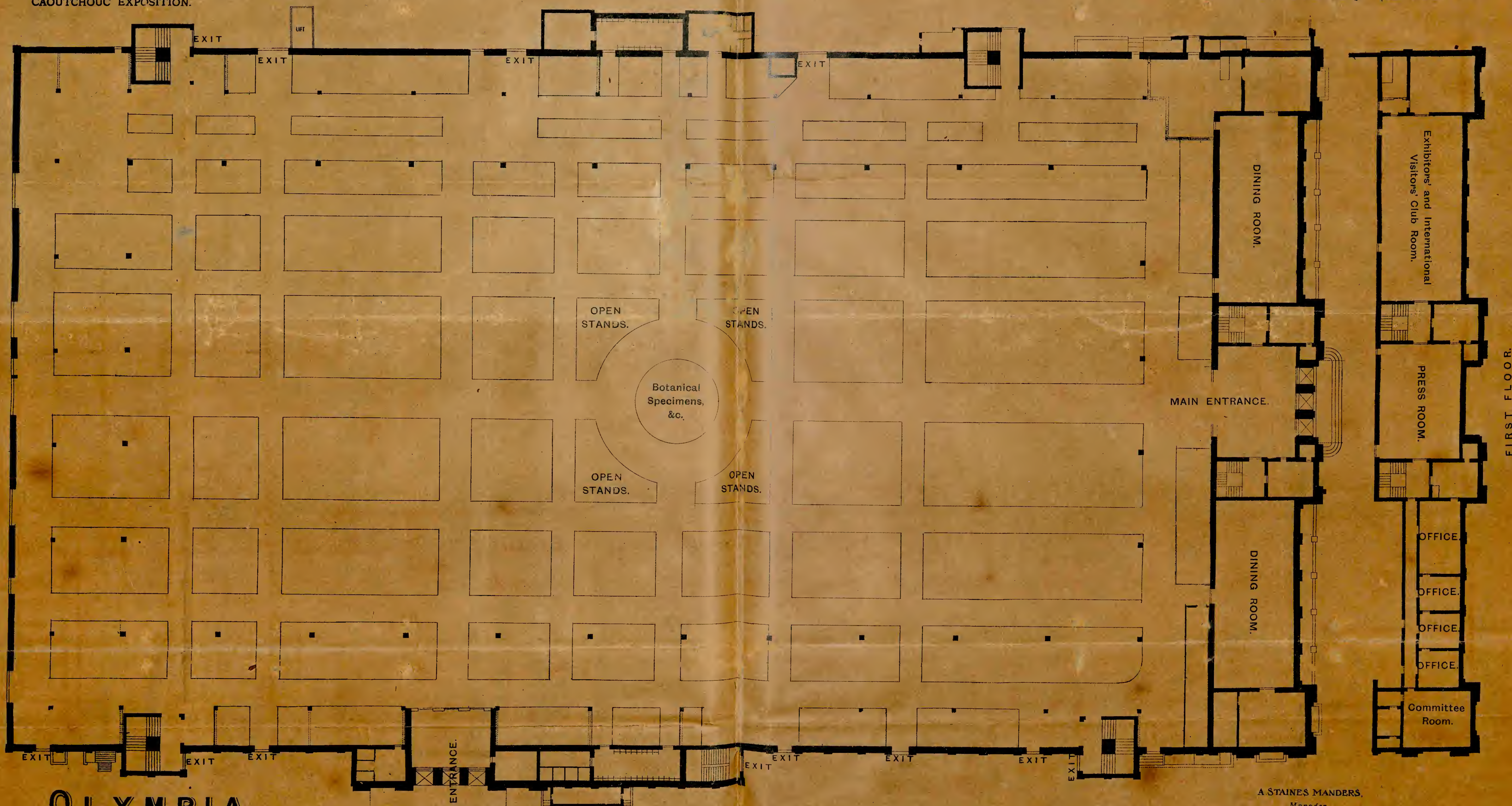
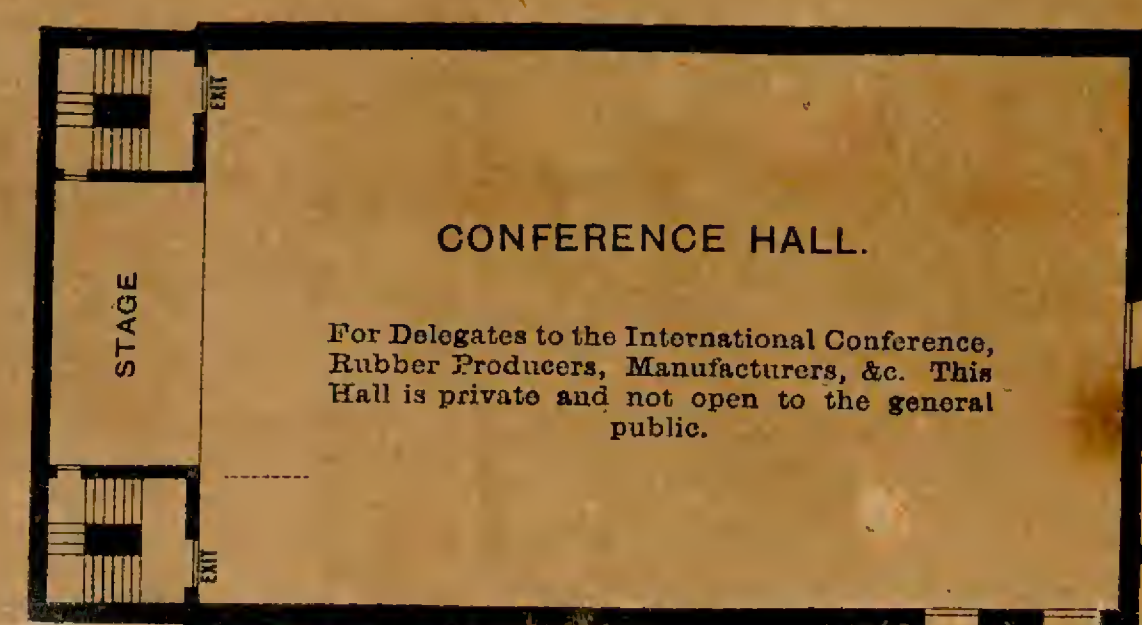


KAUTSCHUK AUSSTELLUNG  
CAOUTCHOUC EXPOSITION.

# OLYMPIA

LONDON,

September 14<sup>th</sup>  
to  
September 26<sup>th</sup>  
1908



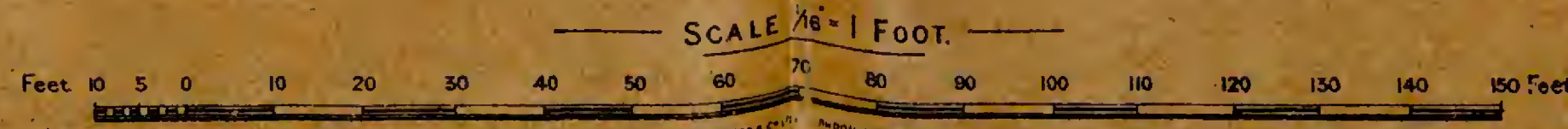
FIRST FLOOR.

A STAINES MANDERS,  
Manager.

Offices:  
75, CHANCERY LANE (HOLBORN),  
LONDON, W.C.

Phone: 3523 CENTRAL.  
Telegrams: MALTERMASS,  
LONDON.

OLYMPIA  
GROUND FLOOR





# Exhibition Offices,

Telephone: 3523 Central.  
Telegrams: Muttermass London.

75 Chancery Lane, (Holborn)  
London, 3rd January 1908  
WC

Henry W. Ridley Esq.,  
20 Portsea Place,  
Connaught Square., W

Dear Sir,

## Re RUBBER EXHIBITION

Mr H. Hamel Smith has kindly given me your name and informed me of the very interesting interview he had with you re the Rubber Exhibition, of which I am the Organising Manager.

I think we shall have a very interesting Exhibition and numerous promises of support have already been received, both from Exhibitors of the raw and manufactured article, and I am very pleased to note that you will also interest yourself in the undertaking, and trust the Straits Settlements will make a nice display. I might mention that your Government need not go to the expense of taking up a large amount of space, but one that would make an attractive show and be a good advt for the Straits - £50 or less if you liked. The fitting up would cost you very little; we could get it done under contract for a small sum and no doubt Mr Smith would represent you and see that justice was done to the Exhibit.

I thank you for kindly promising to publish a notice in your "Bulletin", and attach a list of our Executive Committee, names no doubt well known to you. The Messrs Du Cros are connected with the Dunlops.

I might say that the Exhibition opens on the 21st and closes on the 26th Sept. (one week). Press View and dinner, Saturday 19th. To this, all the London Press are invited and they write up particulars of the Exhibition generally. By this means the Exhibitors are likely to get good notices of their Exhibits. The Exhibition will be well advertised, and every method adopted to bring it under the notice of the public who are interested in Rubber.

pto

F49/29



Again thanking you,

I am,

Yours sincerely,

Wm. W. Wauden



September 21st  
September 26th  
1908



A. STAINES MANDERS,  
*Organising Manager. To  
whom address all enquiries*

PHONE. 3523 CENTRAL.  
TELE. MALTERMASS LONDON.  
CODES. A.B.C. 5th E. LIEBERS

PRESS VIEW  
Saturday 19th Sept

ROYAL HORTICULTURAL HALL  
Vincent Square Westminster. S.W.

*Executive Committee:*

COLONEL W. J. BOSWORTH CHAIRMAN  
SIR WILLIAM J. BELL, LL.D., ETC  
SIR ARCHIBALD J. MACDONALD, BT  
THE HON. C. S. ROLLS, M.A.  
ALFRED DU CROS, Esq.  
HARVEY DU CROS, Esq., JR  
CHARLES JARROTT, Esq.  
W. M. LETTS, Esq.  
CAPT. ADRIAN JONES, M.V.O  
J. HANCOCK NUNN, Esq.  
CAPT. FREDERICK G. JACKSON  
CHARLES TEMPLEY, Esq.  
THOS. DON, Esq.

*Offices*

*75. Chancery Lane (Holborn)*

*LONDON W.C. 17th. Jan. 1908*

H. W. Ridley Esq. M.A.  
Director of Botanic Gardens,  
Singapore.

Dear Sir,

Confirming my letter of the 3rd. January I am sending you the Preliminary Prospectus of the above Exhibition, the more complete issue will be sent in the course of a few mails, together with plans and other particulars.

I trust you will give the Exhibition your best support, and will endeavour to get your Government to exhibit and likewise individual producers. I should like to get as many to exhibit as possible, and from what Mr. Hamel Smith tells me, he is sure that you will support the exhibition in every possible way.

Thanking you in anticipation,

I am

Yours truly,

Organising Manager.



INTERNATIONAL

14th  
September 21st  
TO  
September 26th  
1908



A. STAINES MANDERS,  
*Organising Manager. To  
whom address all enquiries*

PHONE. 3523 CENTRAL.  
TELE. MALTERMASS LONDON.  
CODES A.B.C. 5th LIEBERS

PRESS VIEW  
Saturday 19th Sept

ROYAL HORTICULTURAL HALL  
Vincent Square Westminster S.W.

OLYMPIA

14th to 26th September.

**Advisory Committee:**

**President:** SIR HENRY A. BLAKE, G.C.M.G.

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*Offices*

*75, Chancery Lane (Holborn)*

*LONDON W.C. 20th March, 1908.*

Dear Sir,

Since forwarding you copy of the Preliminary Prospectus of the above Exhibition, the Board of Trade has certified that the Exhibition is an international one, and my Committee have received support far exceeding their expectations. A very strong Advisory Committee has been formed, and is being added to daily, and promises of support have been received from a number of the Rubber Producing Centres, so that there is every prospect of this, the first Rubber Exhibition held in Europe, having an excellent display of Raw Rubber.

The Manufacturers who create a demand for the raw material are also giving the Exhibition their best support, and its suc-

P.T.O.



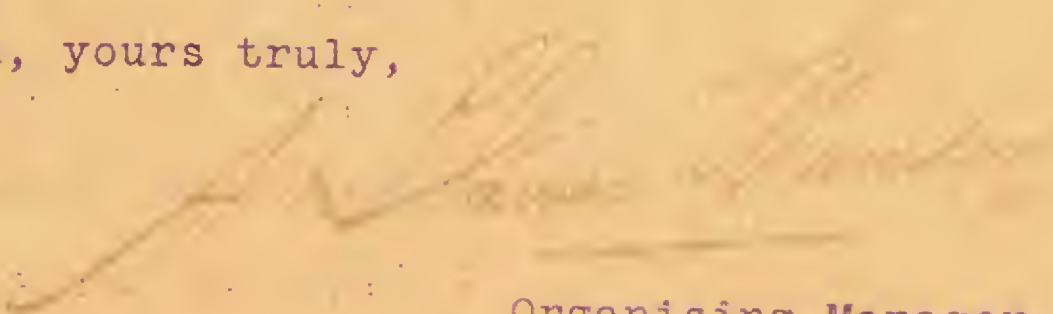
cess is now assured. At the same time, as Organising Manager, I wish the undertaking to be as complete and representative as possible, and trust your Country will make a display such as will further help to make known to the Manufacturing World the quality and value of the Rubber produced.

My Committee are making special arrangements for Saturday, the 21st September, by inviting Representatives of the Press (all the principal Journals, Technical and otherwise), to inspect the Exhibits. They will then be entertained by my Committee, and several Addresses will be given, explaining the very many uses not adopted at the present time that Rubber can be put to, so that these suggestions, through the Press, may go forward to the world and create a greater, and increasing demand.

I therefore ask if you will kindly make the Exhibition known as widely as possible, and assist in any way that will bring greater success to the Exhibition.

Thanking you in anticipation,

I am, yours truly,



Organising Manager.



September 21st  
TO  
September 26th  
1908

# RUBBER & Allied Trades EXHIBITION

A. STAINES MANDERS,  
Organising Manager, to  
whom address all enquiries  
  
PHONE. 3523 CENTRAL  
TELE. MAITERMASS LONDON.  
CODES A.B.C. 5th E.P. LIEBERS

PRESS VIEW  
Saturday 19th Sept

ROYAL HORTICULTURAL HALL  
Vincent Square Westminster, S.W.

*Olympia*

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&c., &c., &c., &c.

## Offices

75. Chancery Lane (Holborn)

LONDON W.C. *20th March* 1908

*Kindly Note*

*On account of the enormous number of applications for space received my Committee has found that the Royal Horticultural Hall will be far too small, and has had to secure the Olympia. The Exhibition will now be open for two weeks instead of one, from the 14th to 26th Sept.*

*Applications for space should be made at once. Cost 6/- per square foot; no other charges.*

*Please cable requirements - Code A.B.C. 5th Ed. used. Cable address Maitermass London.*



# INTERNATIONAL

September 14<sup>th</sup>  
TO  
September 26<sup>th</sup>  
1908



A. STAINES MANDERS,  
*Organising Manager. To  
whom address all enquiries*

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## OLYMPIA

Offices

75, Chancery Lane (Holborn)

LONDON W.C. 3<sup>rd</sup> April, 1908.

Dear Sir,

I have pleasure in informing you that on account of the number of applications for space, both in the manufacturing and producing Section, having far exceeded the amount at our disposal at the Royal Horticultural Hall, the Executive have made arrangements to transfer the Exhibition to OLYMPIA, and it will open on the 14th and close on Saturday evening, 26th September.

At this early date fully half of the available space has been applied for by nearly every producing country, manufacturers of Rubber goods, and Makers of Machinery and Appliances required by Planters and Manufacturers.

My Committee trust to receive your support by making known and otherwise assisting in bringing this, the first Rubber Exhibition held in Europe, to a successful issue.

Yours truly,

*A. Staines Manders*

H.D. Ridley Esq.,  
Straits Settlements

Manager





OFFICE OF DIRECTOR OF AGRICULTURE,  
FEDERATED MALAY STATES,  
KUALA LUMPUR.

12th June, 1908.

. 479/1908.

Dear Ridley,

The position re the London Rubber show upto date is as far as I know this:-

Straits Settlements Government have agreed to devote £160 and instructed you to look after this see enclosed copy of letter A.

Federated Malay States Government has agreed to certain proposals I made see enclosed copy letter B.C. and have given me a warrant for \$1600.

The Planters Association of Malaya have voted \$500/- and agreed to raise by subscription what they hope will amount to about \$2500/- or \$3000/- in all.

Johore has not contributed or made as far as I know any suggestions except in so far as Johore and Straits Settlements are in the P.A.M. and have representatives in the Committee elected by the P.A.M. to make arrangements for the show. H.E. does not wish to send any one home. You suggest that Perry should look after it and the Acting Resident-General has I believe suggested that Leonard Wray should do so.

It is eleven weeks till the time for putting exhibit in the hall and twelve before the show opens.

I have received no money from Straits Settlements.

The P.A.M. thinking that Government would join in and

that



that I would be appointed to run the thing made plans for the space they have booked 1000 feet at £3000 and estimate (enclosed) for money to be spent in carrying this out.

The P.A.M.'s plan having fallen through there is no one appointed to make arrangements for them they are the holders of the only space available, the Government have no space and the authorities of the Show say all the space is booked.

I am willing to do all I can to make the Malayan exhibit good but if it is not taken in hand and done properly I think it would be better to leave it alone.

I propose to come to Singapore on 19th by "Sea Belle" enroute to Pahang, and can see you then but until I know what space is available it is not possible to talk as to our exhibits.

The P.A.M. will have another meeting and must I think decide to take some steps I will mention Derry and Zacharias will do so in regard to Wray and see if the planters think either of these names suitable. I am sorry that Government did not at the beginning book space for themselves and make their arrangements independently of the planters.

I am, of course sorry not to be going home to the conference and show but not sorry to get out of being a bagman for a fortnight and answering the British public as to rubber and its production.



I have appealed to the Governor re the publishing of my report and when I hear will let you know if they will not allow me to have copies I will send you a green manure article for August Number Bulletin.

Yours sincerely,

A handwritten signature in cursive script, appearing to read "J. B. Gamble".

Director of Agriculture and Government Botanist.

H. N. Ridley Esq., M.A., F.L.S.,

Director,

Botanic Gardens,

Singapore.



A

Colonial Secretary's Office,  
Singapore, 27th M A Y, 1908.

No. N. States 3238/1908.

Sir,

I am directed to acknowledge the receipt of your letter D.A. No. 375/1908, of the 5th instant and to state that Mr. H.N. Ridley, Director of Gardens, Singapore, has been instructed to look after the Colonial exhibits for the International Rubber Exhibition in London next September and to communicate with you on this subject and on the contribution payable from the Colonial vote of \$160 towards the cost of floor space.

2. It is understood that any planters who desire to send exhibits will do so at their own cost independently of the Malay Peninsular Exhibit sent by the Colonial and Federated Malay States Governments.

I have the honour to be,

Sir,

Your obedient servant,

Sgd/. Arthur Young.

Colonial Secretary,  
Straits Settlements.

The Director of Agriculture,  
Federated Malay States,  
Kuala Lumpur.



15th April, 1908.

Sir,

In reference to the letter No:2427/08 from Colonial Secretary, Straits Settlements which you forwarded to me on 11th inst: asking me to communicate direct with the Colonial Secretary about its contents I will be glad to be informed in the following points before I make any proposals.

1. Does the F.M.S. Government wish to participate in the exhibition by having an exhibit to illustrate the scope and size of the rubber industry in this country?
2. If so what amount of money will they consider sufficient for this purpose? this information I asked for in my letter D.A. no:212/1908 of March 2nd (I consider \$1,600/- will be sufficient).
3. Shall I arrange for a joint exhibition of the S.S. and F.M.S., Johore "British Malaya" or would the F.M.S Government prefer that I should arrange a separate F.M.S exhibit?
4. The planting community i.e. the Planters Association of Malaya which includes the Straits Settlements and Johore having taken 1,000 square feet I think the amount that the Straits Settlements Government propose to take as mentioned in the Colonial Secretary's letter viz: 300 square feet will probably be sufficient for a joint Government exhibit the amount of space covered not being so important as the effective manner in which it is manipulated.

I have the honour to be,

Sir,

Your obedient servant.

Sdg/ J.E. Carruthers.

To,

The Federal Secretary,  
Federated Malay States,

Kuala Lumpur.

Director of Agriculture &amp; Government Botanist



C

Kuala Lumpur,  
Federated Malay States.

23rd April, 1908.

No. 1221/1908.

Subject.

-----  
International Rubber Exhibition.  
-:-

Sir,

I am directed to inform you that the Resident General approves the proposals made in your letter No. 330/1908, dated the 15th April, 1908, and would prefer that the exhibit should be a joint one.

I have the honour to be,

Sir,

Your obedient Servant,

Sgd/ E.C.H. Wolff.

for Federal Secretary.

The Director of Agriculture & Government Botanist,  
Federated Malay States,  
Kuala Lumpur.



PROVISIONAL ESTIMATE INTER-  
NATIONAL RUBBER EXHIBITION  
LONDON SEPTEMBER 1905.

	A.S.D.	£-Cts.
Rent.	300.0.0	2,200-00
Malay House.	50.0.0	400-00
Persons.	30.0.0	200-00
Photographs Maps and Diagrams.	30.0.0	200-00
Central Stand for rubber.	15.0.0	100-00
Wires withingtable railings &c.	20.0.0	170.00
Malay attendants.	80.0.0	400.00

Expenses at Home.

4 workmen 1 week 20.

1 Commissionaire 3 weeks 26.

1 Clerk or attendant 4 weeks 214.

Supplies, Cables, telegrams &c &c

217. 40.0.0 200-00

Shipping. 30.0.0 200-00

Garage in London. 5.0.0 50-00

570.0.0 4,800-00

Debit: Grant F.R.S. 51,000. 2100.

-do- -do- S.B., 1,445. 170.

F. A. S. 300. 24.

52,045. 2414.

54,870. 4870.

2,845. 414.

Debit 51,045. 2154.

Cost of pamphlet with  
included in say £ 40.

F49/40 if sold perhaps £ 30.





OFFICE OF DIRECTOR OF AGRICULTURE,  
FEDERATED MALAY STATES,  
KUALA LUMPUR.

My Dear Ridley,

The happenings re London Rubber Exhibition as far as I am concerned so far have been <sup>as follows:-</sup> I was asked by my Government here to communicate direct with Colonial Secretary, Straits Settlements as to the arrangements in answer to a letter which the latter had sent to the Federal Secretary, F. M. S.

My Government informed me that they wished me to arrange for a Joint Exhibition and I therefore write to the Colonial Secretary telling him what preliminary arrangements had been made and suggesting that I should consult you. I have now an answer from the Colonial Secretary saying that he has been instructed to request the Colonial Secretary to communicate with you on this subject and on the contribution from the Colonial vote of £160 towards the floor space.

Meanwhile the Planters Association of Malaya, which includes Straits Settlements, Federated Malay States, Johore & have voted \$500 towards the Show and booked 1000 square feet of space at a cost of £300, they propose to raise another \$3000. and so the finances should be,

Straits Settlements	£160
Federated Malay States,	"190
planters Asson:Malaya	<u>"410</u>
	£760.

of this £300 has gone. I have prepared a scheme for the court and the cost of this with shipping and all other charges exclusive of rent is \$2340/- Or £275, which will leave a balance for other things.

The Planters Association of Malaya have requested Government to make me Commissioner for the Show and the Secretary of the

Show

F49/41



Show sends me a copy of a resolution in which the Advisory Committee ask that I be allowed to go home to attend the Conference, if my expenses are all paid.

I do not know what Government propose to do but it appears to me that they will delay untill all possibility of making an attractive section for Malaya has gone. I do not see how it is possible for two people at a distance to settle the arrangements for a section or court. I am getting some carved posts, screens and other things but I have at present no commission to do anything except that the F.M.S. Government tell me to spend \$1600 and have sent me the money.

I think the <sup>two</sup> Governments should pay half the £300 for floor space and this would mean £150 or £75 each from Straits Settlements Federated Malay States if you agree will you send me £75 i.e. \$640.

In the last letter of the Colonial Secretary to me of 27th <sup>S</sup> ultimo, he says "It is understood that any planter who desire to send exhibits will do so at their own cost independently of the Malay Peninsular Exhibit sent by the Colonial and Federated Malay Government." This is a hopeless muddle. In the P.A.M. Committee we decided that all planters wishing to exhibit should send their rubber to certain centres viz, Selangor, Perak, Negri Sembilan and Penang and that the Committee would pick from the rubber sent <sup>that</sup> which was best and send it to the Show.

There is no space reserved for a Government exhibit and I think it is undoubtedly best <sup>and in fact the only possible plan</sup> to join hands and make the Malay Peninsular Exhibit all in one place, the block at the entrance of the hall reserved by the Planters Association of Malaya.

Ceylon has done this in a less muddled way, they have appointed a small committee to run the whole thing and they have appointed people to look after it at home. Bamber, who is in Ceylon now will be here before long I expect and he is going home for the London Show.

I think the only way to straighten matters out is for me to come down to see you but I did not propose to do anything definite until



until I ~~have~~ some authority to act.

With regard to my report I am sorry to say that I stupidly wrote to Government asking permission to put it in the July Bulletin and they have refused. I have written an appeal to H.E. the High Commissioner in regard to the whole matter of my departmental reports and perhaps Government will see the fatuity of hindering their circulation but I cannot say meanwhile I am afraid it is not available. It is longer than last year and I would like my remarks as to green manures instead of weeding to be read by any one interested.

Have you ordered the 100 copies of Pratt's paper after correction? if so please the bill to me here.

I will let you know any future developments as soon

as I hear of them. - Can you let me know what your proposals are - I have sections of fees of various sorts and propose to get a series from 1 year to 14.

Yrs. v. sincerely

J. B. Cammell

The Ali Hat stand seems good with us are on the safe side and I dare say our gate will give us a considerable balance in which I shall be thankful. J.B.C.



Copy

Dear Sir,

I shall be glad if you will kindly send for exhibition and decoration any native grasses, trees, leaves &c. As this Exhibition is practically a tropical one, these articles are quite in keeping with the nature of the Exhibition.

Probably something more than the above may suggest itself to you, but anything in the manner indicated will be very much appreciated.

Trusting you will be able to support the Exhibition in this direction,

I am,

Yours truly,

Organising Manager.



Copy

Dear Sir,

At a meeting of the Advisory Committee of the above Exhibition held at the Chamber of Commerce London, on Wednesday, 19th Feb: W. Kerr Rutherford, Esq., proposed that a letter be sent to Ceylon, Malay States, &c. suggesting that they should Exhibit a few young Rubber Plants in Wardian cases, also a trunk of a Rubber tree 10 to 15 years old shewing the tapping on the bark.

Rubber seeds of the various species and leaves of the trees, also samples of oil made from the seeds might be sent, and any other interesting plants, specimens, and curiosities in connection with Rubber.

Trusting the Straits Settlements will be able to assist us in the above direction.

I am,

Yours truly,

Organising Manager.



# INTERNATIONAL

September 14<sup>th</sup>  
September 26<sup>th</sup>  
1908



A. STAINES MANDERS,  
*Organising Manager. To  
whom address all enquiries*

PHONE. 3523 CENTRAL  
TELE. "MALTERMASS" LONDON.  
CODES. A.B.C. 5<sup>th</sup> E. LIEBERS

President: SIR HENRY A. BLAKE, G.C.M.G.

Vice-Presidents: VISCOUNT MOUNTMORRES.

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THE HON. MR. W. H. FIGG.  
THE HON. WM. FAWCETT.  
LT.-COL. PRAIN, M.A., F.R.SOC. (KEW GARDENS).  
G. A. TALBOT, ESQ.  
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T. RITCHIE, ESQ., J.P.  
J. B. CARRUTHERS, ESQ. (FEDERATED MALAY STATES).  
H. W. BRETT, ESQ.  
DR. HENRY STEVENS, M.A., F.I.C.  
EDGAR TURNER, ESQ., J.P. (CEYLON).  
H. W. RIDLEY, ESQ. (STRAITS SETTLEMENTS).  
G. SPRINGER, ESQ. (EDITOR "GUMMI-ZEITUNG").  
DR. FRITZ FRANK (BERLIN).  
CLAYTON BEADLE, ESQ., F.R.MET.SOC.  
A. H. BERKHOUT, ESQ., (HOLLAND).  
DR. PRINSEN GEERLIGS (JAVA).  
DR. PEHR OLSSON-SEFFER (MEXICO).  
J. R. REES, ESQ., O.J.E., M.P.  
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P. D. THOMSON, ESQ. (THE BORNEO CO., LTD.).  
DR. HAROLD H. MANN, D.Sc., F.I.C., LL.S.  
(PRINCIPAL, POONA AGRICULTURAL COLLEGE).  
PROF. DR. WARBURG (BERLIN).  
SPENCER BRETT, ESQ. (MESSRS. GOW, WILSON & STANTON, LTD.).  
ALGERNON E. ASPINALL, ESQ. (THE WEST INDIA COMMITTEE).  
A. DOMINIKUS, ESQ. (WESTFALEN).  
DR. WERNER ESCH (WESTFALEN).  
PROF. J. B. HARRISON, C.M.G.  
MON. ALFRED DESIRE OILLARD.  
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THE HON. AUCHER WARNER, K.C.  
MON. DYBOWSKY.  
WM. CUNNINGHAM, ESQ. (BAHAMAS).  
L. SCHLENTHEIM, ESQ.  
O. H. HARRISON, ESQ., E.C. (MEXICO).  
MON. E. D. WILDEMAN (BRUSSELS).  
MON. BREUIL PIERRE.  
H. C. E. ZACHARIAS, ESQ. (FEDERATED MALAY STATES).  
A. G. N. SWART, ESQ. (HOLLAND).  
H. N. RIDLEY, ESQ., M.A., F.R.S. (STRAITS SETTLEMENTS).  
R. H. FERGUSON, ESQ.  
W. G. FREEMAN, ESQ., B.Sc., A.R.C.S., F.L.S.  
A. E. EVANS, ESQ. (GOLD COAST).  
F. COPEMAN ESQ. (MACLAREN & SONS).  
EDMUND WALKER, ESQ.  
J. A. WORTHINGTON, ESQ.  
THE WEST INDIA COMMITTEE.  
DR. A. LEHMANN (MYSORE).  
DR. J. C. WILLIS (CEYLON).  
R. L. PROUDLOCK, ESQ. (OOTACAMUND).  
"THE INDIA RUBBER JOURNAL."  
DR. S. SOSKIN (BERLIN).  
THE HON. H. A. ALFORD NICHOLLS, M.D., C.M.G., M.L.C.

## Executive Committee:

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SIR WILLIAM J. BELL, LL.D., ETC.  
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CHARLES JARROTT, ESQ.  
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CAPT. FREDERICK G. JACKSON.  
CHARLES TEMPERLEY, ESQ.  
THOS. DONNE, ESQ.

## OLYMPIA

Offices

75, Chancery Lane (Holborn)

LONDON W.C. 16th April 1908.

H.N. Ridley Esq. M.A; F.R.S  
Singapore,

Dear Sir,

I thank you very much for yours of the 23rd March, but am afraid that some of the Prospectuses must have gone astray as I have sent several supplies to you, and to others, also to the newspapers in the Straits. A further supply went forward to you by last mail. I also sent you a Plan showing the prominent position allotted to Malay and Straits Settlements, but am sending you another one.

I hope it is not too late; it is just five months from date to the opening of the Exhibition, and we receive Exhibits right up to that time.

I have not heard if you are sending anything in the way of Tropical Plants, Trees &c. as per copies of letters enclosed, which I sent you

pto



some months ago, nor what your Government proposes to do regarding Exhibit. I trust we shall have your support in every way, to make this Exhibition a success. Nearly every Rubber Producing Country in the World has booked space and we shall have a fine show of Exhibits from Manufacturers, also from Makers of Machinery &c.

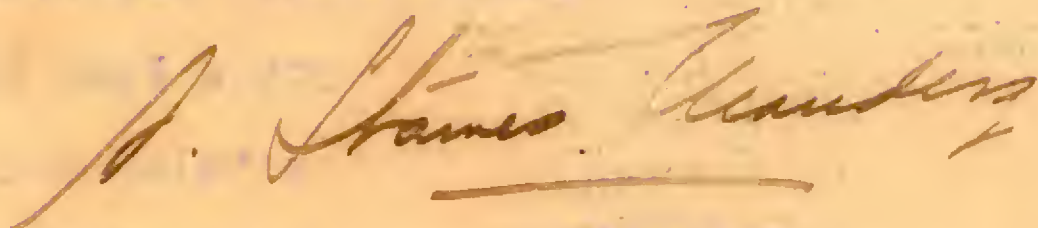
An International Congress will be held and will last about ten days. Mr H. Hamel Smith informed me that he thought you would ne home for the Exhibition; if so I trust you will take part.

I thank you for sending me the order from the Netherlands Gutta Percha Co.Ltd; I will write them by next mail.

Again thanking you for your kindness.

I am,

Yours truly,

A handwritten signature in dark ink, appearing to read "J. James Henderson". The signature is written in a cursive style with a long horizontal line extending from the end.

Manager.





## Colonial Secretary's Office,

It is requested that the following  
number be quoted in the reply to  
this letter.

N.S. Nos 3238/1908.

Singapore, 27<sup>th</sup> MAY, 1908

Sir,

I am directed to request you to put yourself into communication with the Director of Agriculture, Federated Malay States, at your earliest convenience on the subject of the joint Straits Settlements and Federated Malay States exhibit at the forthcoming International Rubber Exhibition in London next September and to ascertain from him the sum payable from Colonial Funds for the requisite floor space at the exhibition.

2. I am further to request you to collect and look after any exhibits of rubber or botanical specimens which it would be desirable to send for exhibition from the Colony.

I have the honour to be,

Sir,

Your obedient Servant,

A handwritten signature in dark ink, appearing to read "W. L. ...", is written over a horizontal line.

Colonial Secretary,  
Straits Settlements.

The Director of Gardens,

S.S. and F.M.S.,

Singapore.



F 49/48  
INTERNATIONAL

RUBBER

AND ALLIED TRADES

EXHIBITION.

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Manager's Report

TO BE READ

AT THE

MEETING

OF THE

ADVISORY COMMITTEE.

---

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CHAMBER OF COMMERCE,  
LONDON.

4/5/08.



Private and Confidential,

Exhibition Offices:—

75, Chancery Lane, Holborn,

London, W.C.

4th May, 1908.

MANAGER'S REPORT.

To the Members of the Advisory Committee of the International Rubber  
Exhibition, London, September, 1908.

Gentlemen,

I have the honour to report that since the last meeting of the Committee, which was held on 19th February, great progress has been made with the work in connection with the Exhibition, and after an experience of nearly thirty years, I can confidently say that I have never known a project to be taken up with so much enthusiasm, whilst the support promised has exceeded my most sanguine expectations. As you are aware, it was first arranged that the Exhibition should be held at the Royal Horticultural Hall, Westminster; but it soon became evident that in consequence of the magnificent support we were receiving, and the extraordinary number of applications for space which came pouring in from British and Foreign Rubber producing Countries, manufacturers of rubber goods and machinery, together with the gratifying promises of interesting loan-exhibits, it would be necessary to change the venue to some place possessing far greater space than the hall originally selected. It fortunately happened that Olympia, although generally fully engaged, was available, but for a fortnight instead of a week, and so the Executive having obtained an option, which would enable them to see whether the extraordinary support would be continued, finding themselves at length perfectly justified in doing so, closed with the Olympia Company. Notwithstanding the increased expenditure, it will be gratifying to you to know that the support received secures the return of the amount which has been guaranteed to me for the expenses of the undertaking.

At the last meeting Mr. Rutherford moved the following Resolution:—

“That Ceylon and the Malay States might be asked to send  
“a few young Rubber Plants in Wardian cases, also a trunk  
“of a Rubber Tree, 10 to 15 years old, showing the tappings  
“on the bark, Rubber seeds of the various species, and  
“leaves of the trees, also samples of the oil made from  
“the seeds.”

And I may add that, agreeably to this Resolution, these Countries have promised to send fine displays. In this connection I should state that the Countries either officially or semi-officially represented to date are:—

All the Colonies of the Netherlands.

Ceylon

Federated Malay States

Mexico

Hawaii

British East Africa

Uganda

Brazil

Borneo

Gold Coast

Southern India Venezuela

Columbia

and several of the Islands of the British West Indies. Others,



whilst possibly not taking large spaces, will send exhibits not lacking in interest, and others again are still negotiating with us.

Several Countries have had Commissions appointed or Committees formed for the purpose of gathering together and forwarding exhibits.

With reference to Exhibits of Machinery and Rubber Goods, Firms in the following Countries have engaged space:—

Great Britain	Holland	Ceylon
Java	Germany	Austria
Federated Malay States	Mexico	France
		Belgium

Turning for a moment to Olympia, I should state that it is intended to arrange the Princess Room as a Special Club for the use of the Committee and their friends, members of the Rubber Growers and Ceylon Associations, Commissioners coming to the Exhibition on behalf of their several countries, and principals of firms exhibiting. Separate private rooms will also be fitted up and set aside for the use of the Netherlands Commissioners, the Members of the Rubber Growers and Ceylon Associations, and the members of the Advisory Committee. One of the large halls on the first floor will be specially reserved for the purpose of a Conference room. It will only be open to those taking part in the Conferences. I have been advised that many of the Rubber Countries intend to send delegates, and a large number of subjects for discussion have been suggested, and will in due course be submitted to a Special Committee appointed to consider this matter. A separate room has also been offered to the members of The India-Rubber Manufacturers Association of Manchester. There is no doubt, I think, that many leading manufacturers will attend to listen to the addresses given by Rubber Experts and others.

I should like, on behalf of the Executive Committee, to thank gentlemen on the Advisory Committee from all parts of the World, who have helped us without any consideration whatever beyond the wish to stimulate the India-Rubber Industry generally. It would be invidious and indeed impossible to differentiate with reference to the help afforded us by individuals; but I should specially like to thank Mr. H. J. S. Maas for the interest he has taken in the Exhibition, the result being the appointment of an important Commission to represent the Netherlands and Colonies, and I am given to understand that the exhibits of Manufacturers and Producers from these Colonies will not only be extremely interesting, but very large. Mr. Maas, the Consul-General, was kind enough to call and see me to explain the nature of the Netherlands exhibits, a courtesy which the Executive Committee greatly appreciated.

France has also appointed an influential Committee, and there is no doubt that a large number of interesting exhibits will be forthcoming from that country.

In conclusion, Gentlemen, I can only congratulate you on the result of your labours and on the fact that you will have been associated with an assured—and possibly an unprecedented—success.

I have the honour to be, Gentlemen,

Yours faithfully,

(Signed) A. STAINES MANDERS.



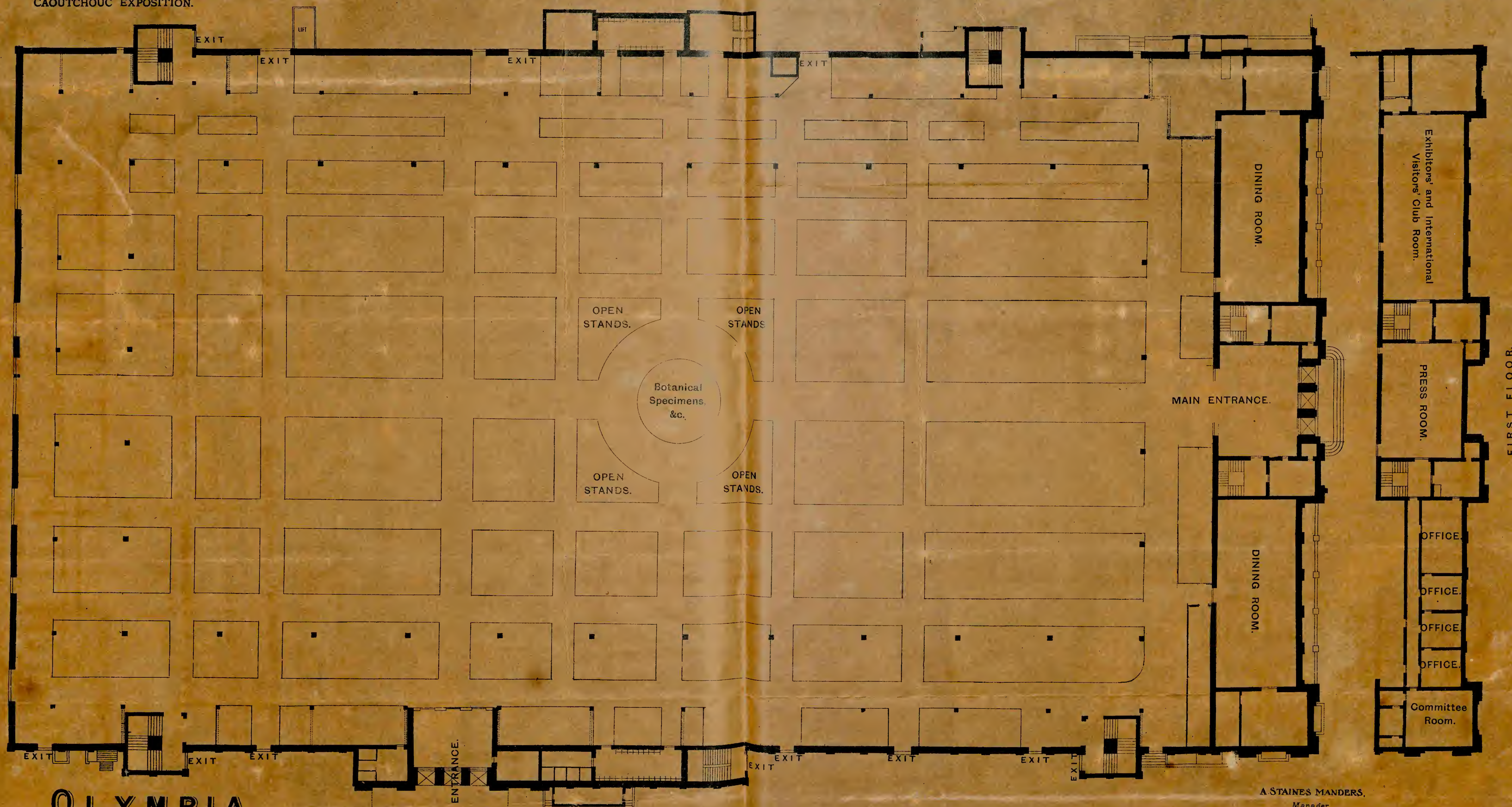


KAUTSCHUK AUSSTELLUNG  
CAOUTCHOUC EXPOSITION.

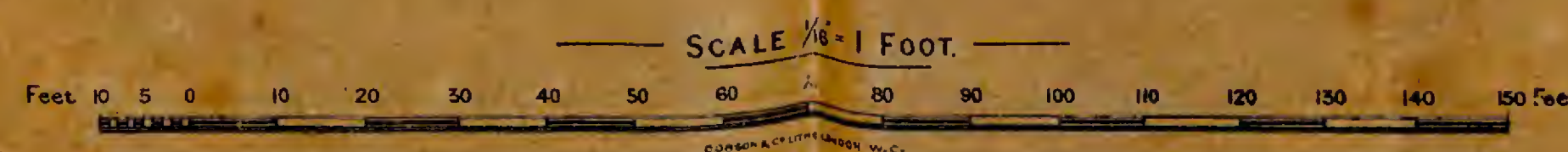
# OLYMPIA

LONDON,

September 14<sup>th</sup>  
to  
September 26<sup>th</sup>  
1908



OLYMPIA  
GROUND FLOOR



Phone : 3523 CENTRAL.  
Telegrams : MALTERMASS,  
LONDON.

A STAINES MANDERS,  
Manager.

Offices :  
75, CHANCERY LANE (HOLBORN),  
LONDON, W.C.



Leaving 75¢ for our expenses. As to selecting  
stuff it is better to get too much than not  
enough.

It will be difficult to estimate  
exactly how much could be shown. As  
to selecting for Puang Province Kelleley  
Fox and one or two planters would select  
Malacca & Johor I can do here as they  
won't want to send to ship at Puang.  
Better get a list of exhibitors and  
exhibits out as soon as you can.

Burns - Mandook can get jungle rubbers  
etc, Rubber trees & so on.

I will send a list later of what I  
have got together. & you can keep a list  
and let me have a copy, so that we  
shall know what amount of space  
we are filling.

Yours etc

Sd. H. Kelleley



Copy

Bot. Garden  
Washington  
June 15<sup>th</sup> 1908

Dear Jarrath,

I saw the Col Sec on Friday Re  
Rubber Show.

He says - The Govt. do not really take  
any interest in the show and only subscribed  
to help the planters. Their subscription is  
therefore sent to you for them.

The passage as to their paying for  
their own exhibit, he (Evans) thinks means  
that they will send in what they think fit.  
This will be selected from and the selection  
sent as shown by the Government has or  
colony as case may be, anyone wanting  
to show non. selected stuff does so at  
their own cost. The money is to be sent to you  
and when I am ready for it I can draw  
on the fund anything over the 75£ up to  
the end of the Colony vote. Of course we must  
allow for Exes at show, sending things back etc  
So it won't do to spend up to all that is  
collected. The Govt won't do anything more  
than they have done.

You therefore can take out of  
the T.S. vote of 150£ 75£ for floor space



D. & F.

of planters I only  
know of Perier's estate  
Cubola. See Directory  
for agents. I think  
Behr Meyer & Co.

The simple thing  
would be to circulate  
a letter to the principal  
firms.

Bournead

Guthrie

Paterson & Lumsden

Bornes Co.

Behr Meyer

Adams & Gilfillan

The Shore Planters

Malacca

associations

Chambers of Commerce  
(Singapore)



INTERNATIONAL RUBBER AND ALLIED TRADES EXHIBITION,  
INTERNATIONAL COTTON, FIBRE, TROPICAL PRODUCTS  
AND ALLIED TRADES EXHIBITION,

LONDON, JUNE, 1914.

Patron: HIS MOST GRACIOUS MAJESTY THE KING.

President: Sir HENRY A. BLAKE, G.C.M.G.

Vice-President: The Right Hon. LORD ELPHINSTONE

TELEGRAMS: MALTERMASS,  
LONDON.  
TELEPHONE: 3523 CENTRAL.

Received. *Spencer*

Answered. ....

EXHIBITION OFFICES,

75, CHANCERY LANE (HOLBORN),

LONDON, Novr. 8 19 12  
W.C.

The Secretary,  
Agricultural Department,  
Singapore, S.S.

Dear Sir,

I should be glad if you could give publicity to the fact that the First International Cotton, Fibres, Tropical Products, and Allied Trades Exhibition will be held in London in June, 1914, and will be held in conjunction with the International Congress of Tropical Agriculturists, of which Professor Wyndham Dunstan will be President. I very much hope that your country will be able to assist in this undertaking.

Further details and full Prospectus will be issued and posted to you in due course.

I should be glad if you would honour the Exhibition by becoming a Member of the Honorary Advisory Committee. This position does not entail any responsibility or liability upon yourself. King George V is Patron; Sir Henry A. Blake, G.C.M.G., is President; and the Right Hon. Lord Elphinstone is Vice-President.

I should feel obliged if you could kindly give me the names of gentlemen in your country who are connected with either one of these industries, so that I might send an invitation to them asking them to join the Committee mentioned.

The Fourth International Rubber and Allied Trades Exhibition will be held at the same time in the adjoining building.

Thanking you in anticipation of a reply,

I am,

Yours very truly,

*pp A. Stansfield Mander*

Organising Manager.

*have promised a. Jupp*  
*Ans. 13.12.12*

*Write to Lord B. & ask if he  
is going to do anything*

*Mr. B. & J.*



TELEGRAMS: MALTERMASS,  
LONDON.  
TELEPHONE: 3523 CENTRAL.

EXHIBITION OFFICES,

75, CHANCERY LANE (HOLBORN),

LONDON 23rd Feb. 19 12  
W.C.

A. STAINES MANDERS,  
MANAGER.

The Secretary,  
Agricultural Department,  
Singapore. S.S.

Dear Sir,

I should be glad if you could kindly give instructions to your Publishing Dept. to post me, as issued by your Government from time to time, papers and particulars relating to, or dealing in any form with

Cotton

Fibre

Grasses

and kindred products that are of commercial use.

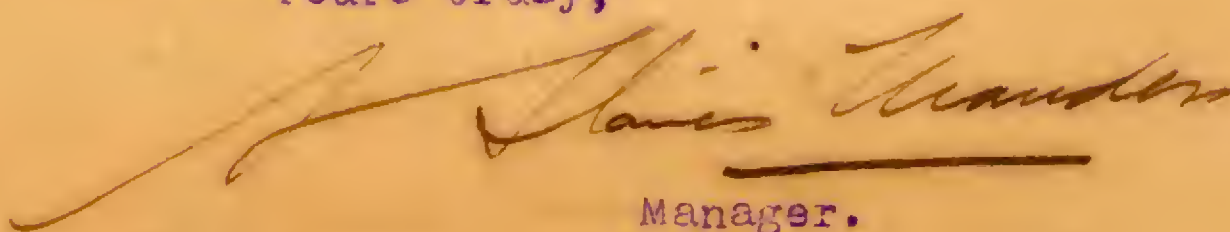
I should also like particulars respecting all tropical and other products of the soil that are raised for commercial purposes and as food.

I require this information for my Press Dept. to gather particulars for the European press to enable them to show in which countries various products are raised.

The attached notice will give you particulars in reference to the COTTON EXHIBITION to be held in London in 1914.

Trusting to receive the information asked for.

I am,  
Yours truly,

  
Manager.



FIRST INTERNATIONAL

# COTTON, FIBRE, TROPICAL PRODUCTS AND ALLIED TRADES EXHIBITION.

London, JUNE, 1914.

---

## OBJECTS.

- ¶ TO bring together the Raw Products in every form :  
Cotton, Fibre, and allied articles.
- ¶ EVERY description of Tropical Products, with the  
exception of Rubber.
- ¶ ALL descriptions of Machinery and Appliances required  
by the Producer, &c.
- ¶ ALL the Appliances necessary for the Manufacture :  
Machinery, Chemicals, &c.
- ¶ EVERY description of Goods manufactured from Cotton,  
Grass, Fibre, &c.
- ¶ INTERNATIONAL CONFERENCE of Producers,  
Manufacturers, &c., for the exchange of ideas, &c.,  
on somewhat similar lines to the International  
Rubber Exhibition Congress.

*Further particulars will be announced in due course.*

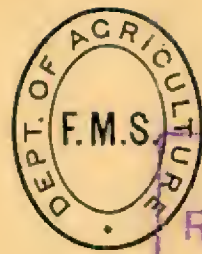
Offices :—

75, CHANCERY LANE,  
LONDON, W.C.

A. STAINES MANDERS,  
Organising Manager.

Miss D. FULTON,  
Secretary.





OFFICE OF DIRECTOR OF AGRICULTURE,  
FEDERATED MALAY STATES,  
KUALA LUMPUR.

Received... 10/12/12...

Answered.....

Dec. 9 '12

My dear Burkill -

I have also been asked to help with the "International Rubber & Exhibitions" for 1912 & have promised to do what I can. So far all I have done is to send the organizing manager a list of people here who might be asked to join in.

I should be very glad if we could work together over this, as I imagine it may



be an important Show. I had  
practically all the work to do  
for the New York Exhibition & it  
was rather too much.

Have you heard from Dunstan  
about the Conference?

Yours sincerely

H. Weston Brain



THE FOURTH  
INTERNATIONAL

**RUBBER**

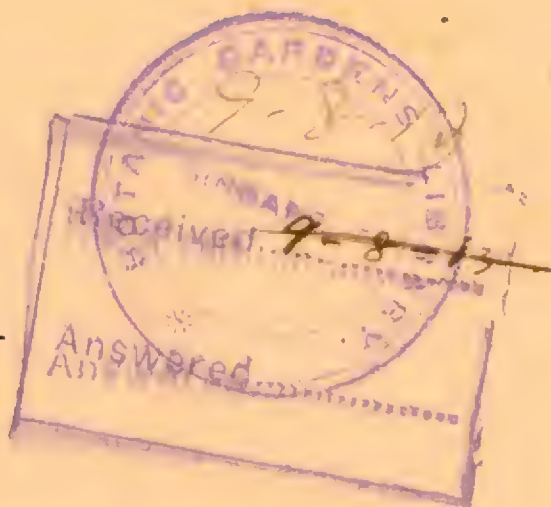
and

ALLIED INDUSTRIES

**Exhibition**

Patron :—

HIS MAJESTY  
THE  
KING.



**COMPETITIONS.**

London :

24th JUNE to 9th JULY, 1914.

THE FIRST  
INTERNATIONAL

**Cotton, Fibres,**

and other

**Tropical** Agricultural

**Products Exhibition**



# *SEASON TICKETS*

7/6 not transferable—including admission to the Opening Ceremony, 24th June, and entitling the holder to Membership of the Rubber and Exhibition Club.

These tickets can only be obtained at the above named rates up to the 15th June, 1914.

## *COMPANIES INVITATION TICKETS.*

Companies wishing to issue Invitations to their Shareholders, &c., will be supplied with Special Single Admission Tickets (not available for the Opening Ceremony) at £3 3 0 per 100 which is the minimum issued, giving admission to the Exhibition after the Opening Ceremony on the 24th June, or on any other day up to and including the 9th July. The ordinary admission will be 1/-. Early application should be made to enable tickets to be printed.

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The OFFICIAL HANDBOOK to the Rubber, Cotton, Fibres and other Tropical Agricultural Products Industry, and CATALOGUE of the EXHIBITION is in course of preparation, and a few special pages are available for advertisements at £10 10 0 and £12 12 0 per page. It will be fully illustrated and will contain a series of important special articles written by experts in all exhibiting countries.

---

Address all communications to:—

Miss D. FULTON,  
Secretary.

A. STAINES MANDERS,  
Manager.

75, Chancery Lane, London, W.C.



# NOTES

FOR

## COMPETITORS.

NOTE.—The Exhibitions will OPEN on  
Wednesday (3 p.m.), 24th June  
: : and CLOSE on : :  
Thursday Evening,  
9th July, 1914.

*Fourth International  
RUBBER  
and Allied Industries  
CONFERENCE,*  
*will meet on Tuesday, 30th  
June, 1914. Chair will be taken  
by the President at 11 a.m.*

*Fourth International  
BANQUET  
will be held on Tuesday, 7th  
July, 1914.*

NOTE :—The above are only approximate dates, but it is anticipated that they will be adhered to.



# The West Indian Committee Competition.

The following Trophies are being offered by the West Indian Committee of London :—

1. A SILVER CUP for the best comprehensive exhibit of tropical products exhibited by any of the West Indian permanent Exhibition Committees.
2. A SILVER CUP for the best sample of rubber from an individual exhibitor from the West Indies.
3. A SILVER CUP for the best individual exhibit of any article or articles of tropical produce.

CONDITIONS :—Entries for Nos. 2 and 3 are to be made with the West Indian Committee, at 15, Seething Lane, London, E.C., by the 1st June, 1914. No entries will be required for No. 1, as the Judges will make the examination from the exhibits made by the various Exhibition Committees.

The Judges for these Competitions will be appointed by the above-mentioned Committee, and the Judges' decision will be final and without appeal.

## IMPORTANT NOTICE TO EXHIBITORS.

It should be remembered by intending Exhibitors that these Exhibitions are of a most important business character. They are being organised for the benefit of trade and commerce, and will prove of particular value, as so many interested in these great agricultural industries, whether as producers, manufacturers or factors, will assemble from all parts of the world during the two weeks the Exhibitions will remain open. The business results will undoubtedly be as great and at a minimum cost to exhibitors, as if they took part at enormous expense, in a general International Exhibition remaining open for many months.

## OFFICIAL HANDBOOK :—NOTICE TO EXHIBITING COUNTRIES.

This will contain a large number of illustrations, and a series of articles specially written, on all subjects relating to the commercial agricultural products of the soil ; production, manufacture, chemistry, &c. Each exhibiting country will have the privilege of having a special article dealing with the resources and attractions of their respective country, inserted without charge, such article to be supplied legibly written, or typewritten on one side of the paper only. The book will contain 800 pages and 8,000 copies will be issued.

**PRESS VIEW.**—Arrangements will be made for a special Press view on the evening of the 23rd June, in order that exhibitors may be enabled to furnish particulars of their several exhibits to the representatives of the Press of England and other parts of the world.

**MOVING PICTURES.**—The management will place at the disposal of exhibiting countries, free of charge, a suitable Lecture Hall in which, at intervals, moving pictures may be shown to demonstrate the resources and attractions of their respective countries, and short lectures may be given.

**THE RATE FOR SPACE FOR EXHIBITS** in all sections, departments and positions (the management consider one position as good as another) **IS 4/- PER SQ. FOOT.** Many exhibitors consider certain positions as especially good, and if they wish to secure them they should apply for them at once. Plans and applications for space may be obtained on application to the management.

Exhibits may be sent in on or after 6 a.m. 15th June, 1914. An earlier date may be arranged if necessary.



# The President's Trophy.

Presented by

Sir HENRY A. BLAKE, G.C.M.G.

Open to ALL COUNTRIES.

The PRESIDENT has kindly intimated that he will present a Trophy for the exhibit proving the greatest interest in connection with the production, preparation, or use of RUBBER in any form.

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## DETAILS.

The Award, to be made by competent Judges, may be given as follows :—

1. To the Manufacturer showing the greatest variety of articles made from Rubber, or it may be for one article only.
2. Or it may go to a Manufacturer of Machinery, or for some labour-saving device that would benefit Manufacturers or Planters.
3. Or for some simple invention of great value to all connected with the Rubber Industry.
4. Or to the Exhibitor of some article which demonstrates how largely Rubber may be used for general and commercial use in a way hitherto unknown.

The Award will be called "The PRESIDENT'S TROPHY." There will be no entrance fee, and no entry will be required as the Judges will visit the various Exhibits in the building and make their award from them.

The Judges will inspect and test all Exhibits they may think worthy, and make their award according to their own judgment, no matter from what country the Exhibit may come.

Therefore a Manufacturer, Chemist, Planter, Inventor, Maker of Machinery, etc., has equal prospects of carrying off the Trophy.



# The President's Trophy for Cotton.

PRESENTED BY PROFESSOR WYNDHAM R. DUNSTAN, C.M.G., LL.D., F.R.S.

The President has kindly intimated that he will present a

## Trophy for Cotton.

1. For the best sample of any new or improved British-grown Cotton of any description which has been established by the grower within the last ten years on a large scale, and has furnished at least three successive crops.

2. Two samples, each of about 14 lb., to be submitted, one to be ginned and the other unginned.

3. The sample to be accompanied by a statement, certified by a Government Official or other independent authority as to (1) origin of seed, (2) method of establishment and cultivation, (3) acreage of land on which the cotton is at present grown by the competitor and the yield per acre, (4) amount of such cotton exported during each of the last two years, and (5) that the sample submitted is fairly representative of the crop.

All samples must be delivered, *carriage paid*, to the Competition [Section of the Exhibition, Royal Agricultural Hall, London, N., not later than the 15th June, 1914.

Samples will be exhibited by number only, which will correspond with the name of the Competitor, and the particulars from his entry form, as published in the list of Competitors.

While the Directors of the Exhibition will take every care to protect exhibits, they will not be responsible for loss or damage from any cause.

The Judges' decision shall be final and no appeal will be recognised.

THE FOLLOWING STYLE OF ENTRY SHOULD BE LEGIBLY WRITTEN OR TYPED ON ONE SIDE OF THE PAPER ONLY.

TO THE AWARDS COMMITTEE,—

I/We desire to enter for the President's Trophy for Cotton, and agree to abide by the Rules and Conditions covering the Competition.

Name of Company, Firm  
or Individual .....

Full address .....

.....

.....

1. Origin of seed.
2. Method of establishment and cultivation.
3. Acreage of land on which the cotton is at present grown by the Competitor and the yield per acre.
4. Amount of such cotton exported during each of the last two years.
5. The sample submitted is fairly representative of an average crop.

I .....  
(See Rule 3.)

certify that the above statements of.....  
are true to the best of my belief and knowledge.

.....

.....

.....

ENTRIES WILL CLOSE ON 1st JUNE, 1914, with

THE AWARDS COMMITTEE,

c/o A. Staines Manders,

Exhibition Offices,

75, Chancery Lane (Holborn), London, W.C.

Entries close 1st June, 1914.

Full particulars must be supplied;  
see conditions 1, 2 and 3 above.



The COMMITTEE of the  
Rubber Growers' Association  
(Incorporated),

HAVE DECIDED TO OFFER THE FOLLOWING

# TROPHIES

FOR COMPETITION AT THE

International Rubber Exhibition,  
To be held in London from 24th June to 9th July, 1914.

**COMPETITION 1.—The RUBBER GROWERS' ASSOCIATION Medals**  
for the best commercial samples of Plantation Rubber exhibited in the following classes.

Class 1.—CREPE.

Class 2.—SMOKED SHEET.

Class 3.—ASSORTED INVOICE, EMBRACING NO. 1 RUBBER AND  
SCRAP GRADES.

NOTE.—Samples entered for competition to be wharf-drawn in each case, of not less than 10 lbs. weight, representative of a break or invoice of not less than 50 cases of rubber, and such samples must be certified by the Wharfingers as having been drawn within three months of the opening of the Exhibition. The Awards to be given on the judgment of the Standard Qualities Committee of the Rubber Trade Association of London.

## CONDITIONS.

- 1.—The competition is open without entrance fee to anyone engaged in any part of the world in the growth of rubber upon plantations, and entries may be made either by the owners of any such plantation, whether individuals of companies, or by the executive superintendent or manager.
- 2.—Competitors may send in entries for each class, but must forward a separate copy of entry for each exhibit and companies owning several estates may send entries from each estate.
- 3.—The judges are to have the right to cut or otherwise treat or test each and every exhibit sent for competition; exhibits will be returned to the owners or their representatives at the close of the Exhibition.

Entries must be made to—

THE AWARDS COMMITTEE,

c/o A. Staines Manders,

Exhibition Offices,

75, Chancery Lane (Holborn),  
London, W.C.,

by Friday night, the 1st May, 1914, but letters bearing the post-mark of the 1st May will be accepted and entered as if they had been delivered by that date. All entries should be sent by registered post.

## COMPETITION 2.—A GOLD MEDAL

for the best exhibit connected with PLANTATION RUBBER grown in the Middle East, to be awarded by Judges to be appointed by the Rubber Growers' Association, London.

No entry will be necessary for this Competition; the Judges will make their award from rubber exhibited by countries of the Middle East.

## COMPETITION 3.—A PRIZE of £50 and a GOLD MEDAL

for what is adjudged to be the most valuable improvement connected with the collection or preparation of plantation rubber (open only to Managers or Assistants on Estates), such improvement to have been introduced between the 1st July, 1913, and 31st March, 1914, at which latter date all entries must have been lodged with

THE SECRETARY OF THE RUBBER GROWERS' ASSOCIATION,

c/o The London Chamber of Commerce,

1, Oxford Court, Cannon Street,  
London, E.C.

## CONDITIONS.

All models, diagrams and general particulars must accompany each entry, and all descriptions must be legibly written or typed on one side of the paper only.

After judging has been completed the exhibits will be displayed in the Competition Section of the Exhibition free of expense to the Competitors.

Entries close 1st May, 1914.

No entry required.

Entries close 31st March, 1914.



**COMPETITION 4.—MANUFACTURERS' SECTION.****GOLD, SILVER AND BRONZE MEDALS**

to be given for the three best exhibits of rubber flooring in tile or sheet form ; open to Manufacturers of any country.

**COMPETITION 5.—A GOLD MEDAL**

to be given for the exhibit composed of the greatest variety of articles made from rubber for commercial purposes ; open to Manufacturers of any country.

The Exhibition will provide, for Exhibitors in the Manufacturers' Section, a separate space should they wish to enter for the above competition ; floor space will be supplied for the special display of flooring ; or the award may be made from the general exhibit.

Exhibitors who decide to compete must make an entry in the usual way.

Entries will close for Competitions 4 and 5 on the 1st June, 1914, with

THE AWARDS COMMITTEE,  
c/o A. Staines Manders,  
Exhibition Offices,  
75, Chancery Lane (Holborn),  
London, W.C.

**COMPETITION 6.—A PRIZE of £50 and a GOLD MEDAL**

for the discovery and application of such new use for plantation rubber as may be adjudged the most valuable ; special consideration being given to the weight of the rubber which such application is likely to consume.

**CONDITIONS.**

Entries will close on the 1st June, 1914, with

THE SECRETARY OF THE RUBBER GROWERS' ASSOCIATION,  
c/o The London Chamber of Commerce,  
1 Oxford Court, Cannon Street,  
London, E.C.

Full descriptions of the suggestions, necessary explanatory notes and samples, diagrams and designs may, at the option of the Competitor accompany the description, or descriptive essays, which must be clearly and legibly written or typed on one side of the paper only.

The Judges will be appointed by the Rubber Growers' Association, London, and the winning essay will be read, and descriptions of the suggestions shown, at the International Rubber Conference, and will be published in the official reports of the proceedings of the Exhibition.

The Judges' decision shall be final, and no appeal will be recognised. Entries in each and every Competition are only accepted on this distinct understanding.

All exhibits of rubber must be delivered to Mr. A. Staines Manders, or his authorised Representative in the Competition Section of the Exhibition, Royal Agricultural Hall, London, N., not later than 15th June, 1914.

The outside of the case must be clearly marked with the name of Competition and Exhibitor, and Class.

While the Directors of the Exhibition will take every care to protect the exhibits, they will not be responsible for loss or damage from any cause.

Entries may be made in writing in the following form :—

I/We desire to enter the RUBBER GROWERS' ASSOCIATION COMPETITION

Class/es No. ....

(Fill in numbers.)

and agree to abide by the published conditions.

Name of Company, Firm or Individual .....

Signature .....

Full address .....

Date .....

NOTE.—For crude rubber entries the name of the Estate must be stated.

Entries close 1st June, 1914.



# COMPETITION : Diamond Jubilee Trophy.

Will be awarded for the best and second best samples of Commercial Rubber,

— to commemorate —

## The Diamond Jubilee of the Planters' Association of Ceylon.

Open to Planters who are Members of the Planters' Association of Ceylon.

An engraved Certificate will also be presented to the successful Competitors.

### Rules of the Competition :—

- 1.—The best sample of plantation rubber, any description ; weight of each sample to be not less than an ordinary case. Competitors may make one, two, or three entries, but a separate entry, with description of the rubber being exhibited, must be made for each case.
- 2.—Only *bona fide* Planters of the above are eligible to compete. Samples of Rubber exhibited in connection with this Competition must have been produced upon the property of, and prepared for the market by, the exhibiting Company, Firm, or Individual. Competing exhibits will be brought together in one collection, to be known as the **DIAMOND JUBILEE COMPETITION. THERE WILL BE NO ENTRANCE FEE**, and no Competitor may send more than three samples.
- 3.—Free space, stands for displaying samples, unpacking, etc., will be undertaken by the Manager without any cost to the competitor, and while every possible care will be taken of the exhibits, he will not accept any responsibility for loss or damage from any cause. In all cases the rubber must be delivered free to the Exhibition Building, and at the close must be removed within three days by the Exhibitor or his representative.
- 4.—The rubber will be given a manufacturer's vulcanisation test, and by entering, each competitor agrees that at least seven pounds may be cut from each sample for the purpose of handing samples to the judges —(a) manufacturers and (b) chemists. (Colour test will not be taken into consideration.) It must be expressly understood by entrants that the decision of the Judges is final and without appeal, but should it subsequently be found that the winner has contravened any of these Rules, the award will be annulled in favour of the owner of the next best sample.
- 5.—Exhibits must reach the Exhibition Building by the 15th June, 1914, but if more convenient to competitors, they may be forwarded so that they arrive any time after the 5th June, and there will be no objection to rubber for competition being branded, as all brands will be removed from samples sent to the Judges, and a number different from that appearing in the Catalogue, will be attached.
- 6.—Entries must be made to the Awards Committee, International Rubber and Allied Industries Exhibition, Limited, at the Registered Offices, 75, Chancery Lane, London, W.C., by Friday night, 1st May, 1914, but letters bearing postmark of 1st May will be accepted and entered as if they had been delivered by that date. All entries should be sent by registered post.
- 7.—The trophies will become the absolute property of the successful exhibitors.
- 8.—Each exhibit will be made known by a number only ; a corresponding number will appear in the Catalogue, and full name and address of competitor.
- 9.—The Exhibition opens on the 24th June and closes on the 9th July, 1914.

*Entries should be made on foolscap paper in the following form and be very legibly written :—*

I /We wish to enter the Competition for the **DIAMOND JUBILEE TROPHY**, for the best sample of Plantation Rubber, and hereby agree to conform to the Rules of the Competition, which I /we have read. The exhibit weighs—————lbs., and has been prepared upon the Plantation from Latex taken from ..... (state variety) trees grown on ..... solely by me/us (i.e., those employed on this Plantation).  
(state plantation) (and country)

Signed .....

Full Address.....

.....  
.....

**NOTE.**—Entries close on Friday Night, 1st May, 1914.  
(See Rule 6.)

A. STAINES MANDERS, Organising Manager,  
International Rubber and Allied Trades Exhibition,  
75, Chancery Lane (Holborn), London, W.C.

No Competitor may make more than three entries.

The above Entry Form must be signed for each sample ; if three samples are submitted, they must be marked Sample 1, Sample 2, Sample 3.

**NOTE.**—The Exhibition opens at the Royal Agricultural Hall, on the 24th June, and closes on the 9th July, 1914.

Entries close 1st May, 1914.  
Please do not use this form :  
it is a sample only.

248/60



INTERNATIONAL COTTON, FIBRES, AND OTHER TROPICAL AGRICULTURAL PRODUCTS & ALLIED INDUSTRIES EXHIBITION, 1914,  
to be held in connection with the  
INTERNATIONAL RUBBER & ALLIED INDUSTRIES EXHIBITION.

Royal Agricultural Hall, London,  
24th June to 9th July, 1914.

## COMPETITIONS for COTTON

ARRANGED BY THE

### British Cotton Growing Association.

(INCORPORATED BY ROYAL CHARTER),

WHO HAVE PRESENTED THE FOLLOWING PRIZES :

#### A.—SILVER TROPHY.

1. For the best general exhibit of various varieties of cotton shown by any Government Department of Agriculture of any British Colony or Protectorate or of Egypt or the Anglo Egyptian Sudan, such exhibit to have been grown during 1913 or 1914 or any farm or farms under Government supervision.

2. Two samples of about 14 lbs of each variety to be submitted, one to be ginned and the other unginned.

3. Each sample to represent the product of at least one acre.

4. The exhibit must be accompanied by a certificate signed by the Director of Agriculture or other responsible Government Officials and stating :

(a) The origin of the Seed.

(b) That the samples have been produced during the years 1913 or 1914.

(c) The amount of acreage under each variety of cotton.

(d) The total amount of seed cotton and lint produced on each plot

5. The exhibit shall be judged by the British Cotton Growing Association whose decision shall be final.

#### B.—THREE SILVER CUPS.

1. Namely one each for the West Indies, Nyasaland and the Anglo-Egyptian Sudan for the best type of Cotton grown on any farm or plantation during the years 1913 or 1914.

2. Each exhibitor may show one or more varieties providing that not less than 5 acres shall have been planted of each variety.

3. Two samples each of about 14 lbs. of each variety to be submitted, one to be ginned and the other unginned.

4. Each sample to be accompanied by a statement certified by a Government Official or other independent authority as to

(a) Origin of Seed.

(b) Acreage of land on which the sample has been grown and the yield per acre of seed cotton and lint during the years 1913 or 1914.

(c) That the sample submitted is fairly representative of the crop.

5. The exhibits shall be judged by the British Cotton Growing Association whose decision shall be final.



## GENERAL CONDITIONS.

The competitions are open only to countries exhibiting in the general section of the Exhibition. Space and Installation for the competitions is provided by the Management of the Exhibition, free of charge to the Competitors.

Entries close on June 1st, 1914, and should be lodged with

THE AWARDS COMMITTEE,

Care of A. Staines Manders,

Exhibition Offices,

75, Chancery Lane,

London, W.C.

Samples for competition MUST NOT be sent to the above address, but to the Royal Agricultural Hall, London, N.

Samples for competition may be sent with the general exhibit of the country, or direct to the Exhibition, and should be addressed.

BRITISH COTTON GROWING ASSOCIATION COMPETITION,

Care of The Awards Committee,

Royal Agricultural Hall,

London, N.

CARRIAGE MUST BE PAID to the BUILDING.

Name of Competitor should be attached to the samples, as well as being written on the outside of the packages.

Samples should reach the Exhibition Building by the 10th June, 1914.

All cotton must be removed within three days after the close of the Exhibition by the exhibitor or his representative.

No entrance fee shall be charged.

The decision of the judges is final.

Entries should be made by registered post, and should be legibly written or typed in the following form :—

I./We desire to enter for the British Cotton Growing Association's Cotton Trophy, and agree to conform to the Rules of the Competition.

Name of Company, Firm or Individual .....

Signature .....

State if for section A or B .....

Official statement must be attached to each entry.

Full address .....

.....

.....

Date.....

N.B.—All samples must be forwarded carriage paid and must reach the Royal Agricultural Hall, London, N., not later than the 10th June, 1914.

Entries close 1st  
June, 1914.



# The "India Rubber World" (NEW YORK)

## WILD RUBBER COMPETITION

### TROPHY

(VALUED AT \$1,000).

This Trophy of silver is a Cup fifty inches in height, and is of most artistic design and workmanship. The stem of the Cup represents a trunk of the Rubber Tree, beside which is depicted a man with a rubber-tapping knife in one hand and a calabash in the other, tapping the tree in the destructive manner common to wild-rubber gatherers. The upper part of the tree trunk terminates in a cluster of rubber leaves, which hold a vase, graceful in form, the centre panel bearing the inscription:

"The India Rubber World Trophy, for the Best System of Extracting Latex from the *Hevea*, *Castilloa* or *Manihot*. International Rubber Exhibition, London, 1914."



This Cup is offered for the best process for extracting the latex from either the *Hevea*, *Castilloa* or *Manihot* wild rubber trees. (NOTE: NOT PLANTATION OR CULTIVATED trees.)

The word "best" is not meant to imply a process that is the best for only one of the three, but one that is relatively of the greatest value to the rubber-producing industry in countries where the above-named trees grow in their wild, not cultivated, state.

Entries for this Competition may be in the form of an essay, with or without diagrams or illustrations, or they may be accompanied by tools and appliances for the purpose of further demonstrating the advantages of the suggestions made.

All Essays must be legibly written or typed on one side of the paper (foolscap size preferred).

Entries must be addressed to the Awards Committee, Exhibition Offices, 75, Chancery Lane (Holborn), London, W.C., whom they must reach not later than the 1st May, 1914.

Competitors have the privilege, if they wish, of explaining or demonstrating their process before the Judges.

The winning and the second and third best Essays will be read at the International Rubber Conference, and they will be duly published in the *India Rubber World*, New York, and in the official records of the Exhibition.

The Exhibition Committee will present engraved Certificates to the first, second and third successful competitors.

It is to be understood that entries are only accepted on the understanding that the Judges' decision will be final and without appeal.

The Cup will be the absolute property of the winner.

There will be no entrance fee.

Entries close 1st May, 1914.



# Ideal Rubber Estate Factory Competition.

(CASH TWENTY-FIVE POUNDS.)

PRESENTED BY

The Proprietors of the "INDIA RUBBER JOURNAL," London.

The Proprietors of the *India Rubber Journal* offer a prize of Twenty-five pounds sterling for the best plan of and essay on a rubber estate factory. The Exhibition Management will present an engraved certificate, which will be an endorsement of the award.

- 1.—Each competitor may send in one or more plans together with one essay describing in detail the construction or organisation of the factory. The essay must not exceed 2,000 words.
- 2.—The factory must indicate all phases of estate rubber preparation: coagulating, washing and cleansing, drying—with or without heating or special apparatus—curing—with or without smoking—weighing and packing.
- 3.—The factory plan must be one which can deal with 300,000 lbs. or more dry rubber per annum.
- 4.—The *India Rubber Journal* to have the right of reproducing the winning plans and essay, and any others if they may so desire. THE PRIZE ESSAY WILL BE READ AT THE FOURTH INTERNATIONAL RUBBER CONFERENCE held in conjunction with the Exhibition, and will also be published in the Exhibition Numbers of the Journal and in the official report of the proceedings of the Exhibition.
- 5.—The Judges will be appointed by the Exhibition Awards Committee.
- 6.—Entries must be sent to the Awards Committee, c/o Mr. A. Staines Manders, Exhibition Offices, 75, Chancery Lane, London, W.C., by Tuesday, 12th May, 1914. On receipt, each plan will be numbered and will be exhibited at the Exhibition under such number. All entries should be endorsed *India Rubber Journal* Ideal Rubber Estate Factory Competition. The name and address of the competitor must be written on a separate card or sheet of paper and enclosed with the Plans and Essays, which should not bear any distinguishing mark.
- 7.—The Judges' decision to be final and without appeal, and if they think fit, the amount may be divided into two or more prizes, if essays are in their opinion of equal merit.

It is suggested that competitors should aim at providing a factory which, while permitting of all the necessary operations, shall aim at turning out a standard rubber uniform in appearance and properties. Photographs may be sent to illustrate details.

The essay should state particulars of the time required to effect complete preparation and variations of temperature or pressure to which the rubber is subjected during the process.

## Estate Photograph Competition.

(CASH TWENTY-FIVE POUNDS.)

PRESENTED BY

The Proprietors of the "INDIA RUBBER JOURNAL," London.

The Proprietors of the *India Rubber Journal* offer a prize of Twenty-five pounds sterling for the best collection of photographs illustrating all departments of rubber estate work, from seed collection to shipping of rubber. The Exhibition Management will present an engraved certificate, which will be an endorsement of the award.

### RULES.

- 1.—Not more than 20 photographs to be submitted by each competitor.
- 2.—The photographs may be sent mounted or unmounted, and be of any size and taken in any country. The exhibitor must number each illustration and send in a written statement describing each photograph according to number.
- 3.—The proprietors of the *India Rubber Journal* have the right of reproducing the winning set and any others should they desire to do so.
- 4.—The decision of the Judges appointed by the Rubber Exhibition Competition Committee to be final and without appeal, and if they think fit the amount may be divided into two or more prizes, if photographs are, in their opinion, of equal merit.
- 5.—The Donors accept no responsibility for lost exhibits or their return, but will endeavour to return to each competitor the illustrations sent if same are properly addressed by the competitor.
- 6.—Entries must be sent to the Awards Committee, c/o Mr. A. Staines Manders, Exhibition Offices, 75, Chancery Lane, London, W.C., by Tuesday, 12th May, 1914. On receipt, each set of photographs will be lettered and will be exhibited at the Exhibition under such letters. The name and address of the competitor must be written on a separate card or sheet of paper and enclosed with the photographs, which should not bear any distinguishing mark. All entries should be endorsed *India Rubber Journal* Estate Photograph Competition.

Entries close 12th May, 1914.

Entries close 12th May, 1914.



# The “Rubber World” Trophies.

## THE 1914 RUBBER EXHIBITION (LONDON).

### A SILVER CUP, VALUE £20

suitably inscribed with the Winner's name, will be awarded by the *Rubber World* for the Essay judged to be the most practical, useful, and comprehensive on the subject :

## What is an Ideal Rubber Estate ?

### The Idea of the Competition is not LITERARY, but PRACTICAL.

The Competition is open to all Planters, Estate Managers and their assistants, in all countries. Each Essay should indicate the writer's view of the best method of planting and developing an Estate ; of tapping and coagulating, and preparing the rubber for market ; the best sort of machinery and general equipment for the factory ; the best general accommodation for workers on an Estate, and the best method of managing labour.

### SECOND TROPHY.

A SILVER SALVER, also suitably inscribed, will be given for the second best Essay.

#### CONDITIONS.

- (1) The Competitor must be a planter or an assistant, or have been connected in a planting capacity with an Estate.
- (2) Essays should not be less than 1,500, nor more than 2,000 words in length, and must be legibly written on one side of the paper only.
- (3) Each Essay must bear a distinctive *nom-de-plume*, and the name of the writer, together with the *nom-de-plume*, must accompany the manuscript on a separate slip.
- (4) The winning Essays will be the property of the *Rubber World*, which will have the right to publish either or both ; and by entering Competitors agree to accept the Judges' decision as final and without appeal.
- (5) The *Rubber World* reserves the right to publish any of the Essays which may be specially commended.
- (6) Essays must reach the office of the *Rubber World*, 10, King Street, Covent Garden, London, W.C., not later than May 1st, 1914.

THE WINNING ESSAY WILL BE READ AT THE CONFERENCE, TO BE HELD DURING THE INTERNATIONAL RUBBER EXHIBITION.

#### JUDGES.

Mr. NOEL TROTTER  
(President of the Rubber Growers' Association),  
Mr. WILLIAM FORSYTHE and  
Mr. CYRIL BAXENDALE,  
Mr. C. MALCOLM CUMMING,  
Mr. JOSEPH FRASER  
have kindly agreed to form the Committee of Judges.

## WILD RUBBER.

### A SPECIAL TROPHY

For the best exhibit of WILD RUBBER from any State or Country. The words, “wild rubber,” mean not plantation or cultivated.

Samples of each exhibit of Rubber entered will be given a Manufacturers' Vulcanisation and Chemists' test, and the result of these practical and valuable tests will be given to the Governments, Associations and Companies competing, and will show the value of the various grades of rubber collected in the different countries and entered for competition.

There will be no need to send special rubber for this Competition, as samples of at least 10 lbs. or 5 kilos for each entry made, must be taken from the bulk rubber exhibited by Governments, Associations or Companies competing.

Entries will close on the 1st June, 1914, with  
THE AWARDS COMMITTEE,  
c/o A. Staines Manders,  
Exhibition Offices,  
75, Chancery Lane (Holborn),  
London, W.C.

The following is an example of Entry Form, which should be legibly written or typed on one side of the paper only :—

I/We wish to enter for the Special Trophy for the best sample of WILD RUBBER, and hereby agree to conform to the rules of the Competition. Samples for testing to be taken from bulk exhibit, and the Judges' decision is to be final and without appeal.

Name of Competitor .....  
Full Address.....  
.....  
.....  
State .....  
Country .....

Entries close 1st May, 1914.



## COMPETITION:

# “Grenier’s Rubber News” (F.M.S.) SILVER TROPHY.

Will be awarded for the best and second best samples of Commercial Rubber taken from bulk shipment and grown in

THE FEDERATED MALAY STATES.  
STATE OF JOHORE.  
STATE OF KELANTAN.  
BORNEO.

STRAITS SETTLEMENTS.  
STATE OF KEDAH.  
JAVA and SUMATRA.  
INDO-CHINA.

1st.—Solid Silver TROPHY value £50.

2nd.—Silver TROPHY value £15.

An engraved Certificate will also be presented to the successful Competitors.

### Rules of the Competition:—

- 1.—The sample or samples of commercial rubber must each weigh at least 112 lbs.  
NOTE.—By the words “commercial rubber taken from ordinary bulk shipment,” it is to be understood that the rubber entered is not to be specially prepared for competition.
- 2.—Only bona fide Planters of the above countries are eligible to compete. Samples of Rubber exhibited in connection with this competition must have been produced upon the property of, and prepared for the market by, the exhibiting Company, Firm or Individual. Competing exhibits will be brought together in one collection, to be known as GRENIER’S RUBBER NEWS (F.M.S.) COMPETITION. **THERE WILL BE NO ENTRANCE FEE** and no Competitor may send more than three samples.
- 3.—Free space, stands for displaying samples, unpacking, etc., will be undertaken by the Manager without any cost to the competitor, and while every possible care will be taken of the exhibits, he will not accept any responsibility for loss or damage from any cause. In all cases the rubber must be delivered free to the Exhibition Building, and at the close must be removed within three days by the Exhibitor or his representative.
- 4.—The rubber will be given a manufacturer’s vulcanisation test, and by entering, each competitor agrees that at least seven pounds may be cut from each sample for the purpose of handing samples to the judges—(a) manufacturers and (b) chemists. (Colour test will not be taken into consideration.) It must be expressly understood by entrants that the decision of the Judges is final and without appeal, but should it subsequently be found that the winner has contravened any of these Rules, the award will be annulled in favour of the owner of the next best sample.
- 5.—Exhibits must reach the Exhibition Building by the 15th June, 1914, but if more convenient to competitors, they may be forwarded so that they arrive any time after the 5th June, and there will be no objection to rubber for competition being branded, as all brands will be removed from samples sent to the Judges, and a number, different from that appearing in the Catalogue, will be attached.
- 6.—Entries must be made to the Awards Committee, International Rubber and Allied Trades Exhibition, Limited, at the Registered Offices, 75, Chancery Lane, London, W.C., by Friday night, 1st May, 1914, but letters bearing postmark of 1st May will be accepted and entered as if they had been delivered by that date. All entries should be sent by registered post.
- 7.—The trophies will become the absolute property of the successful exhibitors.
- 8.—Each exhibit will be made known by a number only; a corresponding number will appear in the Catalogue, and full name and address of competitor.
- 9.—The Exhibition opens on the 24th June and closes on the 9th July, 1914.

*Entries should be made on foolscap paper in the following form and be very legibly written:—*

I/we wish to enter the Competition for the GRENIER’S RUBBER NEWS (F.M.S.) SILVER TROPHY, for the best sample of Plantation Rubber, and hereby agree to conform to the Rules of the Competition, which I/we have read. The exhibit weighs.....lbs., and has been prepared upon the Plantation from Latex taken from.....trees grown on  
(state variety)  
.....solely by me/us (i.e.,  
(state plantation) (and country)  
those employed on this Plantation).

Signed.....

Full Address.....

NOTE.—Entries close on Friday Night, 1st May, 1914.

(See rule 6.)

A. STAINES MANDERS, Organising Manager,  
International Rubber and Allied Trades Exhibition,  
75, Chancery Lane (Holborn), London, W.C.

No Competitor may make more than three entries.

The above Entry Form must be signed for each sample; if three samples are submitted, they must be marked Sample 1, Sample 2, Sample 3.

NOTE.—The Exhibition opens at the Royal Agricultural Hall, on the 24th June, and closes on the 9th July, 1914.

Entries close 1st May, 1914.

Please do not use this form;  
it is a specimen only.



# “TROPICAL LIFE”

LONDON.

## COMPETITIONS :

Entries close 1st June, 1914.

### 1.—BEST SAMPLE OF CEARA RUBBER

Gold Medal and Certificate

not less than 50 lbs. (fifty pounds); entries only by Growers (*i.e.*, Planters, Companies or Firms who are the *bona-fide* producers of the rubber), and not more than three entries from one competitor.

### 2.—BEST SAMPLE OF SISAL HEMP

Gold Medal and Certificate

Competitors only entitled to one entry unless the hemp is from more than one Estate or District; then entries may be made for each State or District. Length, colour, cleanliness, breaking strength, will be the main points for consideration.

### 3.—BEST SAMPLE OF COCO-NUT FIBRE

Gold Medal and Certificate

of at least one recognised trade parcel according to the producing centre. Competitors only entitled to one entry unless the fibre is from more than one Estate or District; then entries may be made for each State or District.

### 4.—BEST SAMPLE OF ROBUSTA COFFEE

Gold Medal and Certificate

of at least one recognised trade parcel as commercially exported from producing centres. Competitors only entitled to one entry unless the coffee is from more than one Estate or District; then entries may be made for each State or District.

### 5.—BEST SAMPLE OF COPRA

Gold Medal and Certificate

of at least 5 cwt. or 250 kilos. Competitors only entitled to one entry unless the copra is from more than one Estate or District; then entries may be made for each State or District.

### 6.—MOST EFFICIENT HAND SPRAYING MACHINE

Gold Medal and Certificate

NOTE.—A machine for spraying trees and shrubs where the contents are distributed by means of hand power or compressed air pumped in by hand. Strength of construction, simplicity, selling cost, general utility, portability and durability will be the main points considered by the Judges.

### 7.—MOST EFFICIENT POWER SPRAYING MACHINE

Gold Medal and Certificate

A machine for spraying trees and shrubs where the contents are distributed by steam or some other motive power, *i.e.*, coming under the designation of a power sprayer. Strength of construction, durability, simplicity, selling cost, portability and general utility will be the main points considered by the Judges.

NOTE.—The Conditions for the above entries are that the Produce has been dried, cured, or otherwise prepared for shipment, by machinery, or other labour-saving and mechanical appliances which can be classified as machinery. Purely sun-dried produce, or hand-cleaned fibre (even when the latter is dragged by hand through knives, as with Manila Hemp in the Philippines), will not be eligible. ENGINEERS WHOSE MACHINES HAVE PREPARED THE EXHIBITS, AS WELL AS PLANTERS, or shippers of the produce from the other side, will be eligible to enter the lists; and when sending entries in, it is agreed and understood that the Competitors are fulfilling the above conditions, and any infringement will lead to disqualification. The Judges have the right to call upon any competitors to whom they have made an Award or Awards to sign a Declaration to the effect that they have complied with the conditions.

Entries to be made in the following form:—

To “TROPICAL LIFE COMPETITION.”

I/We wish to enter for Competition No. ....

.....  
.....  
.....

Entries close Monday, 1st June, 1914.

Please do not use this form, but write entry legibly, or type on one side of the paper only, giving full details, plantation, country, etc., in the first five classes.

All communications to be addressed to—

THE AWARDS COMMITTEE,

c/o A. Staines Manders,

Exhibition Offices, 75, Chancery

Lane (Holborn), London, W.C.

These Prizes are offered only to firms or individuals who have plantations in countries that are exhibiting officially at the Exhibition through the Government or Association, or by a planting exhibit in the ordinary as a general exhibit.

Open to Firms only who are exhibiting in the commercial or machinery section.



# THE SILVER CUP *presented by the Association des Planteurs de Caoutchouc, Antwerp,*

Will be awarded for the best sample of Plantation Rubber grown in

## THE DUTCH EAST INDIES AND COCHINCHINA.

An engraved Certificate will also be presented to the successful Competitors.

### *Rules of the Competition :—*

- 1.—The sample or samples of commercial rubber must each weigh at least 100 lbs.

NOTE.—By the words "commercial rubber taken from ordinary bulk shipment," it is to be understood that the rubber entered is not to be specially prepared for competition, but is to be packed in the original cases as sent to the consumer.

- 2.—Only *bona fide* Planters of the above countries are eligible to compete. Samples of Rubber exhibited in connection with this competition must have been produced upon the property of, and prepared for the market by, the exhibiting Company, Firm, or Individual. Competing exhibits will be brought together in one collection to be known as THE SILVER CUP COMPETITION. **THERE WILL BE NO ENTRANCE FEE,** and no Competitor may send more than three samples.

- 3.—Free space, stands for displaying samples, unpacking, etc., will be undertaken by the Manager without any cost to the competitor, and while every possible care will be taken of the exhibits, he will not accept any responsibility for loss or damage from any cause. In all cases the rubber must be delivered free to the Exhibition Building, and at the close must be removed within three days by the Exhibitor or his representative.

- 4.—The rubber will be given a manufacturer's vulcanisation test, and by entering, each competitor agrees that at least seven pounds may be cut from each sample for the purpose of handing samples

to the judges—(a) manufacturers and (b) chemists. (Colour test will not be taken into consideration.) It must be expressly understood by entrants that the decision of the Judges is final and without appeal, but should it subsequently be found that the winner has contravened any of these Rules, the award will be annulled in favour of the owner of the next best sample.

- 5.—The Jury will be composed of an International Industrial Committee who will specially judge the value of the rubber.
- 6.—Exhibits must reach the Exhibition Building by the 18th June, 1914, but if more convenient to competitors, they may be forwarded so that they arrive any time after the 5th June, and there will be no objection to rubber for competition being branded, as all brands will be removed from samples sent to the Judges, and a number, different from that appearing in the Catalogue, will be attached.
- 7.—Entries must be made to the Awards Committee, International Rubber and Allied Industries Exhibition, Limited, at the Registered Offices, 75, Chancery Lane, London, W.C., by Friday night, 1st May, 1914, but letters bearing postmark of 1st May will be accepted and entered as if they had been delivered by that date. All entries should be sent by registered post.
- 8.—The trophies will become the absolute property of the successful exhibitors.
- 9.—Each exhibit will be made known by a number only; a corresponding number will appear in the Catalogue, and full name and address of competitor.
- 10.—The Exhibition opens on the 24th June and closes on the 9th July, 1914.



Entries close 1st May, 1914.



*Entries should be made on foolscap paper in the following form and be very legibly written :—*

I/We wish to enter the Competition for the SILVER CUP for the best sample of Plantation Rubber, and hereby agree to conform to the Rules of the Competition, which I/we have read. The exhibit weighs.....lbs., and has been prepared upon the Plantation from Latex taken from.....trees  
(state variety)  
grown on..... solely by me/us (i.e.,  
(state plantation) (and country)  
those employed on this Plantation).

Signed .....

Full Address .....

.....

.....

*NOTE.—Entries close on Friday Night, 1st May, 1914.*

*(See Rule 6.)*

A. STAINES MANDERS, *Organising Manager,*  
International Rubber and Allied Trades Exhibition,  
75, Chancery Lane (Holborn), London, W.C.

No Competitor may make more than three entries.

The above Entry Form must be signed for each sample ; if three samples are submitted, they must be marked Sample 1, Sample 2, Sample 3.

*NOTE.—The Exhibition opens at the Royal Agricultural Hall, on the 24th June, and closes on the 9th July, 1914.*

# Rubber Manufacturing Machines.

*The Editor of the “GUMMI-WELT,” Hannover, Germany,*

WILL PRESENT A

GOLD MEDAL

For the best Rubber Manufacturing Machine, of German  
Manufacture, exhibited at the Exhibition.



*Entries to be made in the usual way on the 1st June, 1914, to the*

AWARDS COMMITTEE,

c/o A. STAINES MANDERS,

Exhibition Offices,

75, Chancery Lane, (Holborn),

London, W.C.

Please do not use this form ;  
it is a specimen only.



# NEW IDEAS FOR THE USE OF PLANTATION RUBBER

1st Prize - - 75 guineas.  
2nd „ - - 25 „

A Certificate will also be issued by the Exhibition to both of the successful Competitors as an endorsement of the award.

*The above cash prizes are offered by*  
THE MINCING LANE TEA & RUBBER SHARE BROKERS' ASSOCIATION, Ltd.,  
6, Mincing Lane, E.C.

for some new ideas in the carrying out of which plantation rubber may be commercially used on a large basis. It must be borne in mind that no fancy suggestions are eligible, and if entered they will be disqualified ; they must be practical ideas or inventions.

Competitors are particularly invited to send in manufactured articles or models, and provided they are not already patented they are protected by the Board of Trade Certificate for six months after the Exhibition opens to enable competitors to take out Patents Protection.

The Donors of the prizes specify that the successful competitors shall not tie up the invention nor give the control of it to a single manufacturer in one country, for the other parts of the world, but they must be prepared if required to sell the rights, or sanction the working of his patent by manufacturers in this and foreign countries upon reasonable business conditions.

The sums above mentioned have been lodged with, and banked by A. Staines Manders in a Trust Account, the money to be paid to the successful competitors three months after the close of the Exhibition provided the conditions have been fulfilled by the competitor. Should no offer have been made for the rights, the successful competitors will not be debarred from receiving their awards.

Manufacturers and others wishing to secure the rights for the manufacture from the invention of the successful or any other competitors may obtain their names and addresses from the management ; no entrance or any other fees to be paid by competitors or manufacturers, with the exception of the sum of twenty shillings (20s.) in cash which must be lodged with each entry but will be returned to the entrant after his exhibit has been delivered. Should however any entrant after having made his entry, fail to send in his exhibit, the sum lodged will be forfeited and added to the first and second prizes pro rata. All space for the display of entries will be supplied free.

Written descriptions, in the form of essays, describing what can be done with plantation rubber, will not be eligible though each competitor may fully describe his invention and its possibilities. It should however be borne in mind that simplicity of manufacture, wide world use and large consumption of rubber, are three of the principal points the Judges will consider.

The Donors do not wish to be too exacting in their conditions but would emphasise the fact that practical ideas are what are required, and neither they, nor the Exhibition Management wish to share in any future results derived by the successful or any other competitor.

DATE OF ENTRY.—All entries must be made on or before Monday, 4th May, 1914, and addressed

THE AWARDS COMMITTEE,  
c/o A. Staines Manders,  
Exhibition Offices,  
75, Chancery Lane (Holborn),  
London, W.C.

The following is an example of a form of entry that may be used, but it should be legibly written, or typed, on one side of the paper only. If more than one idea is entered, a separate entry must be made for each.

I/We beg to enter for the Mincing Lane Tea & Rubber Share Brokers' Association, Ltd., Competition, and enclose the sum of 20s. (twenty shillings) which is to be returned to me/us provided I/we send in our exhibit by the 10th June, 1914 ; failing this we agree to forfeit the sum mentioned.

My/Our entry consists of .....

The invention is my/our property ; I/we am/are the sole owner and Inventor and agree to abide by the Judges' decision which is to be final and without appeal.

Name .....  
Full address .....  
.....  
.....

NOTE.—No charge will be made to competitors for the display of exhibits which will be arranged by the Exhibition Management, but free admission tickets will not be issued to Competitors.

Entries close 4th May, 1914.



# COMPETITION

FOR

## French Colonies

—only.—



## GOLD MEDAL

FOR THE BEST COMMERCIAL EXHIBIT OF

## TEXTILE FIBRES

Other than Hibiscus, Sisal, Sansevieria and Ramie.

Open only to Producers in the French Colonies.

*Entries to be made to the . . .*

AWARDS COMMITTEE,

c/o A. STAINES MANDERS,

Exhibition Offices, 75, Chancery Lane (Holborn), London, W.C.

### CONDITIONS.

At least 10 kilos (ten) must be exhibited and a statement attached to entry saying whether the fibre has been prepared or not.

There will be no entrance fee, and entries will close on the 1st June, 1914, with

THE AWARDS COMMITTEE,

c/o A. STAINES MANDERS,

Exhibition Offices,

75, Chancery Lane (Holborn),

London, W.C.

---

The KALISYNDIKAT G.m.b.H. (Berlin),

are offering a

## TROPHY

for the BEST EXHIBIT OF COTTON.

Full particulars of this competition will be published later in a separate pamphlet, and copies will be supplied upon application by intending competitors.

Entries close 1st June, 1914.



THE FOURTH  
INTERNATIONAL  
**RUBBER**  
and  
ALLIED INDUSTRIES  
**Exhibition**

Royal Agricultural Hall,  
LONDON

&

THE FIRST  
INTERNATIONAL  
**Cotton, Fibres,**  
and other  
**Tropical Agricultural**  
**Products Exhibition**

24th JUNE to 9th JULY, 1914

---

ALL WAYS LEAD TO THE  
**Royal Agricultural Hall**

10 minutes from the Bank by Tube or Electric Car.  
15 minutes from the West End by Tube or Electric Car.

✧ It is on all Car and Motor Bus routes. ✧  
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&c., may be obtained on application to

A. STAINES MANDERS,  
*Organising Manager.*

Miss D. FULTON,  
*Secretary.*

---

THE INTERNATIONAL RUBBER AND  
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75, Chancery Lane (Holborn End), London, W.C.

*Telephone : 3523 Central.*

*Cables and Telegrams : } Codes : A.B.C. (4th and  
"Mallermass, London." } 5th Edition) and Liebers.*



THE FOURTH  
INTERNATIONAL  
**RUBBER**  
and  
ALLIED INDUSTRIES  
**Exhibition**

Patron :—  
HIS MAJESTY  
THE  
KING.

# COMPETITIONS.

London :  
24th JUNE to 9th JULY, 1914.

THE FIRST  
INTERNATIONAL

**Cotton, Fibres,**

and other

**Tropical** Agricultural

**Products Exhibition**



11-85-13  
**COMPETITIONS**

OF

**The**  
**India-Rubber Journal**  
Established 1884  
Published weekly

The Organ of the Rubber, Gutta Percha,  
Asbestos, and Electrical Industries.

in connection with the

**RUBBER EXHIBITION,**

**LONDON, JUNE 1914.**

**£50 in Prizes.**

Prize of £25 offered for the best Essay on  
**AN IDEAL RUBBER ESTATE FACTORY,**  
and a Prize of £25 for  
**ESTATE PHOTOGRAPH COMPETITION.**

**The "India-Rubber Journal" Ideal Rubber  
Estate Factory Competition.**

**CASH TWENTY-FIVE POUNDS.**

The proprietors of the INDIA-RUBBER JOURNAL have pleasure in offering a prize of twenty-five pounds sterling for the best plan of and essay on a rubber estate factory. The Exhibition Management will present an engraved certificate, which will be an endorsement of the award.

1. Each competitor may send in one or more plans together with one essay describing in detail the construction or organization of the factory. The essay must not exceed 2,000 words.

**The Exhibition Opens 24th June, 1914.**



2. The factory must indicate all phases of estate rubber preparation; coagulating, washing and cleansing, drying (with or without heating or special apparatus), curing (with or without smoking), weighing and packing.

3. The factory plan must be one which can deal with 300,000 lb. or more dry rubber per annum.

4. The INDIA-RUBBER JOURNAL to have the right of reproducing the winning plans and essay, and any others if they may so desire. The prize essay will be read at the Fourth International Rubber Conference held in conjunction with the Exhibition, and will also be published in the Exhibition numbers of the Journal and in the official report of the proceedings of the exhibition.

5. The judges will be appointed by the Awards Committee.

6. The entries must be sent to the Rubber Exhibition Awards Committee, : c/o Mr. A. Staines Manders, Exhibition Offices, 75, Chancery Lane, London, E.C., by Tuesday, 12th May, 1914. On receipt, each plan will be numbered and will be exhibited at the Exhibition under such number.

The name and address of the competitor must be written on a separate card or sheet of paper, and enclosed with the plans and essays, which should not bear any distinguishing mark.

7. The judges' decision to be final and without appeal, and if they think fit, the amount may be divided into two or more prizes if essays are in their opinion of equal merit.

It is suggested that competitors should aim at providing a factory which, while permitting of all the necessary operations, shall aim at turning out a standard rubber uniform in appearance and properties. Photographs may be sent to illustrate details.

The essay should state particulars of the time required to effect complete preparation and variations of temperature or pressure to which the rubber is subjected during the process.



## **“India Rubber Journal” Estate Photograph Competition.**

### **CASH TWENTY-FIVE POUNDS.**

The proprietors of the INDIA-RUBBER JOURNAL have pleasure in offering a prize of twenty-five pounds sterling for the best collection of photographs illustrating all departments of rubber estate work, from seed collection to shipping of rubber. The Exhibition Management will present an engraved certificate, which will be an endorsement of the award.

### **RULES.**

1. Not more than twenty photographs to be submitted by each competitor.

2. The photographs may be sent mounted or unmounted, and be of any size, and taken in any country. The exhibitor must number each illustration, and send in a written statement describing each photograph according to number.

3. The proprietors of the INDIA-RUBBER JOURNAL have the right of reproducing the winning set and any others should they desire to do so.

4. The decision of the judges appointed by the Rubber Exhibition Competition Committee to be final and without appeal, and if they think fit, the amount may be divided into two or more prizes if photographs are in their opinion of equal merit.

5. The donors accept no responsibility for lost exhibits or their return, but will endeavour to return to each competitor the illustrations sent if same are properly addressed by the competitor.

6. Entries must be sent to the Exhibition Awards Committee, c/o Mr. A. Staines Manders, Exhibition Offices, 75, Chancery Lane, London, E.C., by Tuesday, 12th May, 1914. On receipt, each set of photographs will be lettered, and will be exhibited at the Exhibition under such letters. The name and address of the competitor must be written on a separate card or sheet of paper, and enclosed with the photographs, which should not bear any distinguishing mark.



# THE INDIA-RUBBER JOURNAL

is the only organ of the Rubber and Allied Industries published in the United Kingdom.

The journal covers every branch of the Rubber Industry from the preparation of the soil and planting of the seed to the manufactured article.

The annual subscription, which includes a copy of a handsome cloth-bound Diary, presented at the end of each year, is 15/- (United Kingdom) and 16/- (Places Abroad), post free.

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## ORDER FORM.

To be forwarded to Offices—

MACLAREN & SONS, LTD., 37 and 38, Shoe Lane, London, E.C.

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Please add my name to the List of Subscribers, and forward *The India-Rubber and Gutta-Percha Journal* regularly until countermanded. Enclosed is remittance, value \_\_\_\_\_ Shillings, for first year's Subscription, commencing with the first issue of the present month.

Name, \_\_\_\_\_

Address (in full), \_\_\_\_\_  
\_\_\_\_\_

Date, \_\_\_\_\_





## **The 1914 Rubber Exhibition (LONDON.)**

### **THE "RUBBER WORLD" TROPHIES.**

#### **A SILVER CUP, VALUE £20**

suitably inscribed with the Winner's name, will be awarded by the RUBBER WORLD for the Essay judged to be the most practical, useful, and comprehensive on the subject :

#### **WHAT IS AN IDEAL RUBBER ESTATE?**

**The Idea of the Competition is not Literary, but Practical.**

The Competition is open to all Planters, Estate Managers and their assistants, in all countries.

Each Essay should indicate the writer's view of the best method of planting and developing an Estate ; of tapping and coagulating, and preparing the rubber for market ; the best sort of machinery and general equipment for the factory ; the best general accommodation for workers on an Estate, and the best method of managing labour.



## A SECOND TROPHY.

---

**A SILVER SALVER**, also suitably inscribed, will be given for the second best Essay.

Mr. NOEL TROTTER (President of the Rubber Growers' Association), Mr. CYRIL BAXENDALE, Mr. C. MALCOLM CUMMING, Mr. WILLIAM FORSYTHE, and Mr. JOSEPH FRASER have kindly agreed to form the Committee of Judges.

### CONDITIONS.

---

(1) The Competitor must be a planter or an assistant, or have been connected in a planting capacity with an Estate.

(2) Essays should not be less than 1,500, nor more than 2,000 words in length, and must be legibly written on one side of the paper only.

(3) Each Essay must bear a distinctive *nom-de-plume* and the name of the writer, together with the *nom-de-plume*, must accompany the manuscript on a separate slip.

(4) The winning Essays will be the property of the RUBBER WORLD, which will have the right to publish either or both.

(5) The RUBBER WORLD reserves the right to publish any of the Essays which may be specially commended.

(6) Essays must reach the office of the RUBBER WORLD, 10 King Street, Covent Garden, London, W.C., not later than May 1, 1914.

The winning Essay will be read at the Conference, to be held during the International Rubber Exhibition.



# The "RUBBER WORLD"

is the only Penny Weekly which keeps its  
readers in touch with all movements and  
developments affecting tropical planting.

---

## Rubber World Subscription.

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PROSPECTUS, FIRST EDITION.



**LONDON**  
*June 1914*





FOURTH INTERNATIONAL

**Rubber** And Allied Industries **Exhibition**

patron—

HIS MAJESTY THE KING.

president—

SIR HENRY A. BLAKE, G.C.M.G.

*(ex-Governor of Ceylon, Bahamas, Newfoundland, Jamaica, Hong-Kong, &c.)*

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THE VISCOUNT KITCHENER, G.C.S.I., G.C.V.O.

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**Cotton, Fibres, and Tropical**  
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**Products** And Allied Industries **Exhibition**

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SIR HENRY A. BLAKE, G.C.M.G. (ex-Governor of Ceylon, Bahamas, Newfoundland, Jamaica, Hong-Kong, &c.).



THESE EXHIBITIONS ARE ORGANISED  
BY THE INTERNATIONAL RUBBER AND  
ALLIED TRADES EXHIBITION, LTD.  
— REGISTERED OFFICES, —  
75, CHANCERY LANE, LONDON, W.C.

A. STAINES MANDERS,  
MANAGING DIRECTOR.

MISS D. FULTON,  
SECRETARY.

NOTE.—The Exhibitions will OPEN on  
Wednesday (3 p.m.), 24th June  
: : and CLOSE on : :  
Thursday Evening,  
9th July, 1914.



## HONORARY ADVISORY COMMITTEE.

### FOR THE EXHIBITIONS.

- His Excellency the Governor-General, Lieut.-General Sir F. R. Wingate, G.C.V.O., K.C.B., K.C.M.G., D.S.O., (Sudan, Egypt).
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INTERNATIONAL  
RUBBER AND ALLIED INDUSTRIES EXHIBITION.

INTERNATIONAL  
COTTON, FIBRES, AND OTHER TROPICAL  
AGRICULTURAL PRODUCTS & ALLIED INDUSTRIES EXHIBITION.

ROYAL AGRICULTURAL HALL, LONDON, 24th June to the 9th July, 1914.

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GENERAL STATEMENT.

The objects of the Exhibitions are .—

To promote trade and commerce not only with England but with the producing and consuming countries of Europe and other parts.

To bring together producers, manufacturers, chemists, scientists, dealers in the products both crude and manufactured, makers of machinery, &c., &c., for the exchange of ideas for the benefit of the various agricultural industries which compose the Exhibitions.

The International Conference of Tropical Agriculture, as well as the Fourth International Rubber and Allied Industries Conference, will be held during the Exhibitions. These will be attended by hundreds of Delegates from producing countries as well as those interested in the scientific, chemical and manufacturing sides of the industries, also importers and exporters, who will take part in the discussions. The Exhibitions will consequently, prove of value, not to one section only, but to the industries as a whole.

Special rooms will be provided for demonstrations, lectures, addresses or other functions, as well as theatres for moving pictures showing the production, packing, shipping and manufac-



turing of the crude products for commercial use. In all cases the films must be supplied by the exhibiting countries. Particular mention is made of the fact that no charge will be made for these concessions.

The Exhibition permits of the display of every description of commercial products grown in the soil, also of the allied industries, as well as manufactured products, machinery and appliances.

Many of the British and Foreign Governments, also Associations, Companies and Firms, have intimated their intention of being represented in the various departments.

The Exhibition will open on the 24th June and close on the 9th July, 1914; and it should be borne in mind that it will be five years before a similar Exhibition will be held.

All countries exhibiting, whether through the Governments or Associations, have the privilege of issuing special invitations to the Press to those interested in their respective countries and to any others they may desire to invite, when special addresses may be given on the resources and attractions of the country, and that particular day will be known by the name of the country. For instance - "CEYLON DAY" "BRITISH MALAYA DAY" "BRAZIL DAY"., &c.

#### IMPORTANT NOTICE

to

#### EXHIBITORS.

It should be remembered by intending Exhibitors that these Exhibitions are of a most important business character. They are being organised for the benefit of trade and commerce, and will prove of particular value, as so many interested in these great agricultural industries, whether as producers, manufacturers or factors, will assemble from all parts of the world during the two weeks the Exhibitions will remain open. The business results will undoubtedly be as great, and at a minimum cost to exhibitors, as if they took part, at enormous expense, in a general International Exhibition remaining open for many months.



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It should be remembered by intending Exhibitors that these Exhibitions are of a most important business character. They are being organised for the benefit of trade and commerce, and will prove of particular value, as so many interested in these great agricultural industries, whether as producers, manufacturers or factors, will assemble from all parts of the world during the two weeks the Exhibitions will remain open. The business results will undoubtedly be as great and at a minimum cost to exhibitors, as if they took part at enormous expense, in a general International Exhibition remaining open for many months.



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 Dr. A. H. Berkhout (International Rubber Testing Committee, Holland).



## INTRODUCTION.

These Exhibitions will be held at the Royal Agricultural Hall, London, from the 24th June to the 9th July, 1914, in connection with, and during the sitting of, the International Congress of Tropical Agriculture, which will be attended by Delegates from all parts of the world.

Already a large number of British and Foreign Governments as well as many commercial firms of Europe and America have intimated their intention to exhibit, and it will be at the option of the Governments, Associations, Companies and Firms to show their rubber separately from the Cotton, Fibres and other tropical agricultural products\* that may be grown in their respective countries, or to combine them, as one exhibit of all products.

Arrangements will be made for the International Congress to hold meetings of certain Sections at the Exhibition during the Fourth International Rubber Conference, and Delegates will have the opportunity of attending both.

The coming Exhibitions should very materially benefit Agricultural Industries of the tropical and sub-tropical countries, as their scope will be widely extended and they are being organised for the purpose of displaying to visitors from all parts of the world, not only rubber, but all commercial products grown in the soil. The various products that are grown in tropical or sub-tropical countries and exported to different places are seldom brought together so that manufacturers, dealers, etc., from all parts of the world can meet and examine them, and discuss supplies with the representatives of Governments, producers, etc. London is the convenient centre, and June is the time of the year most convenient for representatives from producing countries to visit England ; it is also a season when manufacturers and dealers can find it convenient to visit this country and converse with producers from far distant parts. London is without a doubt the proper meeting ground for the Congress of Tropical Agriculturalists, Manufacturers, and others interested in these great and increasing industries.

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\* It was originally intended to have the Exhibitions quite separate and distinct, but many countries and others wishing to exhibit, preferred to have one space only and show their products altogether ; so the Committee have agreed to this suggestion and will combine the two.



# Cotton, Fibres, and other Tropical Agricultural Products.

The "India Rubber World," New York, says :—"There are so many points of connection between rubber and fibres in their distribution, if not in their cultivation, that the two Exhibitions will be complementary to each other."

And it must be borne in mind that the hour has now come for the producer and manufacturer to meet the chemist, the maker of machinery and of articles that come under the heading of the allied industries, and are required for the production of the finished goods from the raw products. It is also necessary for the makers of the finished goods to meet the sellers, exporters, dealers and others who are so largely responsible for placing the manufactures before the users generally. It is not proposed to hold another Exhibition in London after 1914, for about five years, and therefore all interested in rubber and other products of the soil, should give this coming Exhibition their generous support; they may rest assured that it will be arranged and carried through in the same creditable manner as others have been.

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## Palms and Palm-Products Section.

The Management hope that planters, estate owners and shippers will co-operate with them to make the above section an unqualified success, to the benefit of themselves and of the trade at large in connection with these important products, which include :—Palm fruit, palm kernels, and their oil; coconuts, copra, desiccated coconuts, &c.; sugar, alcohol, fibres, brush bristles, roping, starch, sago, hats, hat-making materials, &c., &c., from the

OIL-PALM (*Elæis gruneensis*).

WILD DATE (*Phœnix sylvestris*).

PALMYRA (*Borassus*).

NIPA (*Nipa fruticans*).

KITTOOL (*Caryota ureus*).

BURI (*Corypha elata*).

GUMUTI, ARENGA OR SUGAR PALM (*Saguerus sacchari fera*).

SAGO PALM (*Metroxylan rumphii*), &c., &c.

AND OTHERS.

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PRODUCTS OF ALL OIL-PRODUCING PLANTS AND SEEDS.



## The Value of These Exhibitions.

At various meetings held during the progress of the 1911 Rubber Exhibition, the date of the next London Exhibition was discussed, and it was decided that it should be in 1914.

It is with pleasure that the organisers are now able to announce that the **International Exhibition for Rubber and the Allied Industries**, as well as for

**Cotton, Fibres, and other Tropical Agricultural Products and Allied Industries**, will take place at the Royal Agricultural Hall, London, **from the 24th June to the 9th July, 1914.**

At the International Banquet held on the 7th July, 1911, at which Delegates and others interested in the rubber and other agricultural products in all parts of the world were present, Mr. J. L. Loudoun-Shand, in proposing the toast of the Exhibition, made the following remarks, which were endorsed by others present :—

“ You will all agree that the Exhibition has been successful, and the toast  
 “ will, therefore, be enthusiastically received. Planters and Producers have  
 “ come forward from the East and from the West, and have shown the  
 “ very best they can produce, and I am sure it will be to our mutual  
 “ advantage. I have been pleased to hear from my friend on the right (Mr.  
 “ Pegler) that they can use up all the rubber we can produce. . . . You  
 “ have only to look round the Exhibition and see the mechanical and  
 “ scientific appliances for which rubber is used to realise what the great  
 “ possibilities are. . . . It seems to me that an Exhibition of this sort  
 “ cannot but do a great deal of good. The mechanical Engineers are  
 “ prominent here. We, planters and producers, are their customers, and  
 “ come into contact with them. The manufacturers are our customers,  
 “ and they have now learned that there need be no fear of their not having  
 “ abundance of rubber for all future purposes. I think the harmony created  
 “ by producers, manufacturers and mechanical engineers coming together,  
 “ does an immense deal of good, and I think we shall all look back to this  
 “ Exhibition with very great pleasure. . . . We shall soon have another,  
 “ and I hope Sir Henry Blake will be President again.”

In a masterly speech at the Banquet, Sir John Anderson, Permanent Under-Secretary for the Colonies, said :—

“ It is extraordinary when one comes to think of the enormous number of  
 “ uses to which rubber is put. We find it not only in our own homes at  
 “ every turn, but we find it on the way from our homes to our business,  
 “ we see rubber at every stage, and when we get to our business we find  
 “ it in our offices. Certainly we cannot live without rubber, and I am not  
 “ sure if we are able to die without the assistance of rubber. To all these



“possibilities of extending the uses of rubber, our friends the manufacturers are keenly alive, and it is on occasions like this that we have an enormous advantage in bringing together those who are concerned, manufacturers and producers, for they cannot help but give a great stimulus to the work. It guides producers in what they have to do, and what they have to look for in preparing their produce for the market. We have not only these parties interested in the rubber industry, but the whole world is interested in it. It is an industry which, in all its stages calls for the use, not only of keen intelligence and hard work, but it calls for the best scientific knowledge.”

On the same occasion, Sir Henry A. Blake said :—

“We all remember, a great number of us at least, that we were indebted to a considerable number of our foreign friends for their courtesy and readiness to impart every kind of information during the last Exhibition. At this Exhibition we have welcomed those old friends, and we have also welcomed the coming of other men from foreign countries, and I hope that everyone will find that the acquaintances that have been formed in the course of this Exhibition will result into the acquaintance ripening into friendships that will bear fruit in the future. Gentlemen, the advent of the exhibition of rubber from every rubber growing country in the world and the leaving of men in charge of these exhibits—the most intelligent experts, the best men that could be brought forward to look after the interests of their country and their department—is most gratifying. I hope that all these gentlemen, some of whom I see around me—old friends—as they have given us a great deal of most valuable information, will be able, one and all, to take home something, perhaps, that they have learned from us and from the Exhibition, for we have had rubber from all over the world, and a great deal has yet to be learned with reference to it. I know that when the time comes, as we all look to the end of the Exhibition and ask ourselves what is the result—I hope and believe that these gentlemen who have favoured us by coming to this Exhibition will be able to answer for themselves, that it has been to them entirely satisfactory, as indeed it has been to us.”

Mr. A. Bethune, speaking at the closing ceremony of the Exhibition, said :—

“Before we separate I should like to ask you to pass a very hearty vote of thanks to Sir Henry Blake; not only for the very graceful way in which he has presided to-day, but also for all the work he has done in connection with this Exhibition. We have come to associate his name with successful Exhibitions, and I hope that, if there is another one, two or three years hence, he will again grace it by taking the position of President. Speaking for the Rubber Growers' Association, I should like to say how we appreciate the large number of entries for our prizes, and we feel sure the investigations which have been made will tend to help us to arrive at what we want to know—the best way to prepare our rubber in order to suit the manufacturers.”

What was said of the London Exhibition of 1911 was repeated by those who studied the New York Exhibition of 1912. The following letter has been selected from many hundreds received by the management, on account of its value coming, as it does, from the Director of an Institution so universally important as the Philadelphia Museum.



The Commercial Museum,  
34th Street, below Spruce Street,  
Philadelphia,  
October 28, 1912.

Mr. A. Staines Manders, Manager, Third International Rubber and Allied Trades Exposition, New Grand Central Palace, New York, N.Y.

MY DEAR MR. MANDERS,—I came home the other day, after visiting the Rubber and Allied Trades Exposition in New York, with a new mass of knowledge relating to rubber and its production, over all quarters of the globe. Although I had been over the building before the exhibit was opened, and had seen something of the magnitude of the display, I really had no adequate conception of what this exhibition was to be. Its magnitude was beyond anything I had in my mind.

The whole arrangement and organization of the exposition seemed to me to be well done and followed out on excellently laid lines. The only regret I had on leaving it was that I could not return and spend another ten days in studying the great diversity of products—rubber and allied—which you had brought together.

A graphic exhibit of this kind does more than anything else to impress one with the great value and extensive use of this absolutely necessary product. The exposition, a great success in every way, I hope repaid you for your painstaking and hard work, which I know full well an exposition of this kind requires.

Very truly yours,

(Signed) W. P. WILSON, Director.

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These expressions of opinion from different standpoints are striking testimony to the importance of Rubber Exhibitions. It has frequently been acknowledged that they have been of the greatest assistance to an industry, the magnitude of which, in a very short time, will be equal to that of the steel industry. Perhaps, however, the most striking proof that the value of these Exhibitions is now recognised is the list of Vice-Presidents and of members of the Honorary Advisory Committee, which is many times greater than that of 1908 and 1911.

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AREA OF THE EXHIBITION.—The available space for the Exhibition covers an area of over 200,000 square feet.

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The number of articles manufactured wholly, or in part, from rubber and for which rubber was not previously used, is increasing at an enormous rate.

The next of this series of Exhibitions will not be held in London before 1919.



## COMPETITIONS, 1914.

A complete list, with the conditions of the numerous Competitions is not yet ready for press, but will be published in book form in the course of a few weeks. The following particulars are given for general information :

### SIR HENRY A. BLAKE, G.C.M.G.—THE PRESIDENT'S TROPHY.

(Open to the whole World.)

Sir Henry has kindly intimated that he will present a Trophy for the exhibit proving the greatest interest in connection with the production, preparation, or use of rubber products exhibited in the Exhibition, whether raw or manufactured, or machinery and appliances necessary for the production.

### PROFESSOR WYNDHAM DUNSTAN, C.M.G., LL.D., F.R.S.—THE PRESIDENT'S TROPHY.

(President of the Cotton, Fibres, &c., Exhibition),

Has kindly offered to present a Trophy of which particulars will be duly announced.

### DIAMOND JUBILEE TROPHY

(Open only to planters of Ceylon, who are Members of the Planters' Association of Ceylon).

To commemorate the Diamond Jubilee of the Planters' Association of Ceylon.

### RUBBER GROWERS' ASSOCIATION (London)

Will again arrange Special Competitions.

### TROPHY presented by L'ASSOCIATION DES PLANTEURS DE CAOUTCHOUC, ANTWERP.

#### "THE INDIA RUBBER JOURNAL" (London) SPECIAL TROPHY.

#### "GUMMI-ZEITUNG" (Berlin) TROPHY.

#### "RUBBER WORLD" (London) TROPHY.

1st : A Silver Cup value £20.

2nd : A Silver Salver.

(Both Suitably Inscribed).

For the Essay judged to be the most practical, useful and comprehensive, on the subject

"What is an Ideal Rubber Estate?"

The idea of the Competition is not Literary, but Practical, and is open to all Planters, Estate Managers and their Assistants in all countries.

#### "GRENIER'S RUBBER NEWS" (F.M.S.) TROPHY.

1st Prize : Handsome Solid Silver Trophy, value £50.

2nd Prize : Silver Trophy, value £15.

For the best bulk sample of 112 lbs. of plantation rubber from a commercial shipment. Open to the following rubber producing countries :—The Federated Malay States, Straits Settlements, State of Johore, State of Kedah, State of Kelantan, Java and Sumatra, Borneo and Indo-China.

#### "INDIA RUBBER WORLD" (New York) \$1,000 (One Thousand Dollars) TROPHY.

#### "TROPICAL LIFE" (London).

Gold Medal for the best sample of	Ceara Rubber.
Gold Medal	" " Sisal Hemp.
Gold Medal	" " Coconut Fibre.
Gold Medal	" " Robusta Coffee.
Gold Medal	" " Copra.
Gold Medal for the most efficient	Hand Spraying Machine.
Gold Medal	" " Power Spraying Machine.

#### WILD RUBBER—A MAGNIFICENT TROPHY.

For the best exhibit of wild rubber; open to all countries. Samples will be taken from the general exhibit of the countries exhibiting, and will be subjected to the Manufacturers' and Chemists' tests, and the rubber securing the highest number of points will receive the award.

No fee to be paid for entrance in any of the Competitions.

### OFFICIAL HANDBOOK :—

#### NOTICE TO EXHIBITING COUNTRIES.

This will contain a large number of illustrations, and a series of articles specially written, on all subjects relating to the commercial agricultural products of the soil; production, manufacture, chemistry, &c. Each exhibiting country will have the privilege of having a special article dealing with the resources and attractions of their respective country, inserted without charge, such article to be supplied legibly written, or typewritten on one side of the paper only. The book will contain 800 pages and 8,000 copies will be issued.



**THE RATE FOR SPACE FOR EXHIBITS** in all sections, departments and positions (the management consider one position as good as another) **IS 4/- PER SQ. FOOT.** Many exhibitors consider certain positions as especially good, and if they wish to secure them they should apply for them at once. Plans and applications for space may be obtained on application to the management.

Exhibits may be sent in on or after 6 a.m. 15th June, 1914. An earlier date may be arranged if necessary.

The Exhibition will open at 3 p.m. on Wednesday, 24th June, and thence daily till Thursday, 9th July, 1914.

Fare by electric car, from the City and parts of the West End to the Hall, One Penny.

**PRESS VIEW.**—Arrangements will be made for a special Press view on the evening of the 23rd June, in order that exhibitors may be enabled to furnish particulars of their several exhibits to the representatives of the Press of England and other parts of the world.

**RUBBER CLUB.**—A special Club Room will again be opened and placed at the disposal of Commissioners, Delegates, Committee, and Exhibitors (Principals only) of both Exhibitions.

**SEASON TICKETS.**—Season tickets entitling holders to membership of the EXHIBITION CLUB and available at all times the Exhibition is open to the public, will be issued at 7/6 each, including admission to the Opening Ceremony.

**MOVING PICTURES.**—The management will place at the disposal of exhibiting countries, free of charge, a suitable Lecture Hall in which, at intervals moving pictures may be shown to demonstrate the resources and attractions of their respective countries, and short lectures may be given.

Luncheon and dining rooms, under new management and equal to any London Restaurant, will be available for the convenience of those connected with or visitors to the Exhibition, and a telephone, telegraph and post office will be installed.

A high-class orchestra will perform, from the opening to the close, on each day.

**INVITATION TICKETS.**—The Management will issue many thousands of tickets of invitation to the opening and on other days during the Exhibition, and exhibitors have a special privilege of issuing invitation tickets at reduced rates.

The exhibitor may print in any style and size he likes, with whatever matter he wishes on the reverse side, and submit a sample ticket to the management. These tickets are collected at the gate and the exhibitor agrees to redeem them, as presented, at a specially reduced rate per 100. To secure this concession a guarantee must be given that at least 100 will be paid for. Thus an exhibitor may issue 1,000 tickets and only 400 would be presented, and for that number only he would be charged.

THIS PROSPECTUS IS NECESSARILY INCOMPLETE, BEING ISSUED MORE THAN TWELVE MONTHS PREVIOUS TO THE OPENING OF THESE EXHIBITIONS.

The Official Handbook and Catalogue of the RUBBER and the COTTON, FIBRES and other Tropical Products EXHIBITIONS is in course of preparation, and a few special pages are available for advertisements at £10 10 0 and £12 12 0 per page. Issue 8,000 copies.



THE FOURTH  
INTERNATIONAL

**RUBBER**

and

ALLIED INDUSTRIES

**Exhibition**

Royal Agricultural Hall,  
LONDON

THE FIRST  
INTERNATIONAL

**Cotton, Fibres,**

and other

**Tropical Agricultural**

**Products Exhibition**

&

24th JUNE to 9th JULY, 1914

---

ALL WAYS LEAD TO THE  
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It is on all Car and Motor Bus routes.



The most get-at-able building in London.



*Fine Restaurant.*

*Club Rooms.*

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Further particulars, applications for space,  
&c., may be obtained on application to

A. STAINES MANDERS,  
*Organising Manager.*

Miss D. FULTON,  
*Secretary.*

---

THE INTERNATIONAL RUBBER AND  
ALLIED TRADES EXHIBITION, LTD.  
75, Chancery Lane (Holborn End), London, W.C.

Telephone : 3523 Central.

Cables and Telegrams : Codes : A.B.C. (4th and  
"Maltermass, London." 5th Edition) and Liebers.









**LONDON**  
*June 1914*





COMPETITION:  
“Grenier’s Rubber News” (F.M.S)  
SILVER TROPHY.

Will be awarded for the best and second best samples of Commercial Rubber taken from bulk shipment and grown in

THE FEDERATED MALAY STATES.  
STATE OF JOHORE.  
STATE OF KELANTAN.  
BORNEO.

STRAITS SETTLEMENTS.  
STATE OF KEDAH.  
JAVA and SUMATRA.  
INDO-CHINA.

- 1st.—A Handsome Solid Silver TROPHY value £50.
- 2nd.—A Handsome Silver TROPHY value £15.

An engraved Certificate will also be presented to the successful Competitors.

Rules of the Competition:—

- 1.—The sample or samples of commercial rubber must each weigh at least 112 lbs.  
NOTE.—By the words “commercial rubber taken from ordinary bulk shipment,” it is to be understood that the rubber entered is not to be specially prepared for competition.
- 2.—Only bona fide Planters of the above countries are eligible to compete. Samples of Rubber exhibited in connection with this competition must have been produced upon the property of, and prepared for the market by, the exhibiting Company, Firm or Individual. Competing exhibits will be brought together in one collection, to be known as GRENIER’S RUBBER NEWS (F.M.S.) COMPETITION. **THERE WILL BE NO ENTRANCE FEE** and no Competitor may send more than three samples.
- 3. Free space, stands for displaying samples, unpacking, etc., will be undertaken by the Manager without any cost to the competitor, and while every possible care will be taken of the exhibits, he will not accept any responsibility for loss or damage from any cause. In all cases the rubber must be delivered free to the Exhibition Building, and at the close must be removed within three days by the Exhibitor or his representative.
- 4.—The rubber will be given a manufacturer’s vulcanisation test, and by entering, each competitor agrees that at least seven pounds may be cut from each sample for the purpose of handing samples to the judges—(a) manufacturers and (b) chemists. (Colour test will not be taken into consideration.) It must be expressly understood by entrants that the decision of the Judges is final and without appeal, but should it subsequently be found that the winner has contravened any of these Rules, the award will be annulled in favour of the owner of the next best sample.
- 5.—Exhibits must reach the Exhibition Building by the 18th June, 1914, but if more convenient to competitors, they may be forwarded so that they arrive any time after the 5th June, and there will be no objection to rubber for competition being branded, as all brands will be removed from samples sent to the Judges, and a number, different from that appearing in the Catalogue, will be attached.
- 6.—Entries must be made to the Awards Committee, International Rubber and Allied Trades Exhibition, Limited, at the Registered Offices, 75, Chancery Lane, London, W.C., by Friday night, 1st May, 1914, but letters bearing postmark of 1st May will be accepted and entered as if they had been delivered by that date. All entries should be sent by registered post.
- 7.—The trophies will become the absolute property of the successful exhibitors.
- 8.—Each exhibit will be made known by a number only; a corresponding number will appear in the Catalogue, and full name and address of competitor.
- 9.—The Exhibition opens on the 24th June and closes on the 9th July, 1914.

Entries should be made on foolscap paper in the following form and be very legibly written:—

I/we wish to enter the Competition for the GRENIER’S RUBBER NEWS (F.M.S.) SILVER TROPHY, for the best sample of Plantation Rubber, and hereby agree to conform to the Rules of the Competition, which I/we have read. The exhibit weighs.....lbs., and has been prepared upon the Plantation from Latex taken from.....trees grown on.....  
(state variety).....solely by me/us (i.e.,  
(state plantation).....(and country)  
those employed on this Plantation).

Signed.....

Full Address.....

.....  
.....

NOTE.—Entries close on Friday Night, 1st May, 1914.

(See rule 6.)

A. STAINES MANDERS, Organising Manager,  
International Rubber and Allied Trades Exhibition,  
75, Chancery Lane (Holborn), London, W.C.

No Competitor may make more than three entries.

The above Entry Form must be signed for each sample; if three samples are submitted, they must be marked Sample 1, Sample 2, Sample 3.

NOTE.—The Exhibition opens at the Royal Agricultural Hall, on the 24th June, and closes on the 9th July, 1914.

Please do not use this form: it is a sample only.



A few of the Reasons **WHY**  
**TROPICAL LIFE** is offering these  
**SEVEN GOLD MEDALS**

---

For Competition at  
**MR. STAINES MANDERS'**  
**TRIPLE BILL**

---

**I**N order to attract more general attention to the above important Exhibitions, to increase their utility in every way possible, and also to afford exhibitors the possibility of securing a permanent endorsement in the shape of a **Gold Medal** together with a handsomely engraved Certificate as a proof of the excellence of the quality of their products, the Directors of "Tropical Life" have decided to place **Five Gold Medals** at the disposal of **MR. STAINES MANDERS**, the Organising Manager, for competition by exhibitors in the first Five sections mentioned. To be eligible for entry, it must first be proved to the satisfaction of the Judges that the Produce has been dried, cured or otherwise prepared for shipment, by machinery, or other labour-saving and mechanical appliances which can be classified as machinery to the satisfaction of the Judges. Purely sun-dried produce, or hand-cleaned fibre (even when the latter is dragged by hand through knives, as with Manila Hemp in the Philippines), will not be eligible. Engineers whose machines have prepared the exhibits, as well as planters, or shippers of the produce from the other side, will be eligible to enter the lists.

To the above, **Two Gold Medals and Certificates** have been added by Mr. **VICTOR HAMEL SMITH** (who looks after our interests in Germany and Holland), which he also wishes to be known as "Tropical Life" Medals (1), for the Spraying Machine worked by Hand; (2) for the Spraying Machine worked by Power, which, in the opinion of the Judges, throws the most efficient and useful spray for pest extermination in Coco-nut Palms, Cacao, Rubber, and other trees, as well as for general use on Tropical and Sub-Tropical Estates.

Full particulars, as already stated, will be published as soon as possible.

Intending Competitors should at once place themselves in communication with

**MR. A. STAINES MANDERS,**  
*Organising Manager,*  
75, CHANCERY LANE, LONDON, W.C.

---

**In no case must enquiries be addressed to "Tropical Life" Offices.**



**Fourth International  
RUBBER  
AND ALLIED TRADES  
EXHIBITION**

Conducted in the same high-class manner as the Exhibitions of 1908 and 1911 (London) and 1912 (New York).  
A similar Exhibition will not be held again until 1918, or perhaps later.

Patron :  
HIS MAJESTY  
KING GEORGE V.  
President :  
SIR HENRY A. BLAKE,  
G.C.M.G.  
Vice-President :  
THE RIGHT HON.  
LORD ELPHINSTONE.

**LONDON,  
June, 1914.**

**First International  
Cotton, Fibres,  
Tropical  
Products  
AND ALLIED TRADES  
EXHIBITION**

President :  
Professor  
WYNDHAM R. DUNSTAN,  
C.M.G., Director,  
Imperial Institute.

**LONDON,  
June, 1914.**

**NOTE :**—This Exhibition will be arranged and run concurrently with the Rubber Exhibition in a building adjoining. It will be quite separate in every detail, under a Special Committee, quite independently of the Rubber. It has been decided to hold this at the same time as the first-named Exhibition, as the raw products in both, or in most cases, come from the same countries.

The Rubber Industry is very much allied to the Cotton and Fibre trade, while the chemicals and machinery are also akin.

The two Exhibitions being held at one time will necessarily mean a very large saving to all exhibiting in organisation and general expenses, and also to the visitors from all parts of the world, who will be interested in both industries.

The Exhibition will be held under the auspices of the International Association of Tropical Agriculture, who will hold their International Congress during the Exposition.

A. STAINES MANDERS,  
Organising Manager.

MISS D. FULTON,  
Secretary.

OFFICE—75 Chancery Lane, London, W.C.

# TROPICAL LIFE.

## SUBSCRIPTION FORM.

19

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**TO ADVERTISERS.**—Price for Price Advertisements in "Tropical Life" draw more business to and from those residing in the TROPICS and SUB-TROPICS than any other Journal. The fact that "Tropical Life" has increased its revenue 30 per cent. every year since it started in 1905 proves this.



# SEVEN GOLD MEDALS

WILL BE OFFERED BY

# TROPICAL LIFE

The well-known Journal, Established (in London) in 1905, and devoted to the interests of those living, trading, holding property, or otherwise interested in Tropical or Sub-Tropical Countries

FOR COMPETITION AT THE

**RUBBER,**

**FIBRES AND COTTON,**

**TROPICAL PRODUCTS**

**EXHIBITIONS,**

*TO BE HELD IN LONDON,  
—IN JUNE, 1914,—*

And now in course of active organisation by Mr. A. STAINES MANDERS, J.P., who arranged and carried to so successful an issue the London Rubber Exhibitions of 1908 and 1911, and the New York Rubber Exposition of 1912. - - - -

FOR PARTICULARS SEE INSIDE.

"TROPICAL LIFE,"      Issued      { Price 1/- a copy      Post  
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# The SEVEN GOLD MEDALS

referred to on the front page will be offered by "TROPICAL LIFE"  
for the following:—

In the RUBBER EXHIBITION (1 Medal)

A GOLD MEDAL for the  
BEST SAMPLE of CEARÁ RUBBER

In the FIBRES and COTTON EXHIBITION (2 Medals)

A GOLD MEDAL for the  
BEST SAMPLE of SISAL HEMP

A GOLD MEDAL for the  
BEST SAMPLE of COCO-NUT FIBRE

In the TROPICAL EXHIBITION (2 Medals)

A GOLD MEDAL for the  
BEST SAMPLE of ROBUSTA COFFEE

A GOLD MEDAL for the  
BEST SAMPLE of COPRA

In the MACHINERY and ESTATE SUPPLIES SECTIONS (2 Medals).

TWO GOLD MEDALS for

1. The Most Efficient Hand Spraying Machine.
2. The Most Efficient Power Spraying Machine.

Full Particulars as to the Weight of the Samples in the Economic Section, and of the general conditions of the Competition will be published as soon as possible. Intending Competitors should, meanwhile, at once place themselves in communication with Mr. A. STAINES MANDERS, Organising Manager, 75, Chancery Lane, London, W.C.

IN NO CASE MUST ENQUIRIES BE ADDRESSED TO "TROPICAL LIFE."